

## APPENDIX 4E

### Preliminary Final Report

### Year ended 30 June 2014

<b>Name of Entity:</b> Ingenia Communities Group (“INA”), a stapled entity comprising Ingenia Communities Holdings Limited ACN 154 444 925, Ingenia Communities Fund ARSN 107 459 576, and Ingenia Communities Management Trust ARSN 122 928 410.
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Current period:	1 July 2013 - 30 June 2014
Previous corresponding period:	1 July 2012 - 30 June 2013

#### Results for announcement to the market

	2014	2013	change
	\$'000	\$'000	%
Revenues from Continuing operations	45,784	28,593	60%
Profit/(loss) from ordinary activities after tax attributable to members	11,518	(10,290)	Refer note 1
Net profit/(loss) for the period attributable to members	11,518	(10,290)	Refer note 1
Underlying profit from continuing operations	10,963	3,341	228%
Underlying profit	11,568	5,867	97%
Net asset value per security (cents)	35.5	34.4	3.1%
Distributions - current period (cents)			
Final Distribution	0.65	na	
Interim Distribution (paid)	0.50	na	
Distributions - previous period (cents)			
Final Distribution (paid)	na	0.50	
Interim Distribution (paid)	na	0.50	
Record date for determining entitlement to the Final Distribution	5 pm, 2 September 2014		
The Dividend and Distribution Reinvestment Plan is operational for this distribution			

Note:

1. The variances that would otherwise be shown are not meaningful because the prior year number is negative.

**Details of entities over which control has been gained or lost during the year:**

None

**Details of any associates and joint venture entities required to be disclosed:**

None

**Audit status**

The Preliminary Final Report is based on accounts which are in the process of being audited.

**Other significant information and commentary on results**

See attached ASX announcement and materials referred to below.

**For all other information required by Appendix 4E, including a results commentary, please refer to the following documents:**

- Operating and financial review
- Preliminary Final Report ("financial report")
- Results presentation and media release



Tania Betts  
Company Secretary

26 August 2014



**INGENIA COMMUNITIES HOLDINGS LIMITED**

**A.C.N. 154 444 925**

**PRELIMINARY FINAL REPORT**

**YEAR ENDED 30 JUNE 2014**

**[www.ingeniacommunities.com.au](http://www.ingeniacommunities.com.au)**

Registered Office: Level 5, 151 Castlereagh Street, Sydney NSW 2000

# Ingenia Communities Holdings Limited

## Financial & Associated Reports

### Year ended 30 June 2014

## Contents

	<b>Page</b>
Financial report	
Operating and financial review	2
Consolidated statement of comprehensive income	9
Consolidated balance sheet	11
Consolidated cash flow statement	12
Consolidated statement of changes in equity	13
Note 1 Summary of significant accounting policies	14
Note 2 Accounting estimates and judgements	25
Note 3 Segment information	26
Note 4 Earnings per security	29
Note 5 Revenue	29
Note 6 Finance expense	30
Note 7 Income tax benefit	30
Note 8 Discontinued operations and assets held for sale	31
Note 9 Cash and cash equivalents	32
Note 10 Trade and other receivables	33
Note 11 Inventories	33
Note 12 Investment properties	33
Note 13 Plant and equipment	40
Note 14 Trade and other payables	40
Note 15 Borrowings	41
Note 16 Retirement village resident loans	42
Note 17 Provisions	42
Note 18 Derivatives	42
Note 19 Deferred tax liabilities	43
Note 20 Issued securities	43
Note 21 Reserves	44
Note 22 Accumulated losses	44
Note 23 Commitments	44
Note 24 Contingent liabilities	45
Note 25 Share-based payment transactions	45
Note 26 Capital management	47
Note 27 Financial instruments	48
Note 28 Fair value measurement	55
Note 29 Auditor's remuneration	56
Note 30 Related parties	56
Note 31 Company financial information	56
Note 32 Subsidiaries	57
Note 33 Notes to the cash flow statements	58
Note 34 Subsequent events	59

# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

## 1. OPERATING AND FINANCIAL REVIEW

### (a) Ingenia Communities Overview

The Group owns, manages and develops a diversified portfolio of seniors living communities across Australia. Its real estate assets are valued at \$355 million and include lifestyle parks, rental villages, deferred management fee villages, and three non-core New Zealand Student accommodation buildings.

The Group is a triple stapled structure, being a combination of a unit in Ingenia Communities Management Trust, a unit in Ingenia Communities Fund and a share in Ingenia Communities Holdings Limited, which are traded together on the ASX. The Group is in the ASX 300 with a market capitalisation of approximately \$315 million.

The Group's vision is to be a leading Australian provider of affordable seniors living accommodation whilst delivering value to all stakeholders, including delivering strong earnings growth to securityholders and providing an affordable community environment for residents.

### (b) Strategy

The Group's strategy is to grow its Australian seniors living portfolio with a strong focus on the lifestyle parks sector. Using a disciplined investment framework, the Group is continuing to increase its exposure to lifestyle parks through targeted acquisitions and building out its development pipeline. The Group remains focused on divestment of its non-core New Zealand Students portfolio and reducing its investment in DMF assets. It is the Group's intention to grow its investment in lifestyle parks through capital recycling, efficient inventory management and monetisation of stock.

A key element to achieving growth is efficient operational and capital management. The Group is committed to maintaining loan to value ratio ("LVR") within a target range of 30-35% and considering diversified sources of funding. In August 2014, indicative terms were agreed for a new multilateral Australian debt facility of \$175 million, which replaces the existing facility and facilitates continued growth.

The key immediate business priorities of the Group are:

- increase rate of new home delivery within the Active Lifestyle Estates development pipeline;
- grow occupancy of the Garden Villages portfolio towards the mid-term target of 92%;
- sell recently completed homes and explore opportunities to reduce exposure to the Settlers portfolio; and
- invest available capital into further accretive lifestyle parks.

### (c) FY14 financial results

FY14 has been a year of strong acquisitive growth resulting in an underlying profit of \$11.6m and a statutory profit of \$11.5m, which respectively represent an increase of \$5.7m and \$21.8m on prior year. The results are underpinned by a significantly increased contribution from the Active Lifestyle Estates and Garden Villages portfolios following the acquisition of a further thirteen lifestyle parks and five rental villages during the year. Furthermore, Ingenia Communities Management Trust and its subsidiaries formed a tax consolidation group, which has allowed unrecognised carried forward and current year tax losses to be recognised, which is the primary driver for the \$7.3m income tax benefit recorded.

During the year, the Group funded the acquisition of numerous properties using a mix of debt and equity raised from a June 2013 institutional placement of \$21.2m and a September 2013 rights issue of \$61.7m. The total purchase value of assets acquired during the year was \$116.9m, being thirteen lifestyle parks for \$106.3m and five rental villages for \$10.6m.

# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

#### 1. OPERATING AND FINANCIAL REVIEW (continued)

Operating cash flow for the Group was strong at \$14.2m, up \$3.0m from prior year. The improvement in operating cash flow reflects increasing contribution from the recurring rental income streams of both the Active Lifestyle Estates and Garden Villages portfolios offset by cessation of US distributions following divestment in the prior year.

The Group has continued to adopt a conservative capital management approach with LVR at 33.9%, which is comfortably within the 30-35% target range and the all in cost of Australian debt has reduced by 126 basis points to 5.10%.

The Group has today announced a full year distribution of 1.15 cents which is a 15% increase on prior year, which reflects the Board's commitment to increasing securityholder returns. The Board announced in May 2014 the reinstatement of the dividend reinvestment plan which will help fund lifestyle park acquisitions and their development.

##### (d) Key metrics

- Full year distribution of 1.15 cent per security, with final distribution up 30%.
- Underlying profit was \$11.6m, up 97% from FY13.
- Underlying profit per security was 1.8 cents, up 50% from FY13.
- Net asset value grew by 1.1 cents per security to 35.5 cents.
- Total Securityholder Return (TSR) of 55% for the twelve months.<sup>(1)</sup>
- Statutory profit was \$11.5m, up \$21.8m from FY13.
- Statutory profit per security was 1.8 cents, up 3.8 cents from FY13.

<sup>(1)</sup> TSR is the percentage gain from investment in the Group's securities over the twelve months to 30 June 2014 assuming distributions are reinvested into the Group's securities.

##### (e) Group results summary

Underlying profit for the financial year has been calculated as follows:

	2014	2013
	\$'000	\$'000
<b>EBIT - continuing operations</b>	<b>12,144</b>	8,933
Net interest expense	(4,077)	(5,549)
Tax benefit associated to underlying profit	2,896	(43)
<b>Underlying profit - continuing operations</b>	<b>10,963</b>	3,341
Underlying profit – discontinued operations	605	2,526
<b>Underlying profit</b>	<b>11,568</b>	5,867
Net foreign exchange gain/(loss)	(147)	37
Net loss on disposal of investment properties	-	(107)
Net gain/(loss) on change in fair value of:		
Investment properties	(341)	3,457
Derivatives	41	752
Retirement village resident loans	(616)	327
Gain on revaluation of newly constructed retirement villages	(3,320)	(4,619)
Amortisation of intangible assets	-	(585)
Other	-	(185)
Discontinued operations (below underlying profit), net of tax	(35)	(15,644)
Tax benefit associated with items below underlying profit	4,368	410
<b>Statutory profit</b>	<b>11,518</b>	(10,290)

# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

## 1. OPERATING AND FINANCIAL REVIEW (continued)

Underlying Profit is a non-IFRS measure designed to present, in the opinion of the Directors, the results from the on-going operating activities in a way that appropriately reflects underlying performance. Underlying profit excludes items such as unrealised fair value gains/(losses) and adjustments arising from the effect of revaluing assets/liabilities (such as derivatives and investment properties). These items are required to be included in Statutory Profit in accordance with Australian Accounting Standards.

### (f) Segment performance and priorities

#### Active Lifestyle Estates

Active Lifestyle Estates launched in March 2013 and the Group now owns fifteen lifestyle parks and is the largest owner and operator in New South Wales. This business is the key focus of growth for the Group as it provides an affordable yield focused housing alternative for seniors and short-term residents with a capital light, low risk development cycle. The carrying value of these assets at 30 June 2014 is \$119.3m.

#### (i) Performance

Active Lifestyle Estates	FY14	FY13	Variance
New settlements #	15	2	13
Development income \$m	\$1.3m	\$0.1m	\$1.2m
Residential rental income \$m	\$4.2m	\$0.4m	\$3.8m
Short-term rental income \$m	\$5.4m	\$0.1m	\$5.3m
EBIT \$m	\$3.9m	\$0.4m	\$3.5m

Active Lifestyle Estates delivered a contribution of \$3.9m in FY14, of which \$1.3m was attributable to development of new manufactured homes. The lead time from property acquisition to achieving set up for delivery of the first new homes has taken longer than anticipated. Supply agreements have been negotiated with two key manufactured home builders to construct homes and further council approvals have been achieved in recent months. As delivery and settlement of homes continue to build each half, the business is forecast to produce a stronger result in FY15.

#### (ii) Strategic priorities

The key strategic priorities for this business over the coming year are securing any approvals required to deliver FY16 settlements, repositioning parks to grow both short-term and permanent rental returns and leveraging scale efficiencies across a larger portfolio. The Group expects to deploy funds into the sector with expansion into the Southeast Queensland market likely in the near future.

#### Garden Villages

Garden Villages is comprised of 34 rental villages located across the eastern seaboard and Western Australia. These villages accommodate more than 1800 residents, and generate \$21.0 million in gross rental income per annum. The carrying value of these assets at 30 June 2014 is \$114.3m.

#### (i) Performance metrics

Garden Villages	FY14	FY13	Variance
Occupancy %	84.6%	85.1%	(0.5%)
Like for like occupancy %	90.1%	85.1%	5.0%
Rental income \$m	\$21.0m	\$17.4m	\$3.6m
Catering income \$m	\$3.2m	\$2.6m	\$0.6m
EBIT \$m	\$9.9m	\$7.7m	\$2.2m

# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

## 1. OPERATING AND FINANCIAL REVIEW (continued)

Garden Villages delivers a consistent stream of recurring cash income for the Group. The results are up \$2.2m on prior year due to growing occupancy levels which are up 5% on a like for like basis. In January 2014, the Group acquired five low occupancy rental villages with the intention of repositioning them to grow occupancy and be accretive to the results. Since acquisition, the occupancy level for these five villages has increased by 7% with repositioning efforts continuing to further enhance the performance of these assets.

The Ingenia Care Assist program launched in October 2013 has also been a strong contributor to the growing occupancy levels across this portfolio. This program enables residents to live independently for longer in the villages. Since this program was launched, it has achieved 58 move-out preventions and 45 new move-ins.

### (ii) Strategic priorities

The key strategic priorities of this business over the coming year continue to be growing village occupancy, in particular within the five recently acquired villages, improving cash operating margins, ensuring residents are actively engaged and maintaining affordability whilst leveraging scale efficiencies across the portfolio. Beyond continuing reinvestment in existing villages it is unlikely that any capital will be deployed in the Garden Villages portfolio.

### Settlers Lifestyle

Settlers Lifestyle is comprised of nine deferred management fee villages, including those in the process of being converted from the rental to deferred management fee model. These villages are located in Queensland, New South Wales and Western Australia and accommodate more than 800 residents generating income from accrued deferred management fees, rental income where villages are not yet fully converted and development income from unit conversions and village expansion. The carrying value of these assets at 30 June 2014, net of resident loans and lease liabilities is \$76.2m. The Group is exploring opportunities of reducing its exposure to this portfolio with the first divestment settling on 31 July 2014, when the Settlers Lifestyle Noyea Park village settled for an adjusted sales price of \$5.4m.

### (i) Performance

Settlers Lifestyle	FY14	FY13	Variance
Occupancy %	92.1%	89.9%	2.2%
New settlements \$m	57	65	(8)
Development income \$m	\$3.3m	\$4.6m	(\$1.3m)
Accrued Deferred Management Fee income \$m	\$5.3m	\$4.7m	\$0.6m
EBIT \$m	\$4.5m	\$5.6m	(\$1.1m)

The Settlers Lifestyle business delivered a lower result than the prior year due to reduced settlement volumes with some development projects nearing completion and new product being under construction at Cessnock and Ridge Estate Villages. There has also been a weakening in the Hunter Valley residential market, where the Cessnock and Ridge Estate villages are located, which means incoming residents are requiring longer to sell their existing home in order to settle their new unit within our village. The Gladstone and Rockhampton Villages are both nearly sold out.

### (ii) Strategic priorities

The key strategic priorities of this business over the coming year are completing the construction and sell down of the final stage at Ridge Estate and the sell down of remaining conversion units at Cessnock Gardens, Forest Lake, Rockhampton and Gladstone. There will also be a continued focus on exploring opportunities to reduce the investment in these assets.



# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

## 1. OPERATING AND FINANCIAL REVIEW (continued)

### Discontinued operations

A sales campaign was undertaken for the sale of the New Zealand Students portfolio and terms have been agreed with a global real estate investment firm. The carrying value of these assets at 30 June 2014 is \$45.9m.

### (g) Tax consolidation

During the year ICMT and its Australian domiciled subsidiaries formed a tax consolidation group. The impact of entering into this tax consolidated group was that tax cost bases for certain assets were reset resulting in income tax benefits being recorded. Additionally, unrecognised tax losses incurred by entities within this tax consolidated group are now available for utilisation resulting in an additional income tax benefit being recorded.

### (h) Capital management

The Group adopts a prudent and considered approach to capital management. During the period, the Group strengthened its capital position by undertaking a capital raising and renegotiating its core debt facility. The Group has maintained a strong focus on prudent balance sheet management with an LVR at 33.9%, well within its target range of 30-35%.

On 23 August 2013, the Group refinanced its Bank of New Zealand debt facility, which funds the New Zealand Students portfolio with a NZ\$32.7m core debt facility expiring 31 July 2018.

On 17 October 2013, the Group completed a non-renounceable rights issue to raise \$61.7m (excluding transaction costs) to fund the expansion of lifestyle parks. A total of 169.1m securities were issued at 36.5 cents each.

The Group has increased its full year distributions to 1.15 cents, in line with its commitment to grow distributions over the medium term. The final distribution represents a 30% increase over the previous period.

### (i) Financial position

The following table provides a summary of the Group's financial position as at 30 June 2014:

<b>\$000</b>	<b>30 June 2014</b>	<b>30 Jun 2013</b>	<b>Change %</b>
Cash and cash equivalents	<b>12,894</b>	38,531	(67%)
Inventories	<b>2,208</b>	285	675%
Investment properties	<b>498,863</b>	370,931	34%
Assets held for sale	<b>5,439</b>	-	100%
Assets of discontinued operations	<b>47,657</b>	36,576	30%
Other assets	<b>7,863</b>	13,251	(41%)
<b>Total assets</b>	<b>574,924</b>	<b>459,574</b>	<b>25%</b>
Borrowings	<b>98,356</b>	70,806	39%
Retirement village resident loans	<b>190,122</b>	175,703	8%
Liabilities from discontinued operations	<b>30,449</b>	21,528	41%
Other liabilities	<b>15,820</b>	16,885	(6%)
<b>Total liabilities</b>	<b>334,747</b>	<b>284,922</b>	<b>17%</b>
<b>Net assets/equity</b>	<b>240,177</b>	<b>174,652</b>	<b>38%</b>

Inventories increased by \$1.9m reflecting the Group's growing investment in the lifestyle sector. A key element of the Group's strategy is development of new manufactured homes, which are classified as inventory until they are sold to new residents. This element of the Group's balance sheet will continue to grow as the number of active development projects increases.

# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

## 1. OPERATING AND FINANCIAL REVIEW (continued)

Investment properties increased by \$127.9m largely from the acquisition of thirteen lifestyle parks and five rental villages during the year.

Assets and liabilities of discontinued operations grew by \$11.1m and \$8.9m respectively which reflects completion of capital refurbishment works on the New Zealand Students portfolio in line with the divestment strategy.

Borrowings increased by \$27.6m due to the lifestyle park acquisitions being funded with a mix of debt and equity.

Movements in other assets and liabilities mainly reflects the collection of US\$6.8m of escrows from the divestment of US operations in prior periods together with movements in deferred tax balances following the tax consolidation of the ICMT group.

### (j) Cashflow

\$'000	30 JUNE 2014	30 JUN 2013	Change %
Operating cashflows	14,240	11,240	27%
Investing cashflow	(126,084)	17,314	(828%)
Financing cashflow	89,012	(23,804)	(474%)
Net change in cash and cash equivalents	(22,832)	4,750	(581%)
Effects of exchange rate fluctuation on cash held	(167)	(12)	n/m
<b>Cash at the end of the period</b>	<b>14,551</b>	<b>37,550</b>	<b>(61%)</b>

Operating cash flow for the Group was strong at \$14.2m, up \$3.0m from prior year. The improvement in operating cash flow reflects increasing contribution from the recurring rental income streams of both the Active Lifestyle Estates and Garden Villages portfolios offset by a decrease in US distributions the Group no longer receives subsequent to divestment.

Investing cash flows reflect the acquisition of thirteen lifestyle parks and five rental villages for \$113.3m, along with capital refurbishment works of \$18.7m, including \$9.1m on the New Zealand Students portfolio. US sale proceeds account for \$7.0m of the Investing cash flows, being \$1.2m proceeds from sale of investment properties and \$5.8m proceeds from sale of equity accounted investments. Financing cash flows include net proceeds of \$58.9m from the September rights issue offset by net borrowings proceeds of \$36.3m to partly fund the acquisition of lifestyle parks.

### (k) Distributions

The following distributions were made during or in respect of the period:

- On 25 February 2014 the directors declared an interim distribution of 0.5 cps (2012: 0.5cps) amounting to \$3,381,201, which was paid on 21 March 2014.
- On 26 August 2014, the directors resolved to declare a final distribution of 0.65 cps (2013: 0.5 cps) amounting to \$4,407,379, to be paid on 17 September 2014.

The distributions are 100% tax deferred and the dividend reinvestment plan will apply to the final distribution.

The Group is committed to continuing to grow distributions in the near term.

### (l) Outlook

The Group is well positioned to continue growing its lifestyle parks business and has agreed indicative terms for a new multilateral Australian debt facility of \$175m. Whilst delays were encountered during FY14 delivering new manufactured homes, Ingenia is confident these issues have been largely resolved and the rate of delivery and sale of new manufactured homes will significantly increase during FY15.

# Ingenia Communities Holdings Limited

## Preliminary final report

### Year ended 30 June 2014

#### 1. OPERATING AND FINANCIAL REVIEW (continued)

There will be a strong focus on finalising divestment of the New Zealand Students portfolio and exploring opportunities for recycling capital from the Settlers Lifestyle portfolio. At the same time, the Group will continue to regularly assess the performance of its existing assets and where appropriate to recycle that capital into other opportunities delivering superior returns.

Ingenia is confident of delivering further improved financial returns for securityholders during FY15 assuming no material decline in market conditions. Consistent with prior years, these returns will likely be skewed to the second half of the financial year.

#### 2. SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

Changes in the state of affairs during the financial year are set out in the various reports in this financial report. Refer to note 8 of the accompanying financial statements for discontinued operations and assets held for sale, note 12 for Australian investment properties acquired or disposed of during the year, note 15 for details of Australian debt refinanced and note 20 for issued securities.

#### 3. EVENTS SUBSEQUENT TO REPORTING DATE

##### (a) Retention Quantum Rights vesting

On 1 July 2014, 1,818,000 Retention Quantum Rights ("RQRs") granted to key management personnel ("KMP") in 2012 vested. As a result, 1,818,000 fully paid stapled securities have been issued to the following KMP:

Simon Owen	1,070,000
Tania Betts	374,000
Nicole Fisher	374,000

##### (b) Sale of Noyea

Settlement on the sale of Settlers Lifestyle Noyea Riverside Village ("Noyea") was completed on 31 July 2014 at an adjusted sales price of \$5.4 million resulting in \$nil gain or loss recognised upon completion.

##### (c) Bank guarantee

On 1 July 2014, the Group obtained a bank guarantee of \$10 million from the bank facility in relation to cash requirements under the Australian Financial Services Licence.

#### 4. ROUNDING OF AMOUNTS

Ingenia Communities Group is an entity of the kind referred to in ASIC Class Order 98/100, and in accordance with that Class Order, amounts in the financial report have been rounded to the nearest thousand dollars, unless otherwise stated.

**Ingenia Communities Holdings Limited**  
**Consolidated statement of comprehensive income**  
**Year ended 30 June 2014**

	Note	2014 \$'000	2013 \$'000
<b>Continuing Operations</b>			
<b>Revenue</b>			
Rental income	5(a)	31,643	19,287
Accrued deferred management fee income	16(b)	5,333	4,850
Manufactured home sales		3,442	405
Catering income		3,178	2,616
Other property income	5(b)	1,819	872
Interest income		369	563
		<b>45,784</b>	28,593
Property expenses		(11,613)	(7,650)
Employee expenses		(15,341)	(10,239)
Administration expenses		(4,371)	(3,172)
Operational, marketing and selling expenses		(3,136)	(2,358)
Cost of manufactured homes sold		(2,130)	(297)
Finance expenses	6	(4,446)	(6,112)
Net foreign exchange gain/(loss)		(147)	37
Net loss on disposal of investment properties		-	(107)
Net gain/(loss) on change in fair value of:			
Investment properties		(341)	3,457
Derivatives		41	752
Retirement village resident loans	16(b)	(616)	327
Amortisation of intangible assets		-	(585)
Other expenses		-	(185)
<b>Profit from continuing operations before income tax</b>		<b>3,684</b>	2,461
Income tax benefit	7	7,264	367
<b>Profit from continuing operations</b>		<b>10,948</b>	2,828
Profit/(loss) from discontinued operations	8(b)	570	(13,118)
<b>Net profit/(loss) for the year</b>		<b>11,518</b>	(10,290)
<b>Other comprehensive income, net of income tax</b>			
Items that may be reclassified subsequently to profit or loss:			
Foreign currency translation differences arising during the year	21	269	327
Release of foreign currency translation reserve on disposal of foreign operations	21	-	17,463
<b>Total comprehensive income for the year, net of tax</b>		<b>11,787</b>	7,500

**Ingenia Communities Holdings Limited**  
**Consolidated statement of comprehensive income (continued)**  
**Year ended 30 June 2014**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Profit/(loss) attributable to securityholders of:</b>		
Ingenia Communities Holdings Limited	<b>(2,736)</b>	(1,245)
Ingenia Communities Fund	<b>15,313</b>	(644)
Ingenia Communities Management Trust	<b>(1,059)</b>	(8,401)
	<b>11,518</b>	(10,290)
<b>Total comprehensive income attributable to securityholders of:</b>		
Ingenia Communities Holdings Limited	<b>(2,736)</b>	(1,731)
Ingenia Communities Fund	<b>15,533</b>	16,898
Ingenia Communities Management Trust	<b>(1,010)</b>	(7,667)
	<b>11,787</b>	7,500

	<b>Note</b>	<b>2014</b>	<b>2013</b>
		<b>Cents</b>	<b>Cents</b>
<b>Distributions per security</b>		<b>1.0<sup>(2)</sup></b>	1.0
<b>Earnings per security<sup>(1)</sup>:</b>			
Basic earnings from continuing operations			
Per security	4	<b>1.7</b>	0.6
Per security attributable to parent	4	<b>(0.4)</b>	(0.2)
Basic earnings			
Per security	4	<b>1.8</b>	(2.0)
Per security attributable to parent	4	<b>(0.4)</b>	(0.2)
Diluted earnings from continuing operations			
Per security	4	<b>1.7</b>	0.5
Per security attributable to parent	4	<b>(0.4)</b>	(0.2)
Diluted earnings			
Per security	4	<b>1.8</b>	(2.0)
Per security attributable to parent	4	<b>(0.4)</b>	(0.2)

<sup>(1)</sup> Prior period weighted average number of securities and EPS have been adjusted in accordance with AASB 133 "Earnings per Share" ("AASB 133"). The weighted average number of securities on issue for the current period, prior to the rights issue in September 2013, has also been adjusted as required by AASB 133.

<sup>(2)</sup> Distributions relate to the amount paid during FY14. Subsequent to the end of the year, a final distribution was declared for 0.65 cents for a total full year distribution of 1.15 cents.

**Ingenia Communities Holdings Limited**  
**Consolidated balance sheet**  
**As at 30 June 2014**

	Note	2014 \$'000	2013 \$'000
<b>Current assets</b>			
Cash and cash equivalents	9	12,894	38,531
Trade and other receivables	10	3,745	8,789
Inventories	11	2,208	285
Income tax receivable		960	757
Assets held for sale	8(a)	5,439	-
Assets of discontinued operations	8(b)	47,657	36,576
<b>Total current assets</b>		<b>72,903</b>	<b>84,938</b>
<b>Non-current assets</b>			
Trade and other receivables	10	2,168	2,671
Investment properties	12	498,863	370,931
Plant and equipment	13	990	1,034
<b>Total non-current assets</b>		<b>502,021</b>	<b>374,636</b>
<b>Total assets</b>		<b>574,924</b>	<b>459,574</b>
<b>Current liabilities</b>			
Trade and other payables	14	10,409	8,559
Borrowings	15	283	267
Retirement village resident loans	16	190,122	175,703
Provisions	17	718	507
Derivatives	18	84	-
Liabilities of discontinued operations	8(b)	30,449	21,528
<b>Total current liabilities</b>		<b>232,065</b>	<b>206,564</b>
<b>Non-current liabilities</b>			
Trade and other payables	14	4,000	-
Borrowings	15	98,073	70,539
Provisions	17	249	140
Derivatives	18	84	209
Deferred tax liabilities	19	276	7,470
<b>Total non-current liabilities</b>		<b>102,682</b>	<b>78,358</b>
<b>Total liabilities</b>		<b>334,747</b>	<b>284,922</b>
<b>Net assets</b>		<b>240,177</b>	<b>174,652</b>
<b>Equity</b>			
Issued securities	20	569,116	510,141
Reserves	21	2,023	1,074
Accumulated losses	22	(330,962)	(336,563)
<b>Total equity</b>		<b>240,177</b>	<b>174,652</b>
<b>Attributable to securityholders of:</b>			
Ingenia Communities Holdings Limited			
Issued securities	20	7,377	6,078
Reserves	21	988	308
Retained earnings/(accumulated losses)	22	(2,659)	77
		<b>5,706</b>	<b>6,463</b>
Ingenia Communities Fund		224,254	164,953
Ingenia Communities Management Trust		10,217	3,236
		<b>240,177</b>	<b>174,652</b>
<b>Net asset value per security (cents)</b>		<b>35.5</b>	<b>34.4</b>

**Ingenia Communities Holdings Limited**  
**Consolidated cash flow statement**  
**Year ended 30 June 2014**

	Note	2014 \$'000	2013 \$'000
<b>Cash flows from operating activities</b>			
Rental and other property income		43,274	29,514
Payment of management fees		(29)	(166)
Property and other expenses		(34,847)	(26,270)
Proceeds from resident loans	16(b)	22,021	19,338
Repayment of resident loans	16(b)	(10,361)	(7,118)
Proceeds from sale of manufactured homes		3,511	450
Purchase of manufactured homes		(4,035)	(275)
Distributions received from formerly equity accounted investments		301	2,350
Interest received		358	578
Borrowing costs paid		(5,811)	(7,085)
Income tax paid		(142)	(76)
	33	<b>14,240</b>	<b>11,240</b>
<b>Cash flows from investing activities</b>			
Purchase and additions of plant and equipment		(443)	(626)
Payments for investment properties		(113,255)	(31,023)
Additions to investment properties		(18,724)	(16,890)
Proceeds from sale of investment properties		1,200	29,322
Proceeds from sale of equity accounted investments		5,811	37,560
Amounts received from/(advanced to) villages		72	(330)
Payments for lease arrangements		(745)	(699)
		<b>(126,084)</b>	<b>17,314</b>
<b>Cash flows from financing activities</b>			
Proceeds from issue of stapled securities		61,707	21,168
Payments for security issue costs		(2,771)	(1,056)
Receipts from derivatives		-	1,650
Payments for derivatives		-	(150)
Finance lease payments		(81)	(13)
Payments for internalisation		-	(600)
Distributions to securityholders		(5,885)	(4,235)
Payments for debt issue costs		(216)	(587)
Proceeds from borrowings		104,258	16,261
Repayment of borrowings		(68,000)	(56,242)
		<b>89,012</b>	<b>(23,804)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>			
		<b>(22,832)</b>	<b>4,750</b>
Cash and cash equivalents at the beginning of the year		37,550	32,812
Effects of exchange rate fluctuation on cash held		(167)	(12)
<b>Cash and cash equivalents at the end of the year</b>	<b>9</b>	<b>14,551</b>	<b>37,550</b>

**Ingenia Communities Holdings Limited**  
**Statement of changes in equity**  
**Year ended 30 June 2014**

	ATTRIBUTABLE TO SECURITY HOLDERS						
	Note	INGENIA COMMUNITIES HOLDINGS LIMITED			ICF & ICMT	Total equity	
		Issued capital \$'000	Reserves \$'000	Retained earnings \$'000	Total \$'000	\$'000	\$'000
<b>Carrying amount at 1 July 2012</b>		<b>6,000</b>	<b>15</b>	<b>1,808</b>	<b>7,823</b>	<b>143,349</b>	<b>151,172</b>
Net loss for the year		-	-	(1,245)	(1,245)	(9,045)	(10,290)
Other comprehensive income		-	-	(486)	(486)	18,276	17,790
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>-</b>	<b>(1,731)</b>	<b>(1,731)</b>	<b>9,231</b>	<b>7,500</b>
Transactions with securityholders in their capacity as securityholders:							
Issue of securities	20	78	-	-	78	20,019	20,097
Share-based payment transactions	21	-	293	-	293	-	293
Payment of distributions to securityholders	22	-	-	-	-	(4,410)	(4,410)
<b>Carrying amount at 30 June 2013</b>		<b>6,078</b>	<b>308</b>	<b>77</b>	<b>6,463</b>	<b>168,189</b>	<b>174,652</b>
Net profit/(loss) for the year		-	-	(2,736)	(2,736)	14,254	11,518
Other comprehensive income		-	-	-	-	269	269
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>-</b>	<b>(2,736)</b>	<b>(2,736)</b>	<b>14,523</b>	<b>11,787</b>
Transactions with securityholders in their capacity as securityholders:							
Issue of securities	20	1,299	-	-	1,299	57,676	58,975
Share-based payment transactions	21	-	680	-	680	-	680
Payment of distributions to securityholders	22	-	-	-	-	(5,917)	(5,917)
<b>Carrying amount at 30 June 2014</b>		<b>7,377</b>	<b>988</b>	<b>(2,659)</b>	<b>5,706</b>	<b>234,471</b>	<b>240,177</b>



# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies

##### (a) The Group

The financial report of Ingenia Communities Holdings Limited (the "Company") comprises the consolidated financial report of the Company and its controlled entities, including Ingenia Communities Fund ("ICF" or the "Fund") and Ingenia Communities Management Trust ("ICMT") (collectively, the "Trusts"). The shares of the Company are "stapled" with the units of the Trusts and trade on the Australian Securities Exchange ("ASX") effectively as one security. Ingenia Communities RE Limited ("ICRE"), a wholly owned subsidiary of the Company, is the Responsible Entity of the Trusts. In this report, the Company and the Trusts are referred to collectively as the Group.

The constitutions of the Company and the Trusts require that, for as long as they remain jointly quoted on the ASX, the number of shares in the Company and of units in each trust shall remain equal and those securityholders in the Company and unitholders in each trust shall be identical.

The stapling structure will cease to operate on the first to occur of:

- the Company or either of the Trusts resolving by special resolution in accordance with its constitution to terminate the stapling provisions; or
- the commencement of the winding up of the Company or either of the Trusts.

The financial report as at and for the year ended 30 June 2014 was authorised for issue by the directors on 26 August 2014.

##### (b) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards, Australian Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board ("AASBs") and the *Corporations Act 2001*.

The financial report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

As permitted by Class Order 05/642, issued by the Australian Securities and Investments Commission, the financial statements and accompanying notes of the Group have been presented in the attached combined financial report.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated.

The financial report is prepared on an historical cost basis, except for investment properties, retirement village resident loans and derivative financial instruments, which are measured at fair value.

At 30 June 2014, the Group recorded a net current asset deficiency of \$159,162,000. This deficiency includes retirement village resident loans of \$190,122,000 and liabilities from discontinued operations of \$30,449,000. Resident loans obligations of the Group are classified as current liabilities due to the demand feature of these obligations despite the unlikely possibility that the majority of the loans will be settled within the next twelve months. Furthermore, if required, the proceeds from new resident loans could be used by the Group to settle its existing loan obligations should those incumbent residents vacate their units. The liabilities of the discontinued operations consist mainly of borrowings of \$30,081,000 related to a facility with the Bank of New Zealand and will be repaid upon disposal of the corresponding assets. Accordingly, there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable; and the financial report of the Group has been prepared on a going concern basis.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

##### (c) Adoption of new and revised accounting standards

The Group has adopted all of the new and revised standards and interpretations issued by the Australian Accounting Standards Board that are relevant to its operations and effective for the current period. The following standards were most relevant to the Group:

- AASB 10 "Consolidated Financial Statements" and AASB 2011-7 "Amendments to Australian Accounting Standards arising from consolidation and Joint Arrangements standards";
- AASB 13 "Fair Value Measurement" and AASB 2011-8 "Amendments to Australian Accounting Standards arising from AASB 13";
- AASB 119 "Employee Benefits" (2011) and AASB 2011-10 "Amendments to Australian Accounting Standards arising from AASB 119 (2011)";
- AASB 2012-2 "Amendments to Australian Accounting Standards-Disclosures-Offsetting Financial Assets and Financial Liabilities"; and
- AASB 2011-4 "Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements".

The impact of application of each Standard is as follows:

Accounting Standard	Impact on the Group
AASB 10 and AASB 2011-7	<p>AASB 10 amends the definition of control such that an investor controls an investee when a) it has power over an investee; b) it is exposed, or has rights, to variable returns from its involvement with the investee and c) has the ability to use its power to affect its returns. All three conditions have to be met for an investor to have control.</p> <p>The application of the standard did not have any impact on the Group.</p>
AASB 13 and AASB 2011-8	<p>AASB 13 establishes a single source of guidance for fair value measurements and disclosures about fair value. The standard is broad in scope and applies to both financial instrument and non-financial instrument items with the exception of a few items like share-based payments and leases, which are covered by other standards. AASB 13 defines fair value as the price that would be received to sell an asset or liability in an orderly transaction in the principal (or the most advantageous) market at the measurement date under current market conditions. Valuations made are categorised into three levels based on the inputs used. However, regardless of the valuation methodology applied, fair value represents the exit price in relation to the asset or liability. The standard applies prospectively from 1 January 2013.</p> <p>The Group has applied requirements of the Standard in all its valuations, in particular of investment properties. Additionally, the disclosure requirements of the standard, which include information about assumptions made and the qualitative impact of those assumptions on fair value, have been complied with.</p>
AASB 119 and AASB 2011-10	<p>AASB 119 amends the definition of short-term employee benefits, with the distinction now being based on whether the benefits are expected to be settled within 12 months after reporting date (short-term benefit). Long term employee benefits are required to be measured using the actuarial valuation method. The method involves projecting future cash flows and discounting back to present value. This requirement applies to the annual leave balance for the Group. The application of the standard's requirement for both current and previous periods did not result in amendment to the figures disclosed, as the changes were not material.</p>

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

AASB 2012-2	The standard provides application and presentation guidance to AASB 132 'Financial Instruments: Presentation' for applying some offsetting criteria. The Group has applied the requirements of the Standard, which necessitates disclosure of information about rights of offset and related arrangements for financial instruments under an enforceable master netting arrangement or similar arrangement. This has resulted in changes to disclosure principally for retirement village resident loans for the Group.
AASB 2011-4	The standard amends AASB 124 'Related Party Disclosures' to remove individual key management personnel disclosures required by Australian specific paragraphs. The application of the standard did not have any financial impact on the Group, though there have been some changes to disclosures as mandated by the standard.

#### (d) Principles of consolidation

The Group's consolidated financial statements comprise the Company and its subsidiaries (including the Trusts). Subsidiaries are all those entities (including special purpose entities) over which the Company or the Trusts have the power to govern the financial and operating policies so as to obtain benefits from their activities.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent, using consistent accounting policies. Inter-company balances and transactions including dividends and unrealised gains and losses from intra-group transactions have been eliminated.

Subsidiaries are consolidated from the date on which the parent obtains control. They are de-consolidated from the date that control ceases.

Investments in subsidiaries are carried at cost in the parent's financial statements.

The Company was incorporated on 24 November 2011. In accordance with Accounting Standard AASB 3 *Business Combinations*, the stapling of the Company and the Trusts was regarded as a business combination. Under AASB 3, the stapling was accounted for as a reverse acquisition with ICF "acquiring" the Company and the Company subsequently being identified as the ongoing parent for preparing consolidated financial reports. Consequently, the consolidated financial statements are a continuation of the financial statements of the Trusts, and include the results of the Company from the date of incorporation.

#### (e) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in other expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

##### (f) Discontinued operations and assets held for sale

The Group has classified certain components as discontinued operations. A discontinued operation is a component of the entity that has been disposed of, or is classified as held for sale, and that represents a separate major line of business or geographical area of operations, or is part of a single co-ordinated plan to dispose of such a line of business or area of operations. The results of discontinued operations are presented separately on the face of the income statement.

Components of the entity are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as investment property, which are carried at fair value.

An impairment loss is recognised for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets classified as held for sale, and the assets of a disposal group classified as held for sale, are presented separately from the other assets on the face of the balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities on the face of the balance sheet.

Details of discontinued operations and assets held for sale are given at note 8.

##### (g) Dividends and distributions

A liability for any dividend or distribution declared on or before the end of the reporting period is recognised on the balance sheet in the reporting period to which the dividend or distribution pertains.

##### (h) Foreign currency

###### (i) Functional and presentation currencies

The presentation currency of the Group, and functional currency of the Company, is the Australian dollar.

###### (ii) Translation of foreign currency transactions

Transactions in foreign currency are initially recorded in the functional currency at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currency are retranslated at the rate of exchange prevailing at the balance date. All differences in the consolidated financial report are taken to the income statement with the exception of differences on foreign currency borrowings designated as a hedge against a net investment in a foreign entity. These are taken directly to equity until the disposal of the net investment at which time they are recognised in the income statement.

A non-monetary item that is measured at fair value in a foreign currency is translated using the exchange rates at the date when the fair value was determined.

###### (iii) Translation of financial statements of foreign subsidiaries

The functional currency of certain subsidiaries is not the Australian dollar. At reporting date, the assets and liabilities of these entities are translated into the presentation currency of the Group at the rate of exchange prevailing at balance date. Financial performance is translated at the average exchange rate prevailing during the reporting period. The exchange differences arising on translation are taken directly to the foreign currency translation reserve in equity.

On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that foreign operation is recognised in the income statement.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

##### (i) Leases

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in the income statement.

Finance leases, which transfer away from the Group substantially all the risks and benefits incidental to ownership of the leased item, are recognised at the inception of the lease. A finance lease receivable is recognised on inception at the present value of the minimum lease receipts. Finance lease receipts are apportioned between the interest income and reduction in the lease receivable to achieve a constant rate of interest on the remaining balance of the receivable. Interest is recognised as income in the income statement.

Leases of properties that are classified as investment properties, are classified as finance leases under AASB 140 *Investment Properties*.

Leases where the lessor retains substantially all the risks and benefits of ownership are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the term of the lease.

##### (j) Plant and Equipment

Plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred. The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

##### (k) Financial assets and liabilities

Current and non-current financial assets and liabilities within the scope of AASB 139 *Financial Instruments: Recognition and Measurement* are classified as fair value through profit or loss; loans and receivables; held-to-maturity investments or as available-for-sale. The Group determines the classification of its financial assets and liabilities at initial recognition with the classification depending on the purpose for which the asset or liability was acquired or issued. Financial assets and liabilities are initially recognised at fair value, plus directly attributable transaction costs unless their classification is at fair value through profit or loss. They are subsequently measured at fair value or amortised cost using the effective interest method. Changes in fair value of available-for-sale financial assets are recorded directly in equity. Changes in fair values of any other financial assets and liabilities classified as at fair value through profit or loss are recorded in the income statement.

The fair values of financial instruments that are actively traded in organised financial markets are determined by reference to quoted market bid prices at the close of business on the balance sheet date. For those with no active market, fair values are determined using valuation techniques. Such techniques include: using recent arm's length market transactions; reference to the current market value of another instrument that is substantially the same; discounted cash flow analysis and option pricing models, making as much use of available and supportable market data as possible and keeping judgemental inputs to a minimum.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

##### (l) Impairment of non-financial assets

Assets other than investment property and financial assets carried at fair value, are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Non-financial assets excluding goodwill which have suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

##### (m) Cash and cash equivalents

Cash and cash equivalents in the balance sheet and cash flow statements comprise cash at bank and in hand and short-term deposits that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

##### (n) Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. An allowance for impairment is made when there is objective evidence that collection of the full amount is no longer probable.

##### (o) Inventories

The Group holds inventory in relation to the acquisition and development of manufactured homes within its Active Lifestyle Estates segment.

Inventories are held at the lower of cost and net realisable value.

Costs of inventories comprise all acquisition costs, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Inventory includes work in progress and raw materials used in the production of manufactured home units.

Net realisable value is determined on the basis of an estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale.

##### (p) Derivative financial instruments

The Group uses derivative financial instruments such as foreign currency contracts and interest rate swaps to hedge its risks associated with foreign currency and interest rate fluctuations. Such derivative financial instruments are initially recognised at fair value on the date in which the derivative contract is entered into and are subsequently remeasured to fair value.

##### (q) Investment property

Land and buildings have the function of an investment and are regarded as composite assets. In accordance with applicable accounting standards, the buildings, including plant and equipment, are not depreciated.

Investment property includes property under construction and tourism cabins.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the income statement in the period in which they arise, including corresponding tax effect.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal market for the asset or liability or in its absence, the most advantageous market.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

It is the Group's policy to have all investment properties externally valued at intervals of not more than two years and that such valuation be reflected in the financial reports of the Group. It is the policy of the Responsible Entity to review the fair value of each investment property every six months and to cause investment properties to be revalued to fair values whenever their carrying value materially differs to their fair values.

Changes in the fair value of the an investment property are recorded in the statement of comprehensive income.

In determining fair values, expected net cash flows are discounted to their present value using a market determined risk adjusted discount rate. The assessment of fair value of investment properties does not take into account potential capital gains tax assessable.

##### **(r) Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination are their fair values as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

Internally generated intangible assets are not capitalised and expenditure is reflected in the income statement in the year in which the expenditure is incurred.

The useful lives of intangible assets have been assessed as finite. Consequently, intangible assets are amortised on a straight-line basis over their useful economic lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortisation expense is recognised in the income statement in the expense category consistent with the function of the intangible assets.

##### **(s) Payables**

Trade and other payables are carried at amortised cost and due to their short-term nature are not discounted. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and are recognised when the Group becomes obliged to make future payments in respect of the purchase of these goods and services.

##### **(t) Provisions, including employee benefits**

###### **(i) General**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

###### **(ii) Wages, salaries, annual leave and sick leave**

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within twelve months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non-accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

##### (iii) Long service leave

The liability for long service leave is recognised and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

##### (u) Retirement village resident loans

These loans, which are repayable on the departure of the resident, are classified as financial liabilities at fair value through profit and loss with resulting fair value adjustments recognised in the income statement. The fair value of the obligation is measured as the ingoing contribution plus the resident's share of capital appreciation to reporting date. Although the expected average residency term is more than ten years, these obligations are classified as current liabilities, as required by Accounting Standards, because the Group does not have an unconditional right to defer settlement to more than twelve months after reporting date.

This liability is stated net of accrued deferred management fees at reporting date, because the Group's contracts with residents require net settlement of those obligations.

Refer to notes 27(k) and 1(aa) for information regarding the valuation of retirement village resident loans.

##### (v) Borrowings

Borrowings are initially recorded at the fair value of the consideration received less directly attributable transaction costs associated with the borrowings. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest rate method. Under this method fees, costs, discounts and premiums that are yield related are included as part of the carrying amount of the borrowing and amortised over its expected life.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement to more than twelve months after reporting date.

Borrowing costs are expensed as incurred except where they are directly attributable to the acquisition, construction or production of a qualifying asset. When this is the case, they are capitalised as part of the acquisition cost of that asset.

##### (w) Issued equity

Issued and paid up securities are recognised at the fair value of the consideration received by the Group. Any transaction costs arising on issue of ordinary securities are recognised directly in equity as a reduction of the security proceeds received.

##### (x) Revenue

Revenue from rents, interest and distributions is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. Revenue brought to account but not received at balance date is recognised as a receivable.

Rental income from operating leases is recognised on a straight-line basis over the lease term. Contingent rentals are recognised as income in the financial year that they are earned. Fixed rental increases that do not represent direct compensation for underlying cost increases or capital expenditures are recognised on a straight-line basis until the next market review date. Rent paid in advance is recognised as unearned income.

Deferred management fee income is calculated as the expected fee to be earned on a resident's ingoing loan, allocated pro-rata over the resident's expected tenure, together with any share of capital appreciation that has occurred at reporting date.



# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

Revenue from the sale of manufactured homes within the Active Lifestyle Estate segment is recognised when the significant risks, rewards of ownership and effective control has been transferred to the buyer.

Government incentives are recognised where there is reasonable assurance the incentive will be received and all attached conditions will be complied with. When the incentive relates to an expense item, it is recognised as income on a systematic basis over the periods that the incentive is intended to compensate.

Interest income is recognised as the interest accrues using the effective interest rate method.

##### (y) Share-based payment transactions

Certain senior executives of the Group receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions). The Group does not have any cash-settled share-based payment transactions in the financial year.

The cost of equity-settled transactions is recognised, together with a corresponding increase in reserves in equity, over the period in which the performance and service conditions are fulfilled. The cumulative expense recognised for these transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The income statement expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee expenses.

No expense is recognised for awards that do not ultimately vest, except for equity-settled transactions for which vesting is conditional upon a market or non-vesting condition. These are treated as vesting irrespective of whether or not the market or non-vesting condition is satisfied, provided that all other performance and service conditions are satisfied.

When the terms of an equity-settled transaction are modified, the minimum expense recognised is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the transaction, or is otherwise beneficial to the employee as measured at the date of modification.

When an equity-settled award is cancelled, it is treated as if it vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding rights is reflected as additional share dilution in the computation of diluted earnings per share.

##### (z) Income tax

###### (i) Current income tax

Under the current tax legislation, ICF and its subsidiaries are not liable to pay Australian income tax provided that its taxable income (including any assessable capital gains) is fully distributed to securityholders each year. Tax allowances for building and fixtures depreciation are distributed to securityholders in the form of the tax-deferred component of distributions.

However, the Company, ICMT and their subsidiaries are subject to Australian income tax.

Current tax assets and liabilities for the current period are measured at the amount expected to be recovered from, or paid to, the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

The subsidiaries that hold the Group's foreign properties may be subject to corporate income tax and withholding tax in the countries in which they operate. Under current Australian income tax legislation, securityholders may be entitled to receive a foreign tax credit for this withholding tax.

##### (ii) Deferred income tax

Deferred income tax represents tax (including withholding tax) expected to be payable or recoverable by taxable entities on the differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised through continuing use or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date. Income taxes related to items recognised directly in equity are recognised in equity and not against income.

##### (iii) Tax Consolidation

Each of the Company and ICMT and their respective subsidiaries have formed a tax consolidation group with the Company or ICMT being the head entity. The head entity and the controlled entities in the tax consolidation group continue to account for their own current and deferred tax amounts. Each tax consolidated group has applied a group allocation approach in determining the appropriate amount of current taxes and deferred taxes to allocate to the members therein.

In addition to its own current and deferred tax amounts, each tax consolidated group also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from entities in their respective tax consolidated group.

Assets of liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the group.

##### (aa) Fair value measurement

The Group measures financial instruments, such as, derivatives, and non-financial assets such as investment properties, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in note 27.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of the reporting period.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

The Group's Audit and Risk Committee determines the policies and procedures for both recurring fair value measurement, such as investment properties and resident loans and for non-recurring measurement.

External valuers are involved for valuation of significant assets, such as properties and significant liabilities. Selection criteria include market knowledge, experience and qualifications, reputation, independence and whether professional standards are maintained.

On a six monthly basis management presents valuation results to the Audit and Risk Committee and the Group's auditors. This includes a discussion of the major assumptions used in the valuations.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

##### **(bb) Goods and services tax ("GST")**

Revenue, expenses and assets (with the exception of receivables) are recognised net of the amount of GST to the extent that the GST is recoverable from the taxation authority. Where GST is not recoverable, it is recognised as part of the cost of the acquisition, or as an expense.

Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from or payable to the tax authority is included in the balance sheet as an asset or liability.

Cash flows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from or payable to the tax authorities, are classified as operating cash flows.

##### **(cc) Earnings Per Share ("EPS")**

Basic EPS is calculated as net profit attributable to members of the Group, divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted EPS is calculated as net profit attributable to the Group divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

##### **(dd) Pending accounting standards**

AASB 9 Financial Instruments is applicable to reporting periods beginning on or after 1 January 2018. The Group has not early adopted this standard. This standard provides requirements for the classification and measurement of financial assets and accounting for financial liabilities. These requirements seek to improve and simplify the requirements listed in AASB 139 *Financial Instruments: Recognition and Measurement*. The Group is currently evaluating the impact of this standard.

AASB 2012-3 Amendments to Australian Accounting Standards-Offsetting Financial Assets and Liabilities is applicable for annual financial periods beginning on or after 1 January 2014. The standard makes amendments to AASB 132 *Financial Instruments-Presentation* as a result of the issuance of International Financial Reporting Standard *Offsetting Financial Assets and Financial Liabilities* and provides application guidance to certain criteria mentioned in AASB 132. The application of the Standard does not have any impact on the results of the Group as retirement village resident loans are already offset as there is a current legally enforceable right and there is an intention to settle on a net basis.

AASB 2014-1 *Amendments to Australian Accounting Standards* is applicable for periods beginning on or after 1 July 2014. This standard clarifies that judgement is needed to determine whether an acquisition of investment property is solely the acquisition of an investment property or whether it is an acquisition of a group of assets or a business combination within the scope of AASB 3 *Business Combinations* that includes an investment property. The Group currently makes an assessment about this classification for each investment property acquired, therefore no impact is expected from this change except for additional disclosures regarding judgements and estimates.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

#### 1. Summary of significant accounting policies (continued)

Other new accounting standards, amendments to accounting standards and interpretations have been published that are not mandatory for the current reporting period. These are not expected to have any material impact on the Group's financial reporting future reporting periods.

##### (ee) Current versus non-current classification

The Group presents assets and liabilities in the balance sheet based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalents unless restricted from being exchanged or used to settle a liability for at least twelve months after reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

#### 2. Accounting estimates and judgements

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires the Group to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

##### (a) Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates, by definition, will seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

###### (i) Valuation of investment property

The Group has investment properties with a carrying amount of \$498,863,000 (2013: \$370,931,000) (refer note 12), and retirement village residents' loans with a carrying amount of \$190,122,000 (2013: \$175,703,000) (refer note 16), which together represent the estimated fair value of the Group's interest in seniors living properties. In addition, the Group holds investment properties with carrying amounts of \$45,902,000 (2013: \$35,343,000) which are included in assets of discontinued operations (refer note 8(b)).

These carrying amounts reflect certain assumptions about expected future rentals, rent-free periods, operating costs and appropriate discount and capitalisation rates. The valuation assumptions for deferred management fee villages reflect assumptions relating to average length of stay, unit market values, estimates of capital expenditure, contract terms with residents, discount rates and projected property growth rates.

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

## 2. Accounting estimates and judgements (continued)

In forming these assumptions, the Responsible Entity considered information about current and recent sales activity, current market rents, and discount and capitalisation rates, for properties similar to those owned by the Group, as well as independent valuations of the Group's property.

### (ii) Valuation of inventories

The Group has inventory in the form of manufactured homes, which it carries at the lower of cost or net realisable value. Estimates of net realisable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realise and the estimate of costs to complete. Key assumptions require the use of management judgement, which are continually reviewed.

### (iii) Fair value of derivatives

The fair value of derivative assets and liabilities is based on assumptions of future events and involves significant estimates. Given the complex nature of these instruments and various assumptions that are used in calculating mark-to-market values, the Group relies on counterparty valuations for derivative values. The counterparty valuations are usually based on mid-market rates and calculated using the main variables including the forward market curve, time and volatility.

### (iv) Valuation of share-based payments

Valuation of share-based payment transactions is performed using judgements around the fair value of equity instruments on the date at which they are granted. The fair value is determined using a Monte Carlo based simulation method. Refer to note 25 for assumptions used in determining the fair value.

### (v) Valuation of assets acquired in business combinations

Upon recognising the acquisition, management uses estimations and assumptions of the fair value of assets and liabilities assumed at the date of acquisition, including judgements related to valuation of investment property as discussed above.

### (vi) Valuation of retirement village resident loans

The fair value of the retirement village resident loans is calculated by reference to the initial loan amount plus the resident's share of any capital gains in accordance with their contracts less any deferred management fee income accrued to date by the Group as operator. The key assumption for calculating the capital gain and deferred management fee income components is the value of the dwelling being occupied by the resident. This value is determined by reference to the valuation of investment property as referred to above.

### (vii) Calculation of deferred management fee ("DMF")

Deferred management fees are recognised by the Group over the estimated period of time the property will be leased by the resident and the accrued DMF is realised upon exit of the resident. The accrued DMF is based on various inputs including the initial price of the property, estimated length of stay of the resident, various contract terms and projected price of property at time of re-leasing.

### (b) Critical judgements in applying the entity's accounting policies

There were no judgements, apart from those involving estimations, that management has made in the process of applying the entity's accounting policies that had a significant effect on the amounts recognised in the financial report.

## 3. Segment information

### (a) Description of segments

The Group invests in seniors living properties located in Australia with three reportable segments:

- Garden Villages – rental villages;
- Settlers Lifestyle – deferred management fee villages; and
- Active Lifestyle Estates – comprising permanent and short stay rentals within lifestyle parks and the sale of manufactured homes.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**3. Segment information (continued)**

The Group has identified its operating segments based on the internal reports that are reviewed and used by the chief operating decision maker in assessing performance and in determining the allocation of resources. Other parts of the Group are neither an operating segment nor part of an operating segment. Assets that do not belong to an operating segment are described below as "unallocated".

**(b) 30 June 2014**

	<b>Active Lifestyle Estates \$'000</b>	<b>Settlers \$'000</b>	<b>Garden Villages \$'000</b>	<b>Corporate/ Unallocated \$'000</b>	<b>Total \$'000</b>
<b>(i) Segment revenue</b>					
External segment revenue	13,589	10,575	24,571	-	<b>48,735</b>
Interest income	-	-	-	369	<b>369</b>
Reclassification of gain on revaluation of newly constructed villages	-	(3,320)	-	-	<b>(3,320)</b>
<b>Total revenue</b>	<b>13,589</b>	<b>7,255</b>	<b>24,571</b>	<b>369</b>	<b>45,784</b>
<b>(ii) Segment underlying profit</b>					
External segment revenue	13,589	10,575	24,571	-	<b>48,735</b>
Interest income	-	-	-	369	<b>369</b>
Property expenses	(2,640)	(1,900)	(6,798)	(275)	<b>(11,613)</b>
Employee expenses	(4,096)	(2,173)	(6,365)	(2,707)	<b>(15,341)</b>
Administration expenses	(384)	(226)	(996)	(2,765)	<b>(4,371)</b>
Operational, marketing and selling expenses	(421)	(1,801)	(512)	(402)	<b>(3,136)</b>
Manufactured home cost of sales	(2,130)	-	-	-	<b>(2,130)</b>
Finance expense	-	-	-	(4,446)	<b>(4,446)</b>
Income tax benefit	-	-	-	2,896	<b>2,896</b>
<b>Underlying profit/(loss) – continuing operations</b>	<b>3,918</b>	<b>4,475</b>	<b>9,900</b>	<b>(7,330)</b>	<b>10,963</b>
<b>Reconciliation of underlying profit to profit from continuing operations:</b>					
Net foreign exchange loss	-	-	-	(147)	<b>(147)</b>
Net gain/(loss) on change in fair value of:					
Investment properties	(2,124)	(599)	2,382	-	<b>(341)</b>
Derivatives	-	-	-	41	<b>41</b>
Retirement village resident loans	-	(616)	-	-	<b>(616)</b>
Gain on revaluation of newly constructed villages	-	(3,320)	-	-	<b>(3,320)</b>
Income tax benefit associated with reconciliation items	-	-	-	4,368	<b>4,368</b>
<b>Profit from continuing operations per the Consolidated Statement of Comprehensive Income</b>	<b>1,794</b>	<b>(60)</b>	<b>12,282</b>	<b>(3,068)</b>	<b>10,948</b>
<b>(iii) Segment assets</b>					
Segment assets	130,243	262,498	115,293	13,794	<b>521,828</b>
Assets held for sale					5,439
Discontinued operations					47,657
<b>Total assets</b>					<b>574,924</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**3. Segment information (continued)**

(c) 30 June 2013

	Active Lifestyle Estates \$'000	Settlers \$'000	Garden Villages \$'000	Corporate/ Unallocated \$'000	Total \$'000
<b>(i) Segment revenue</b>					
External segment revenue	879	11,443	20,327	-	<b>32,649</b>
Interest income	-	-	-	563	<b>563</b>
Reclassification of gain on revaluation of newly constructed villages	-	(4,619)	-	-	<b>(4,619)</b>
<b>Total revenue</b>	<b>879</b>	<b>6,824</b>	<b>20,327</b>	<b>563</b>	<b>28,593</b>
<b>(ii) Segment underlying profit</b>					
External segment revenue	879	11,443	20,327	-	<b>32,649</b>
Interest income	-	-	-	563	<b>563</b>
Property expenses	(37)	(2,390)	(5,312)	89	<b>(7,650)</b>
Employee expenses	(59)	(2,045)	(5,349)	(2,786)	<b>(10,239)</b>
Administration expenses	(51)	(218)	(991)	(1,912)	<b>(3,172)</b>
Operational, marketing and selling expenses	(80)	(1,125)	(984)	(169)	<b>(2,358)</b>
Manufactured home cost of sales	(297)	-	-	-	<b>(297)</b>
Finance expense	-	-	-	(6,112)	<b>(6,112)</b>
Income tax expense	-	-	-	(43)	<b>(43)</b>
<b>Underlying profit/(loss) – continuing operations</b>	<b>355</b>	<b>5,665</b>	<b>7,691</b>	<b>(10,370)</b>	<b>3,341</b>
<b>Reconciliation of underlying profit to profit from continuing operations:</b>					
Net foreign exchange gain	-	-	-	37	<b>37</b>
Net loss on disposal of investment property	-	-	(107)	-	<b>(107)</b>
Net gain/(loss) on change in fair value of:					
Investment properties	(15)	(1,512)	4,984	-	<b>3,457</b>
Derivatives	-	-	-	752	<b>752</b>
Retirement village resident loans	-	327	-	-	<b>327</b>
Gain on revaluation of newly constructed villages	-	(4,619)	-	-	<b>(4,619)</b>
Amortisation of intangibles	-	-	-	(585)	<b>(585)</b>
Other	-	-	-	(185)	<b>(185)</b>
Income tax benefit associated with reconciliation items	-	-	-	410	<b>410</b>
<b>Profit from continuing operations per the Consolidated Statement of Comprehensive Income</b>	<b>340</b>	<b>(139)</b>	<b>12,568</b>	<b>(9,941)</b>	<b>2,828</b>
<b>(iii) Segment assets</b>					
Segment assets	18,559	255,006	101,108	48,325	<b>422,998</b>
Discontinued operations					<b>36,576</b>
<b>Total assets</b>					<b>459,574</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**4. Earnings per security<sup>(1)</sup>**

	Note	2014	2013
<b>(a) Per security</b>			
Profit/(loss) attributable to securityholders (\$'000)		11,518	(10,290)
Profit from continuing operations (\$'000)		10,948	2,828
Profit/(loss) from discontinued operations (\$'000)		570	(13,118)
Weighted average number of securities outstanding (thousands):			
Issued securities		646,603	509,716
Dilutive securities			
Performance quantum rights		2,310	3,842
Retention quantum rights	25	1,818	1,818
<b>Weighted average number of issued and dilutive potential securities outstanding (thousands)</b>		<b>650,731</b>	<b>515,376</b>
Basic earnings per security from continuing operations (cents)		1.7	0.6
Basic earnings per security from discontinued operations (cents)		0.1	(2.6)
Basic earnings per security (cents)		1.8	(2.0)
Dilutive earnings per security from continuing operations (cents)		1.7	0.5
Dilutive earnings per security from discontinued operations (cents)		0.1	(2.5)
Dilutive earnings per security (cents)		1.8	(2.0)
<b>(b) Per security attributable to parent</b>			
Loss attributable to securityholders (\$'000)		(2,734)	(1,245)
Weighted average number of securities outstanding (thousands):			
Issued securities		646,603	509,716
Dilutive securities			
Performance quantum rights		2,310	3,842
Retention quantum rights	25	1,818	1,818
<b>Weighted average number of issued and dilutive potential securities outstanding (thousands)</b>		<b>650,731</b>	<b>515,376</b>
Basic earnings per security (cents)		(0.4)	(0.2)
Dilutive earnings per security (cents)		(0.4)	(0.2)

<sup>(1)</sup> Prior year weighted average number of securities and EPS have been adjusted in accordance with AASB 133 "Earnings per Share ("AASB 133"). The weighted average number of securities on issue for the current year, prior to the rights issue in September 2013, has also been adjusted as required by AASB 133.

**5. Revenue**

	2014	2013
	\$'000	\$'000
<b>(a) Rental income</b>		
Residential rental income - Garden Villages	21,032	17,432
Residential rental income – Settlers Lifestyle	1,025	1,362
Residential rental income - Active Lifestyle Estates	4,231	437
Short-term rental income - Active Lifestyle Estates	5,355	56
<b>Total rental income</b>	<b>31,643</b>	<b>19,287</b>
<b>(b) Other property income</b>		
Government incentives	219	127
Commissions and administrative fees	239	426
Linen fees	170	138
Land transfer duty refund	622	-
Sundry income	263	181
Utility recoveries	306	-
<b>Total other property income</b>	<b>1,819</b>	<b>872</b>



**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**6. Finance expense**

	2014	2013
	\$'000	\$'000
Interest paid or payable	4,189	6,076
Finance lease interest paid or payable <sup>(1)</sup>	257	36
<b>Total finance expense</b>	<b>4,446</b>	<b>6,112</b>

<sup>(1)</sup> Finance lease interest relates to a long term lease with Gosford City Council for the land and facilities of Ettalong Holiday Village and long term Crown leases in relation to One Mile Beach Holiday Park. Refer to note 15(b).

**7. Income tax benefit**

	2014	2013
	\$'000	\$'000
<b>(a) Income tax benefit</b>		
Current tax	84	(84)
Decrease in deferred tax liabilities	7,180	451
<b>Income tax benefit</b>	<b>7,264</b>	<b>367</b>
<b>(b) Reconciliation between tax expense and pre-tax profit</b>		
Profit before income tax	3,684	2,461
Less amounts not subject to Australian income tax	(14,741)	(7,365)
	<b>(11,057)</b>	<b>(4,904)</b>
Income tax at the Australian tax rate of 30% (2013: 30%)	3,317	1,471
ICMT tax consolidation impact	2,823	-
Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:		
Prior period income tax return true-ups	613	(52)
Movements in carrying value and tax cost base of investment properties	1,163	(80)
Movements in carrying value and tax cost base of DMF receivables	(1,232)	(907)
Other timing differences	580	289
Non-recognition of Australian tax losses	-	(354)
<b>Income tax benefit</b>	<b>7,264</b>	<b>367</b>

**(c) Tax consolidation**

Effective from 1 July 2011, ICH and its Australian domiciled wholly owned subsidiaries formed a tax consolidation group with ICH being the head entity. Under the tax funding agreement the funding of tax within the tax group is based on taxable income as if that entity was not a member of the tax group.

Effective from 1 July 2012, ICMT and its Australian domiciled owned subsidiaries formed a tax consolidation group with ICMT being the head entity. Under the tax funding agreement the funding of tax within the tax group is based on taxable income as if that entity was not a member of the tax group.

Upon entering into the ICMT tax consolidated group, the tax cost bases for certain assets were reset resulting in income tax benefits being recorded. In addition, unrecognised losses incurred by entities within the ICMT tax consolidated group are now available for utilisation by the ICMT tax consolidated group resulting in an additional income tax benefit being recorded.

## Ingenia Communities Holdings Limited

### Notes to the financial statements

#### Year ended 30 June 2014

### 8. Discontinued operations and assets held for sale

#### (a) Assets held for sale

##### (i) Details of assets held for sale

Prior to 30 June 2014, the Group entered into discussions with a third party regarding the sale of Noyea Riverside Village ("Noyea"). Noyea was included within the Settlers Lifestyle segment. Settlement on the sale of Settlers Lifestyle Noyea was completed on 31 July 2014 at an adjusted sales price of \$5.4 million resulting in \$nil gain or loss recognised upon completion.

##### (ii) Assets held for sale

The following is the breakdown of the assets held for sale at Noyea:

	Note	2014 \$'000
Investment property	12(b)	-
Deferred management fee receivable	16(b)	5,439
		<b>5,439</b>

#### (b) Discontinued operations

##### (i) Details of discontinued operations

The Group's investment in the New Zealand Students business has been classified as a discontinued operation since 30 June 2011, which is consistent with the previously announced strategy to focus on transitioning to an actively managed Australian seniors living business. The Group holds a 100% interest in three facilities in Wellington, New Zealand that are primarily leased for 15 years to Victoria University of Wellington and Wellington Institute of Technology.

The Group has completed a sales campaign and terms have been agreed with a global real estate investment firm. Following divestment of these operations the proceeds will be reinvested into its Australian lifestyle parks business.

The comparative figures include results from certain properties held in the United States, which had been classified as discontinued operations since November 2009. The Group completely exited US operations in February 2013 with some funds remaining in escrow. During the current year, the Group received US\$6.8 million of escrows and based on an assessment of remaining amounts due an additional gain of \$0.3 million has been booked.

##### (ii) Financial performance

The financial performance of components of the Group disposed of or classified as discontinued operations was:

	2014 \$'000	2013 \$'000
Revenue	3,210	5,295
Net loss on change in fair value of Investment properties	(1,630)	(2,783)
Unrealised net foreign exchange gain/(loss)	1,557	(718)
Other income	-	31
Expenses	(2,864)	(4,746)
Distributions from formerly equity accounted investments	274	2,350
Disposal costs associated with overseas investments	(290)	(672)
<b>Profit/(loss) from operating activities before income tax</b>	<b>257</b>	<b>(1,243)</b>
Income tax expense	(14)	(1,002)
<b>Profit/(loss) from operating activities</b>	<b>243</b>	<b>(2,245)</b>
Gain on sale of discontinued operations	327	6,590
Release of foreign currency translation reserve on disposal of foreign operations	-	(17,463)
<b>Profit/(loss) from discontinued operations for the year</b>	<b>570</b>	<b>(13,118)</b>

Profit/(loss) from discontinued operations attributable to the Company for periods ending 30 June 2014 and 30 June 2013 is \$nil.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**8. Discontinued operations and assets held for sale (continued)**

(iii) **Cash flows**

The cash flows of components of the Group disposed of or classified as discontinued operations were:

	2014	2013
	\$'000	\$'000
Net cash flow from operating activities	1,135	1,156
Net cash flows from investing activities:		
(Payments)/proceeds on sale of discontinued operations	(120)	64,349
Additions to investment properties	(9,081)	(13,665)
Payments for lease arrangements	(745)	-
Net cash flow from financing activities	11,449	(26,285)
Transfer to continuing operations	-	(29,786)
<b>Net cash flows from discontinued operations</b>	<b>2,638</b>	<b>(4,231)</b>

(iv) **Assets and liabilities**

The assets and liabilities of components of the Group classified as disposal groups at each reporting date were:

	Note	2014	2013
		\$'000	\$'000
<b>Assets</b>			
Cash and cash equivalents	9	1,657	974
Trade and other receivables		98	259
Investment properties		45,902	35,343
<b>Total assets</b>		<b>47,657</b>	<b>36,576</b>
<b>Liabilities</b>			
Bank overdraft		-	1,955
Payables		368	2,051
Borrowings		30,081	17,522
<b>Total liabilities</b>		<b>30,449</b>	<b>21,528</b>
<b>Net assets of disposal groups</b>		<b>17,208</b>	<b>15,048</b>

The change in investment properties increased for the year due to capitalised expenditure of \$7.8 million, lease incentive payments of \$0.4 million and foreign exchange gain of \$4.0 million offset by a fair value loss of \$1.6 million.

(v) **Capital commitments**

There were no capital commitments under construction contracts for the New Zealand Students business for the year ended 30 June 2014 (2013: A\$9,208,234).

(vi) **Capitalisation rate**

The weighted average capitalisation rate of the New Zealand Students internal valuation within discontinued operations is 8.6% (2013: 7.75%).

**9. Cash and cash equivalents**

	2014	2013
	\$'000	\$'000
Cash at bank and in hand	12,894	38,531
<b>Reconciliation to statements of cash flows</b>		
Cash and cash equivalents attributable to:		
Continuing operations - cash at bank	12,894	38,531
Discontinued operations - cash at bank	1,657	974
Discontinued operations - bank overdraft	-	(1,955)
<b>Cash at the end of the year as per cash flow statement</b>	<b>14,551</b>	<b>37,550</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**10. Trade and other receivables**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current</b>		
Other receivables	291	278
Prepayments and deposits	3,454	8,511
<b>Total current trade and other receivables</b>	<b>3,745</b>	<b>8,789</b>
<b>Non-current</b>		
Accrued income, prepayments and deposits	2,168	2,671

Rental amounts due are typically paid in advance and other amounts due are receivable within 30 days. There are no receivables which are neither past due nor impaired.

**11. Inventories**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current assets</b>		
Manufactured homes	2,208	285

**12. Investment properties**

**(a) Summary of carrying amounts**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Completed properties	495,048	367,116
Land not yet under construction	3,815	3,815
	<b>498,863</b>	<b>370,931</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**12. Investment properties (continued)**

**(b) Individual valuations and carrying amounts**

Property	Location	Date of purchase	Cost to date	Latest external valuation date	Valuation	Carrying amount		Capitalisation rate	
						2014	2013	2014	2013
			\$'000		\$'000	\$'000	\$'000	%	%
<b>Completed properties</b>									
<b><i>Garden Villages</i></b>									
Yakamia Gardens	Yakamia, WA	Jun 04	5,459	Dec 12	2,900	<b>2,730</b>	2,500	<b>10.0%</b>	7.5%
Mardross Gardens	Albury, NSW	Jun 04	5,610	Jun 14	2,400	<b>2,400</b>	2,320	<b>10.0%</b>	5.5% <sup>(2)</sup>
Seville Grove Gardens	Seville Grove, WA	Jun 04	4,559	Dec 12	3,400	<b>3,390</b>	3,240	<b>10.5%</b>	9.8%
Hertford Gardens	Sebastopol, VIC	Jun 04	4,119	Jun 14	3,770	<b>3,770</b>	3,780	<b>10.8%</b>	10.5%
Carey Park Gardens	Bunbury, WA	Jun 04	4,944	Dec 12	2,600	<b>3,520</b>	2,840	<b>11.0%</b>	10.0%
Jefferis Gardens	Bundaberg North, QLD	Jun 04	4,992	Dec 13	2,600	<b>3,480</b>	2,720	<b>11.0%</b>	10.0%
Claremont Gardens	Claremont, TAS	Jun 04	4,293	Dec 13	3,320	<b>3,230</b>	2,900	<b>10.5%</b>	9.5%
Taloumbi Gardens	Coffs Harbour, NSW	Jun 04	5,072	Dec 12	4,200	<b>4,170</b>	4,020	<b>10.5%</b>	10.3%
Devonport Gardens	Devonport, TAS	Jun 04	4,028	Dec 12	2,500	<b>2,100</b>	2,120	<b>9.0%</b>	5.3% <sup>(2)</sup>
Wheelers Gardens	Dubbo, NSW	Jun 04	4,362	Dec 13	3,800	<b>4,300</b>	3,950	<b>10.0%</b>	10.5%
Elphinwood Gardens	Launceston, TAS	Jun 04	4,464	Dec 12	2,750	<b>2,910</b>	2,740	<b>10.5%</b>	10.0%
Glenorchy Gardens	Glenorchy, TAS	Jun 05	4,164	Dec 13	3,250	<b>3,370</b>	3,010	<b>10.5%</b>	10.0%
Chatsbury Gardens	Goulburn, NSW	Jun 04	4,828	Dec 13	2,940	<b>3,430</b>	3,340	<b>10.5%</b>	10.0%
Grovedale Gardens	Grovedale, VIC	Jun 05	4,960	Dec 12	3,600	<b>4,010</b>	4,090	<b>10.5%</b>	10.5%
Horsham Gardens	Horsham, VIC	Jun 04	4,467	Jun 14	3,300	<b>3,300</b>	3,170	<b>10.8%</b>	10.0%
Sea Scape Gardens	Erskine, WA	Jun 04	4,577	Dec 12	4,200	<b>4,170</b>	4,180	<b>11.0%</b>	10.3%
Marsden Gardens	Marsden, QLD	Jun 05	10,375	Dec 12	8,150	<b>8,380</b>	7,900	<b>12.5%</b>	10.5%
Coburns Gardens	Brookfield, VIC	Jun 04	4,355	Dec 12	3,000	<b>3,290</b>	3,260	<b>10.5%</b>	9.5%
Brooklyn Gardens	Brookfield, VIC	Jun 04	4,186	Dec 12	2,400	<b>3,270</b>	2,790	<b>10.5%</b>	9.5%
Oxley Gardens	Port Macquarie, NSW	Jun 04	4,416	Dec 12	2,600	<b>3,120</b>	2,320	<b>10.5%</b>	10.0%
Townsend Gardens	St Albans Park, VIC	Jun 04	4,811	Jun 14	3,800	<b>3,800</b>	3,390	<b>11.0%</b>	9.8%
St Albans Park Gardens	St Albans Park, VIC	Jun 04	5,099	Jun 14	4,140	<b>4,140</b>	4,030	<b>11.0%</b>	10.5%
Swan View Gardens	Swan View, WA	Jan 06	7,888	Dec 12	5,650	<b>5,990</b>	5,780	<b>11.5%</b>	10.3%

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
Year ended 30 June 2014

**12. Investment properties (continued)**

Property	Location	Date of purchase	Cost to date	Latest external valuation date	Valuation	Carrying amount		Capitalisation rate	
						2014	2013	2014	2013
			\$'000		\$'000	\$'000	\$'000	%	%
<b>Completed properties (continued)</b>									
<b>Garden Villages (continued)</b>									
Taree Gardens	Taree, NSW	Dec 04	4,635	Dec 12	2,400	<b>2,320</b>	2,950	<b>9.0%</b>	10.0%
Dubbo Gardens	Dubbo, NSW	Dec 12	2,700	Dec 13	3,290	<b>2,670</b>	2,652	<b>10.3%</b>	5.3% <sup>(2)</sup>
Ocean Grove Gardens	Mandurah, WA	Feb 13	3,161	Dec 13	3,280	<b>3,100</b>	3,015	<b>10.8%</b>	11.0%
Peel River Gardens	Tamworth, NSW	Mar 13	3,642	Dec 13	2,970	<b>2,040</b>	3,464	<b>9.0%</b>	7.3% <sup>(2)</sup>
Sovereign Gardens	Ballarat, VIC	Jun 13	3,321	Jun 14	3,100	<b>3,100</b>	3,265	<b>10.5%</b>	5.3% <sup>(2)</sup>
Wagga Gardens	Wagga Wagga, NSW	Jun 13	4,010	Jun 14	3,930	<b>3,930</b>	3,953	<b>12.0%</b>	11.8%
Bathurst Gardens	Bathurst, NSW	Jan 14	2,405	Jun 14	2,580	<b>2,580</b>	-	<b>9.0%</b>	-
Launceston Gardens	Launceston, TAS	Jan 14	2,462	Jun 14	2,510	<b>2,510</b>	-	<b>9.0%</b>	-
Shepparton Gardens	Shepparton, VIC	Jan 14	1,668	Jun 14	1,780	<b>1,780</b>	-	<b>8.0%</b>	-
Murray River Gardens	Mildura, VIC	Jan 14	2,316	Jun 14	2,170	<b>2,170</b>	-	<b>7.5%</b>	-
Warrnambool Gardens	Warrnambool, VIC	Jan 14	1,933	Jun 14	1,800	<b>1,800</b>	-	<b>8.0%</b>	-
			<b>148,281</b>			<b>114,270</b>	<b>99,689</b>		
<b>Settlers Lifestyle</b>									
Forest Lake	Forest Lake, QLD	Nov 05	14,324	Jun 13	12,662	<b>14,194</b>	12,663	<b>16.7%</b>	15.0%
South Gladstone	South Gladstone, QLD	Nov 05	8,212	Jun 13	12,093	<b>12,534</b>	12,093	<b>15.0%</b>	15.0%
Rockhampton	Rockhampton, QLD	Nov-05	10,785	Dec 13	13,900	<b>14,314</b>	13,768	<b>17.9%</b>	14.7%
Cessnock	Cessnock, NSW	Jun-04	7,476	Dec 12	3,190	<b>6,009</b>	4,871	<b>19.0%</b>	16.1%
Lakeside	Ravenswood, WA	Apr 07	71,167	Dec 12	77,584	<b>77,242</b>	78,673	<b>14.2%</b>	13.5%
Noyea Riverside	Mt Warren Park, QLD	Apr 07	2,521	Dec 12	549	<sup>(3)</sup>	324	<b>13.8%</b>	14.5%
Meadow Springs	Mandurah, WA	Apr 07	18,430	Jun 13	17,066	<b>16,510</b>	17,066	<b>14.0%</b>	14.5%
Ridgewood	Ridgewood, WA	Apr 07	85,378	Jun 13	105,104	<b>103,552</b>	105,104	<b>14.3%</b>	13.5%
Ridge Estate	Gillieston Heights, NSW	Jul 12	10,174	-	-	<b>11,765</b>	5,471	<b>20.0%</b>	15.0%
			<b>228,467</b>			<b>256,120</b>	<b>250,033</b>		

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**12. Investment properties (continued)**

Property	Date of purchase	Cost to date	Latest external valuation date	Valuation	Carrying amount		Capitalisation rate		
					2014	2013	2014	2013	
		\$'000		\$'000	\$'000	\$'000	%	%	
<b>Active Lifestyle Estates</b>									
The Grange	Morisset, NSW	Mar 13	12,895	Dec 13	12,129	11,848	12,293	9.1%	-(5)
Ettalong Beach Holiday Village <sup>(1)</sup>	Ettalong Beach, NSW	Apr 13	5,581	Dec 13	5,850	5,811	5,101	21.0%	-(5)
Albury Citygate Caravan and Tourist Park	Albury, NSW	Aug 13	2,697	Jun 14	2,000	2,000	-	10.5%	-
Nepean River Holiday Village	Penrith, NSW	Aug 13	10,932	Jun 14	11,000	11,000	-	10.4%	-
Mudgee Valley Tourist Park	Mudgee, NSW	Sep 13	4,519	Jun 14	4,250	4,250	-	10.5%	-
Mudgee Tourist and Van Resort	Mudgee, NSW	Oct 13	7,911	Jun 14	7,200	7,200	-	8.8%	-
Drifters Holiday Village	Kingscliff, NSW	Nov 13	11,511	-	-	11,511	-	-(5)	-
Lake Macquarie Holiday Village	Morisset, NSW	Nov 13	7,683	-	-	7,683	-	-(5)	-
Macquarie Lakeside Holiday Village	Chain Valley Bay, NSW	Dec 13	4,045	-	-	4,045	-	-(5)	-
One Mile Beach Holiday Park <sup>(4)</sup>	Anna Bay, NSW	Dec 13	11,975	-	-	13,349	-	-(5)	-
Big4 Valley Vineyard Tourist Park	Cessnock, NSW	Feb 14	9,782	-	-	9,782	-	-(5)	-
Wine Country Caravan Park	Cessnock, NSW	Feb 14	1,665	-	-	1,665	-	-(5)	-
Sun Country Holiday Village	Mulwala, NSW	Apr 14	7,708	-	-	7,708	-	-(5)	-
Town and Country Estate	Marsden Park, NSW	May 14	19,444	-	-	19,444	-	-(5)	-
Rouse Hill Lifestyle Residential Park	Rouse Hill, NSW	Jun 14	7,362	-	-	7,362	-	-(5)	-
			<b>125,710</b>			<b>124,658</b>	<b>17,394</b>		
<b>Total completed properties</b>			<b>502,458</b>			<b>495,048</b>	<b>367,116</b>		

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**12. Investment properties (continued)**

Property	Date of purchase	Cost to date	Latest external valuation date	Valuation	Carrying amount		
					2014	2013	
		\$'000		\$'000	\$'000	\$'000	
<b>Land not yet under construction</b>							
<b>Settlers</b>							
South Gladstone Gardens – land	South Gladstone, QLD	Nov 05	199	Jun 13	750	750	750
Meadow Springs	Mandurah, WA	Apr 07	2,470	Jun 13	2,455	2,455	2,455
<b>Active Lifestyle Estates</b>							
The Grange	Morisset, NSW	Mar 13	300	-	-	300	300
Ettalong Beach Holiday Village <sup>(1)</sup>	Ettalong Beach, NSW	Apr 13	310	-	-	310	310
<b>Total properties under construction</b>			<b>3,279</b>			<b>3,815</b>	<b>3,815</b>
<b>Total Investment Properties</b>			<b>505,737</b>			<b>498,863</b>	<b>370,931</b>

<sup>(1)</sup> Ettalong Beach Holiday Village land component is leased from the Gosford City Council and is recognised as investment property with an associated finance lease.

<sup>(2)</sup> The replacement value exceeds the value implied by the capitalisation rate valuation approach resulting in implied capitalisation rates below market.

<sup>(3)</sup> Noyea Park was classified as held for sale at 30 June 2014. Refer to note 8(a) for additional information.

<sup>(4)</sup> One Mile Beach land component is leased from the Crown under 40 year and perpetual leases and is recognised as investment property with an associated finance lease.

<sup>(5)</sup> Acquired during the year and carried at cost at balance date. Cost to date is deemed to represent fair value at the end of the year.



**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**12. Investment properties (continued)**

Investment property that has not been valued by external valuers at reporting date is carried at the Responsible Entity's estimate of fair value in accordance with the accounting policy detailed at note 1 (q). Properties acquired during the year are held at cost, which is reflective of the estimate of fair value.

Valuations made in a foreign currency have been converted at the rate of exchange ruling at valuation date which are subsequently translated at exchange rates prevailing at reporting date.

Valuations of retirement villages are provided net of residents' loans (after deducting any accrued deferred management fees). For presentation in this note, the external valuations shown are stated before deducting this liability to reflect its separate balance sheet presentation. The carrying amounts include the fair value of units completed since the date of the external valuation.

Select Settlers Lifestyle villages continue to be in the process of converting from a rental to a deferred management fee model. The discount rate reflects a combination of development risk on vacant units and DMF from both occupied and vacant units. Over time, these properties' discount rates will likely revert downwards as project risk diminishes.

**(c) Movements in carrying amounts**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Carrying amount at beginning of year</b>	<b>370,931</b>	327,632
Acquisitions	<b>118,303</b>	39,313
Expenditure capitalised	<b>10,336</b>	4,076
Disposals	-	(3,140)
Sale of units – Strata title	<b>(492)</b>	-
Transferred from plant and equipment	<b>320</b>	-
Transfer to inventory	<b>(194)</b>	(195)
Transferred to discontinued operations	-	(212)
Net gain/(loss) on change in fair value	<b>(341)</b>	3,457
<b>Carrying amount at end of year</b>	<b>498,863</b>	370,931

The net change in fair value are recognised in profit or loss as net gain/(loss) on change in fair value of investment properties.

Fair value hierarchy disclosures for investment properties have been provided in note 28.

**(d) Reconciliation of fair value**

	<b>Garden Villages</b>	<b>Settlers Lifestyle</b>	<b>Active Lifestyle Estates</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>Carrying amount at 1 July 2013</b>	99,689	253,238	18,004	<b>370,931</b>
Acquisitions	10,617	-	107,686	<b>118,303</b>
Expenditure capitalised	1,588	7,182	1,566	<b>10,336</b>
Sale of units - Strata title	-	(492)	-	<b>(492)</b>
Transferred from plant and equipment	-	-	320	<b>320</b>
Transferred to inventory	-	-	(194)	<b>(194)</b>
Net gain/(loss) on change in fair value	2,376	(603)	(2,114)	<b>(341)</b>
<b>Carrying amount at 30 June 2014</b>	<b>114,270</b>	<b>259,325</b>	<b>125,268</b>	<b>498,863</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**12. Investment properties (continued)**

**(e) Description of valuations techniques used and key inputs to valuation on investment properties**

	<b>Valuation technique</b>	<b>Significant unobservable inputs</b>	<b>Range (weighted average)</b>	<b>Relationship of unobservable input to fair value</b>
Garden Villages	Capitalisation method	Stabilised occupancy	62-98% (87%)	As costs are fixed in nature, occupancy has a direct correlation to valuation (ie. the higher the occupancy, the greater the value).
		Capitalisation rate	8-13% (11%)	Capitalisation has an inverse relationship to valuation.
Settlers Lifestyle	Discounted cash flow	Current market value per unit	\$115,000-\$470,000 (\$307,000)	Market value and growth in value have a direct correlation to valuation, while length of stay and discount rate have an inverse relationship to valuation.
		Growth in value	0-4%	
		Average length of stay – future residents	11.4 years	
		Average length of stay – current residents	14.6 years	
		Discount rate	14-20% (15%)	
Active Lifestyle Estates	Capitalisation method (for existing rental streams)	Short-term occupancy	15-70% based on seasonality and accommodation categories	Higher the occupancy, the greater the value.
		Residential occupancy	90-100%	
		Operating profit margin	50-70% dependent upon short-term and residential accommodation mix	Higher the profit margin, the greater the value.
		Capitalisation rate	9-12%	Capitalisation has an inverse relationship to valuation.
	Discounted cash flow (for future development)	Discount rate	15-25%	Discount rate has an inverse relationship to valuation.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**12. Investment properties (continued)**

**Capitalisation method**

Under the capitalisation method, fair value is estimated using assumptions regarding the expectation of future benefits. The capitalisation method involves estimating the expected income projections of the property into perpetuity and applying a capitalisation rate. The capitalisation rate is based on current market evidence. Future income projections take into account occupancy, rental income and operating expenses.

**Discounted cash flow method**

Under the discounted cash flow method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life including an exit or terminal value. This method involves the projection of a series of cash flows on a real property interest. To this projected cash flow series, a market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The exit yield normally reflects the exit value expected to be achieved upon selling the asset and is a function of the risk adjusted returns of the asset and expected capitalisation growth rate.

The duration of the cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, lease renewal and related re-letting, redevelopment, or refurbishment as well as the development of new units. The appropriate duration is typically driven by market behaviour that is a characteristic of the class of real property. Periodic cash flow is typically estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance cost, agent and commission costs and other operating and management expenses. The series of periodic net underlying cash flows, along with an estimate of the terminal value anticipated at the end of the projection period, is then discounted.

**13. Plant and equipment**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>(a) Summary of carrying amounts</b>		
Plant and equipment	1,880	1,774
Less: accumulated depreciation	(890)	(740)
<b>Total plant and equipment</b>	<b>990</b>	<b>1,034</b>
<b>(b) Movements in carrying amount</b>		
<b>Carrying amount at beginning of year</b>	<b>1,034</b>	769
Acquired through acquisitions	-	320
Assets written off	(82)	-
Transferred to investment property	(320)	(173)
Additions	569	296
Depreciation	(211)	(178)
<b>Carrying amount at end of year</b>	<b>990</b>	<b>1,034</b>

**14. Trade and other payables**

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Current liabilities</b>		
Trade and other payables	8,814	8,175
Deposits and other unearned income	1,595	384
<b>Total current liabilities</b>	<b>10,409</b>	<b>8,559</b>
<b>Non-current liabilities</b>		
Deferred land payment	4,000	-

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**15. Borrowings**

	Note	2014 \$'000	2013 \$'000
<b>Current liabilities</b>			
Finance leases	(c)	283	267
<b>Non-current liabilities</b>			
Bank debt	(a)	94,000	68,000
Prepaid borrowing costs		(312)	(578)
Finance leases	(c)	4,385	3,117
<b>Total non-current borrowings</b>		<b>98,073</b>	<b>70,539</b>

**(a) Bank debt**

On 21 February 2014, the Group refinanced its Australian dollar denominated bank debt facility to \$129,500,000. The facility expires on 30 September 2015 and has the following principal financial covenants:

- Loan to value ratio ("LVR") is less than or equal to 50%;
- Total leverage ratio does not exceed 50%; and
- Interest cover ratio (as defined) of at least 1.50x in financial year ending 2014 increasing to at least 1.75x in FY2015.

As at 30 June 2014, the facility has been drawn to \$94,000,000 (2013: \$68,000,000). The carrying value of investment property net of resident liabilities at reporting date for the Group's Australian properties pledged as security is \$290,375,000 (2013: \$179,320,000).

**(b) Bank guarantees**

The Group has the ability to utilise a portion of its \$129.5 million bank facility to provide bank guarantees. Bank guarantees at 30 June 2014 were \$4.4 million. Refer to note 24.

**(c) Finance leases**

On 23 April 2013, the Group was assigned a commercial lease with 16.5 years remaining with the Gosford City Council for land and facilities as part of its Ettalong Beach Holiday Village acquisition. The lease is for an initial three years commencing September 2012 with two renewal options of seven years each. The below table is based on the expectation that the lease options will be exercised.

In December 2013, the Group acquired One Mile Beach Holiday Park, accounted for as investment property. Two Crown leases are attached to the land, one for 40 years expiring on 19 September 2031 and one for perpetuity.

**(i) Minimum lease payments – excluding perpetual lease**

	2014 \$'000	2013 \$'000
<b>Minimum lease payments:</b>		
Within one year	292	267
Later than one year but not later than five years	1,242	1,135
Later than five years	3,761	3,766
Total minimum lease payments	5,295	5,168
Future finance charges	(1,765)	(1,784)
<b>Present value of minimum lease payments</b>	<b>3,530</b>	<b>3,384</b>
<b>Present value of minimum lease payments:</b>		
Within one year	283	258
Later than one year but not later than five years	1,056	962
Later than five years	2,191	2,164
	<b>3,530</b>	<b>3,384</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**15. Borrowings (continued)**

(ii) **Minimum lease payments – perpetual lease**

The perpetual lease is recognised as investment property and non-current liability at a value of \$1.1 million based on a capitalisation rate of 10.6% applied to the current lease payment. Payments each period in relation to the lease are recognised as finance expenses in the statement of comprehensive income, therefore, there is no subsequent change to the originally determined present value of the minimum lease payments as calculated above.

As this is a perpetual lease, the lease liability will not amortise and no fair value adjustments in relation to the lease will be recognised unless circumstances of the lease change. Under the terms of the lease, lease payments will continue into perpetuity. The current annual lease payment is \$121,000.

**16. Retirement village resident loans**

	2014 \$'000	2013 \$'000
<b>(a) Summary of carrying amounts</b>		
Gross resident loans	218,639	206,629
Accrued deferred management fee	(28,517)	(30,926)
<b>Net resident loans</b>	<b>190,122</b>	<b>175,703</b>
<b>(b) Movements in carrying amounts</b>		
<b>Carrying amount at beginning of year</b>	<b>175,703</b>	<b>162,603</b>
Net (gain)/loss on change in fair value of resident loans	616	(327)
Accrued deferred management fee income	(5,333)	(4,850)
Deferred management fee cash collected	1,811	1,368
Acquired resident loans	-	4,473
Proceeds from resident loans	22,021	19,338
Repayment of resident loans	(10,361)	(7,118)
Transfer to assets held for sale	5,439	-
Other	226	216
<b>Carrying amount at end of year</b>	<b>190,122</b>	<b>175,703</b>

Fair value hierarchy disclosures for retirement village resident loans have been provided in note 28.

**17. Provisions**

	2014 \$'000	2013 \$'000
<b>Current liabilities</b>		
Employee liabilities	718	507
<b>Non-current liabilities</b>		
Employee liabilities	249	140

**18. Derivatives**

	Note	2014 \$'000	2013 \$'000
<b>Current liabilities</b>			
Interest rate swap contracts	27	84	-
<b>Non-current liabilities</b>			
Interest rate swap contracts	27	84	209

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
Year ended 30 June 2014

**19. Deferred tax liabilities**

	2014 \$'000	2013 \$'000
<b>Deferred tax assets</b>		
Tax losses	14,228	8,317
Other	1,081	430
<b>Deferred tax liabilities</b>		
DMF receivable	8,176	6,756
Investment properties	7,409	9,461
<b>Net deferred tax liabilities</b>	<b>276</b>	<b>7,470</b>
<b>Deductible temporary differences and carried forward losses tax effected for which no deferred tax asset has been recognised</b>	<b>7,488</b>	<b>4,220</b>

The availability of carried forward tax losses of \$7.5 million to the ICMT tax consolidated group is subject to recoupment rules at the time of recoupment. Further, the rate at which these losses can be utilised is determined by reference to market values at the time of tax consolidation and subsequent events. Accordingly, a portion of these carried forward tax losses may not be available in the future.

The Group offsets tax assets and liabilities, if and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

**20. Issued securities**

	2014 \$'000	2013 \$'000
<b>(a) Carrying values</b>		
<b>At beginning of year</b>	<b>510,141</b>	490,044
Issued during the year:		
Institutional placement securities	-	21,168
Transaction costs of institutional placement securities	-	(1,071)
Rights issue	<b>61,707</b>	-
Rights issue costs	<b>(2,732)</b>	-
<b>At end of year</b>	<b>569,116</b>	510,141
<b>The closing balance is attributable to the security holders of:</b>		
Ingenia Communities Holding Limited	<b>7,377</b>	6,078
Ingenia Communities Fund	<b>547,642</b>	497,957
Ingenia Communities Management Trust	<b>14,097</b>	6,106
	<b>569,116</b>	510,141

	2014 Thousands	2013 Thousands
<b>(b) Number of issued securities</b>		
<b>At beginning of year</b>	<b>507,179</b>	441,029
Issued during the year	<b>169,061</b>	66,150
<b>At end of year</b>	<b>676,240</b>	507,179

**(c) Terms of securities**

All securities are fully paid and rank equally with each other for all purposes. Each security entitles the holder to one vote, in person or by proxy, at a meeting of securityholders.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**21. Reserves**

	2014 \$'000	2013 \$'000
<b>Foreign currency translation reserve</b>		
Balance at beginning of year	766	(17,024)
Translation differences arising during the year	269	327
Amounts transferred to profit and loss on disposal of foreign operations	-	17,463
<b>Balance at end of year</b>	<b>1,035</b>	<b>766</b>
<b>Share-based payment reserve</b>		
Balance at beginning of year	308	15
Share-based payment transactions	680	293
<b>Balance at end of year</b>	<b>988</b>	<b>308</b>
<b>Total reserves at end of year</b>	<b>2,023</b>	<b>1,074</b>
<b>The closing balance is attributable to the security holders of:</b>		
Ingenia Communities Holding Limited	988	308
Ingenia Communities Fund	866	646
Ingenia Communities Management Trust	169	120
	<b>2,023</b>	<b>1,074</b>

The foreign currency translation reserve records exchange differences arising from the translation of the financial statements of foreign subsidiaries.

The share-based payment reserve records the value of equity-settled share-based payment transactions provided to employees, including key management personnel, as part of their remuneration. Refer note 25.

**22. Accumulated losses**

	2014 \$'000	2013 \$'000
<b>Balance at beginning of year</b>	<b>(336,563)</b>	<b>(321,863)</b>
Net profit/(loss) for the year	11,518	(10,290)
Distributions	(5,917)	(4,410)
<b>Balance at end of year</b>	<b>(330,962)</b>	<b>(336,563)</b>
<b>The closing balance is attributable to the security holders of:</b>		
Ingenia Communities Holding Limited	(2,659)	77
Ingenia Communities Fund	(324,254)	(333,650)
Ingenia Communities Management Trust	(4,049)	(2,990)
	<b>(330,962)</b>	<b>(336,563)</b>

**23. Commitments**

**(a) Capital commitments**

There were commitments for capital expenditure on investment property contracted but not provided for at reporting date of \$3,266,000 (2013: \$nil).

For commitments for capital expenditure on discontinued operations, refer to note 8(b)(v).

**(b) Operating lease commitments**

The Group has two non-cancellable operating leases for its Sydney and Brisbane offices. These leases have remaining lives of 1.5 years and five years respectively.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**23. Commitments (continued)**

Future minimum rentals payable under these leases as at reporting date were:

	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Within one year	<b>482</b>	346
Later than one year but not later than five years	<b>1,106</b>	395
	<b>1,588</b>	741

**(c) Finance lease commitments**

The Group was assigned a commercial lease with 16.5 years remaining with the Gosford City Council for land and facilities as part of its Ettalong Holiday Village acquisition. The lease is for an initial three years commencing September 2012 with two renewal options of seven years each.

In December 2013, the Group acquired One Mile Beach Holiday Park, accounted for as investment property. Two Crown leases are attached to the land, one for 40 years expiring on 19 September 2031 and one for perpetuity.

Refer to note 15 for future minimum lease payments payable and the present value of minimum lease payments payable at reporting date for the finance leases at Ettalong Holiday Village and One Mile Beach Holiday Park.

**24. Contingent liabilities**

There are no known contingent liabilities other than the bank guarantees of \$4.4 million provided for under the \$129.5 million bank facility (note 15). Bank guarantees of \$4.0 million are in relation to deferred land payments recognised as non-current payables (refer to note 14). These guarantees will not be called by the counterparty unless the payable is not paid per the terms of the agreement.

**25. Share-based payment transactions**

The Group has established a long-term incentive scheme ("Scheme"), which provides for the grant of conditional rights to receive securities in the Group. The intention of the Scheme is to align long-term securityholder returns with the 'at-risk' compensation potentially payable to executive level employees and to reward managers who remain in employment and perform at the required levels of performance.

The Scheme encompasses two types of security rights: performance quantum rights ("PQRs") and retention quantum rights ("RQRs"). PQRs vest on completion of a period of service, with the number of rights vesting based on the Group's performance, as measured by total securityholder returns, and RQRs vest on completion of a period of service. On vesting, each right entitles the employee to receive one security of the Group for no consideration.



**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**25. Share-based payment transactions (continued)**

Movements in rights during the year were:

	2014 Thousands	2013 Thousands
<b>PQRs</b>		
Outstanding at beginning of year	3,842	3,842
Granted during the year	3,716	-
<b>Outstanding at end of year</b>	<b>7,558</b>	<b>3,842</b>
Exercisable at end of year	-	-
Weighted average remaining contractual life of outstanding rights (years)	1.5	2.0
<b>RQRs</b>		
Outstanding at beginning of year	1,818	1,818
Granted during the year	-	-
<b>Outstanding at end of year</b>	<b>1,818</b>	<b>1,818</b>
Exercisable at end of year <sup>(1)</sup>	-	-
Weighted average remaining contractual life of outstanding rights (years)	-	0.9

<sup>(1)</sup> The RQRs vested on 1 July 2014 and 1,818,000 fully paid stapled securities were issued at that time.

On 19 November 2013, 3,716,000 Performance Quantum Rights (“PQR”) were granted to senior executives of the Group under the long-term incentive scheme (“Scheme”). The number of PQRs that will vest under the Scheme depends on Total Securityholder Return (“TSR”) achieved and is also conditional on the individual being in employment of the Group on the vesting date (30 June 2016). The measurement period for the PQRs is 1 July 2013 to 30 June 2016 and full rights vest if a TSR above 40% is achieved during the measurement period. A sliding scale applies for lower TSRs with the number of PQRs vesting being nil for a TSR below 26%. One PQR equates to one security in the Group.

The fair value of the PQRs issued during the year was estimated using a Monte Carlo Simulation model. Assumptions made in determining these fair value, and the results of these assumptions, are:

Price of stapled securities at grant date	\$0.495
Volatility of security price	30.0%
Distribution yield	3.93%
Risk-free rate at grant date	2.96%
Expected remaining life at grant date	2.6 years
Fair value of each right	\$0.325

The fair value of the rights is recognised as an employee benefit expense with a corresponding increase in reserves. The fair value is expensed on a straight-line basis over the vesting period. The expense recognised for the financial year was \$680,600 (2013: \$293,113).

## Ingenia Communities Holdings Limited

### Notes to the financial statements

#### Year ended 30 June 2014

### 26. Capital management

The Group aims to meet its strategic objectives and operational needs and to maximise returns to securityholders through the appropriate use of debt and equity, while taking account of the additional financial risks of higher debt levels.

In determining the optimal capital structure, the Group takes into account a number of factors, including the views of investors and the market in general, the capital needs of its portfolio, the relative cost of debt versus equity, the execution risk of raising equity or debt, and the additional financial risks of debt including increased volatility of earnings due to exposure to interest rate movements, the liquidity risk of maturing debt facilities and the potential for acceleration prior to maturity.

In assessing this risk, the Group takes into account the relative security of its income flows, the predictability of its expenses, its debt profile, the degree of hedging and the overall level of debt as measured by gearing.

The actual capital structure at a point in time is the product of a number of factors, many of which are market driven and to various degrees outside of the control of the Group, particularly the impact of revaluations on gearing levels, the availability of new equity and the liquidity in real estate markets. While the Group periodically determines the optimal capital structure, the ability to achieve the optimal structure may be impacted by market conditions and the actual position may often differ from the optimal position.

The Group's capital position is primarily monitored through its ratio of total liabilities to total assets ("Leverage Ratio"), calculated on a look-through basis. The Group's medium term strategy is to maintain the Leverage Ratio in the range of 45% - 55%. At 30 June 2014, the Leverage Ratio was 58.2%, compared to 62.0% at 30 June 2013, calculated as follows:

	2014 \$'000	2013 \$'000
Total look-through liabilities	334,747	284,922
Total look-through assets	574,924	459,574
<b>Leverage ratio</b>	<b>58.2%</b>	<b>62.0%</b>

In addition, the Group monitors the ratio of debt to total assets ("Gearing Ratio"), calculated on a look-through basis. At 30 June 2014, the Gearing Ratio was 30.7%, compared to 20.6% at 30 June 2013, calculated as follows:

	2014 \$'000	2013 \$'000
Total consolidated borrowings	128,437	88,328
Less cash & cash equivalents (including associates)	(14,551)	(37,550)
<b>Total look-through debt</b>	<b>113,886</b>	<b>50,778</b>
Total consolidated assets	575,924	459,574
Less cash & cash equivalents	(14,551)	(37,550)
Less retirements village residents loans	(190,122)	(175,703)
<b>Total look-through assets</b>	<b>371,251</b>	<b>246,321</b>
<b>Gearing ratio</b>	<b>30.7%</b>	<b>20.6%</b>

# Ingenia Communities Holdings Limited

## Notes to the financial statements

### Year ended 30 June 2014

## 27. Financial instruments

### (a) Introduction

The Group's principal financial instruments comprise cash and short-term deposits, receivables, payables, interest bearing liabilities, other financial liabilities, and derivative financial instruments.

The main risks arising from the Group's financial instruments are interest rate risk, foreign exchange risk, credit risk and liquidity risk. The Group manages its exposure to these risks primarily through its treasury policy. The policy sets out various targets aimed at restricting the financial risk taken by the Group. Management reviews actual positions of the Group against these targets on a regular basis. If the target is not achieved, or forecast not to be achieved, a plan of action is, where appropriate, put in place with the aim of meeting the target within an agreed timeframe. Depending on the circumstances of the Group at a point in time, it may be that positions outside of the treasury policy are accepted and no plan of action is put in place to meet the treasury targets, because, for example, the risks associated with bringing the Group into compliance outweigh the benefits. The adequacy of the treasury policy in addressing the risks arising from the Group's financial instruments is reviewed on a regular basis.

While the Group aims to meet its treasury policy targets, many factors influence its performance, and it is probable that at any one time it will not meet all its targets. For example, the Group may be unable to negotiate the extension of bank facilities sufficiently ahead of time, so that it fails to achieve its liquidity target. When refinancing loans it may be unable to achieve the desired maturity profile or the desired level of flexibility of financial covenants, because of the cost of such terms or their unavailability. Hedging instruments may not be available, or their cost may outweigh the benefit of risk reduction or they may introduce other risks such as mark to market valuation risk. Changes in market conditions may limit the Group's ability to raise capital through the issue of new securities or sale of properties.

### (b) Interest rate risk

The Group's exposure to the risk of changes in market interest rates arises primarily from its use of borrowings. The main consequence of adverse changes in market interest rates is higher interest costs, reducing the Group's profit. In addition, one or more of the Group's loan agreements may include minimum interest cover covenants. Higher interest costs resulting from increases in market interest rates may result in these covenants being breached, providing the lender the right to call in the loan or to increase the interest rate applied to the loan.

The Group manages the risk of changes in market interest rates by maintaining an appropriate mix of fixed and floating rate borrowings. Fixed rate debt is achieved either through fixed rate debt funding or through derivative financial instruments permitted under the treasury policy. The policy sets minimum and maximum levels of fixed rate exposure over a ten-year time horizon.

At 30 June 2014, after taking into account the effect of interest rate swaps, approximately 47% of the Group's borrowings are at a fixed rate of interest (2013: 26%).

Exposure to changes in market interest rates also arises from financial assets such as cash deposits and loan receivables subject to floating interest rate terms. Changes in market interest rates will also change the fair value of any interest rate hedges.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**27. Financial instruments (continued)**

**(c) Interest rate risk exposure**

The Group's exposure to interest rate risk and the effective interest rates on financial instruments at reporting date was:

<b>30 June 2014</b>	<b>Floating interest rate</b>	<b>Fixed interest maturing in:</b>			<b>Total</b>
<b>Principal amounts \$'000</b>		<b>Less than 1 year</b>	<b>1 to 5 Years</b>	<b>More than 5 years</b>	
<b>Financial assets</b>					
Cash at bank	12,894	-	-	-	<b>12,894</b>
<b>Financial liabilities</b>					
Bank debt denominated in AUD	94,000	-	-	-	<b>94,001</b>
Finance leases (excluding perpetual lease)	-	283	1,056	2,191	<b>3,530</b>
Interest rate swaps: denominated in AUD; Group pays fixed rate	(45,000)	45,000	-	-	-

The Group's exposure to interest rate risk and the effective interest rates on financial instruments at the end of the previous financial year was:

<b>30 June 2013</b>	<b>Floating interest rate</b>	<b>Fixed interest maturing in:</b>			<b>Total</b>
<b>Principal amounts \$'000</b>		<b>Less than 1 year</b>	<b>1 to 5 Years</b>	<b>More than 5 years</b>	
<b>Financial assets</b>					
Cash at bank	38,531	-	-	-	<b>38,531</b>
<b>Financial liabilities</b>					
Bank debt denominated in AUD	68,000	-	-	-	<b>68,000</b>
Finance leases	-	258	962	2,164	<b>3,384</b>
Interest rate swaps: denominated in AUD; Group pays fixed rate	(45,000)	45,000	-	-	-

Other financial instruments of the Group not included in the above tables are non-interest bearing and are therefore not subject to interest rate risk.

**(d) Interest rate sensitivity analysis**

The impact of an increase or decrease in average interest rates of 1% (100 basis points) at reporting date, with all other variables held constant, is illustrated in the tables below. This analysis is based on the interest rate risk exposures in existence at balance sheet date. As the Group has no derivatives that meet the documentation requirements to qualify for hedge accounting, there would be no impact on securityholders interest (apart from the effect on profit).

**(i) Increase in average interest rates of 1%**

The effect on net interest expense for one year would have been:

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Variable interest rate instruments denominated in:		
Australian dollars	<b>(940)</b>	<b>(680)</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**27. Financial instruments (continued)**

The effect on change in fair value of derivatives would have been:

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Interest rate swaps denominated in:		
Australian dollars	417	793

(ii) **Decrease in average interest rates of 1%**

The effect on net interest expense for one year would have been:

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Variable interest rate instruments denominated in:		
Australian dollars	940	680

The effect on change in fair value of derivatives would have been:

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Interest rate swaps denominated in:		
Australian dollars	(297)	(810)

**(e) Foreign exchange risk**

By holding properties in offshore markets, the Group is exposed to the risk of movements in foreign exchange rates. Foreign exchange rate movements may reduce the Australian dollar equivalent of the carrying value of the Group's offshore properties, and may result in lower Australian dollar equivalent proceeds when an offshore property is sold. In addition, foreign exchange rate movements may reduce the Australian dollar equivalent of the earnings from the offshore properties while they are owned by the Group.

The Group reduces its exposure to the foreign exchange risk inherent in the carrying value of its offshore properties and interests in offshore investments by partly or wholly funding their acquisition using borrowings denominated in the particular offshore currency, and by using derivatives. The treasury policy sets a target for minimum and maximum hedging of the carrying value of its offshore properties.

The Group's exposure to the impact of exchange rate movements on its earnings from its offshore properties is partly mitigated by the foreign denominated interest expense of its foreign denominated borrowings and any derivative hedges. The Group aims to reduce any residual exposure to its earnings arising because of its investment in offshore markets by using forward exchange contracts. The Treasury Policy sets out targets of minimum and maximum hedging of its earnings from offshore properties over a five-year time horizon.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**27. Financial instruments (continued)**

**(f) Net foreign currency exposure**

The Group's net foreign currency monetary exposure, after taking into account the effect of foreign exchange derivatives, as at reporting date is shown in the following table. The net foreign currency exposure reported is of foreign currencies held by entities whose functional currency is the Australian dollar. It excludes assets and liabilities of entities, including equity accounted investments, whose functional currency is not the Australian dollar.

	<b>Net foreign currency assets/(liability)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Net foreign currency exposure:		
United States dollars	157	1,282

**(g) Foreign exchange sensitivity analysis**

The impact of an increase or decrease in average foreign exchange rates of 10% at reporting date, with all other variables held constant, is illustrated in the tables below. This analysis is based on the foreign exchange risk exposures in existence at balance sheet date. In these tables, the effect on securityholders interest excludes the effect on profit after tax.

**(i) Effect of appreciation in Australian dollar of 10%:**

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Foreign exchange risk exposures denominated in:		
United States dollars	(16)	(128)

**(ii) Effect of depreciation in Australian dollar of 10%:**

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>
Foreign exchange risk exposures denominated in:		
United States dollars	16	128

The Group believes that the reporting date risk exposures are representative of the risk exposure inherent in its financial instruments.

These tables do not show the effect on equity that would occur from the translation of the financial statements of foreign operations with a change in exchange rates.

**(h) Foreign exchange derivatives held**

Forward exchange contracts, options and foreign exchange swaps outstanding at reporting date are taken out to mitigate the effect of foreign exchange movements on the financial statements.

At balance sheet date, the Group did not hold any foreign exchange derivatives. There was no impact to the consolidated result for the year for the change in fair value for foreign exchange derivatives ended 30 June 2014 (2013: loss \$9,000).

## Ingenia Communities Holdings Limited

### Notes to the financial statements

#### Year ended 30 June 2014

## 27. Financial instruments (continued)

### (i) Credit risk

Credit risk refers to the risk that a counterparty defaults on its contractual obligations resulting in a financial loss to the Group.

The major credit risk for the Group is default by tenants, resulting in a loss of rental income while a replacement tenant is secured and further loss if the rent level agreed with the replacement tenant is below that previously paid by the defaulting tenant.

The Group assesses the credit risk of prospective tenants, the credit risk of in-place tenants when acquiring properties and the credit risk of existing tenants renewing upon expiry of their leases. Factors taken into account when assessing credit risk include the financial strength of the prospective tenant and any form of security, for example a rental bond, to be provided.

The decision to accept the credit risk associated with leasing space to a particular tenant is balanced against the risk of the potential financial loss of not leasing up vacant space.

Rent receivable balances are monitored on an ongoing basis and arrears actively followed up in order to reduce, where possible, the extent of any losses should the tenant subsequently default.

The Group believes that its receivables that are neither past due nor impaired do not give rise to any significant credit risk.

Credit risk also arises from deposits placed with financial institutions and derivatives contracts that may have a positive value to the Group. The Group's treasury policy sets target limits for credit risk exposure with financial institutions and minimum counterparty credit ratings. Counterparty exposure is measured as the aggregate of all obligations of any single legal entity or economic entity to the Group, after allowing for appropriate set offs which are legally enforceable.

The Group's maximum exposure to credit risk at reporting date in relation to each class of financial instrument is its carrying amount as reported in the balance sheet.

### (j) Liquidity risk

The main objective of liquidity risk management is to reduce the risk that the Group does not have the resources available to meet its financial obligations and working capital and committed capital expenditure requirements. The Group's treasury policy sets a target for the level of cash and available undrawn debt facilities to cover future committed capital expenditure in the next year, 75% of forecast net operating cash flow in the next year, six months estimated distributions and 5% of the value of resident loan liabilities.

The Group may also be exposed to contingent liquidity risk under its term loan facilities, where term loan facilities include covenants which if breached give the lender the right to call in the loan, thereby accelerating a cash flow which otherwise was scheduled for the loan maturity. The Group monitors adherence to loan covenants on a regular basis, and the treasury policy sets targets based on the ability to withstand adverse market movements and remain within loan covenant limits.

In addition, the Group targets the following benchmarks to ensure resilience to breaking covenants on its primary debt facilities:

- 10% reduction in value of assets and 15% fall in the exchange rate for LVR covenants; and
- 2% nominal increase in interest rates combined with a 5% fall in income for ICR covenants.

The contractual maturities of the Group's non-derivative financial liabilities at reporting date are reflected in the following table. It shows the undiscounted contractual cash flows required to discharge the liabilities at market rates. Foreign currencies have been converted at rates of exchange ruling at reporting date.

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**27. Financial instruments (continued)**

Although the expected average residency term is more than ten years, retirement village residents' loans are classified as current liabilities, as required by Accounting Standards, because the Group does not have an unconditional right to defer settlement to more than twelve months after reporting date.

	Less than 1 year \$'000	1 to 5 Years \$'000	More than 5 years \$'000	Total \$'000
<b>2014</b>				
Trade and other payables	10,624	4,398	-	15,022
Retirement village residents loans	190,122	-	-	190,122
Borrowings	4,521	99,653	-	104,174
Provisions	718	249	-	967
Finance leases (excluding perpetual lease)	292	1,242	3,761	5,295
Finance lease (perpetual lease)	121	483	-( <sup>1</sup> )	604
	<b>206,398</b>	<b>106,025</b>	<b>3,761</b>	<b>316,184</b>
<b>2013</b>				
Trade and other payables	8,559	-	-	8,559
Retirement village residents loans	175,703	-	-	175,703
Borrowings	3,271	72,089	-	75,360
Provisions	507	140	-	647
Finance leases	267	1,135	3,766	5,168
	<b>188,307</b>	<b>73,364</b>	<b>3,766</b>	<b>265,437</b>

<sup>(1)</sup> For purposes of the table above, the lease payments are included for five years for the perpetual lease. Refer to note 15(c)(ii).

The contractual maturities of the Group's derivative financial liabilities at reporting date are reflected in the following table. It shows the undiscounted contractual cash flows required to discharge the instruments at market rates. Foreign currencies have been converted at rates of exchange ruling at reporting date.

	Less than 1 year \$'000	1 to 5 Years \$'000	More than 5 years \$'000	Total \$'000
<b>2014</b>				
<b>Liabilities</b>				
Derivative liabilities – net settled	84	84	-	168
<b>2013</b>				
<b>Liabilities</b>				
Derivative liabilities – net settled	-	209	-	209



**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**27. Financial instruments (continued)**

**(k) Other financial instrument risk**

The Group carries retirement village residents' loans at fair value with resulting fair value adjustments recognised in the income statement. The fair value of these loans is dependent on market prices for the related retirement village units. The impact of an increase or decrease in these market prices of 10% at reporting date, with all other variables held constant, is shown in the table below. This analysis is based on the retirement village residents' loans in existence at reporting date.

	<b>Effect on profit after tax higher/(lower)</b>	
	<b>2014 \$'000</b>	<b>2013 \$'000</b>
Increase in market prices of investment properties of 10%	<b>(21,864)</b>	(20,700)
Decrease in market prices of investment properties of 10%	<b>21,864</b>	20,700

These effects are largely offset by corresponding changes in the fair value of the Group's investment properties. The effect on equity would be the same as the effect on profit.

**(l) Fair value**

The Group uses the following fair value measurement hierarchy:

- Level 1: fair value is calculated using quoted prices in active markets for identical assets or liabilities;
- Level 2: fair value is calculated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3: fair value is calculated using inputs for the asset or liability that are not based on observable market data.

Quoted market price represents the fair value determined based on quoted prices on active markets as at the reporting date without any deduction for transaction costs.

The following table presents the Group's financial instruments that were measured and recognised at fair value at reporting date:

<b>Financial assets/ financial liabilities</b>	<b>Valuation technique(s) and key inputs</b>	<b>Significant unobservable inputs</b>	<b>Relationship of unobservable inputs to fair value</b>
Retirement village resident loans	Loans measured as the ingoing resident's contribution plus the resident's share of capital appreciation to reporting date, less DMF accrued to reporting date	Long-term capital appreciation rates for residential property between 0-4%. Estimated length of stay of residents based on life tables	The higher the appreciation, the higher the value of resident loans. The longer the length of stay, the lower the value of resident loans.
Deferred management fee accrued	DMF measured using the initial property price, estimated length of stay, various contract terms and projected property price at time of re-leasing	Estimated length of stay of residents based on life tables	The longer the length of stay, the higher the DMF accrued, capped at a predetermined period of time.
Derivative interest rate swaps	Net present value of future cash flows discounted at market rates adjusted for the Group's credit risk	N/A	N/A

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**27. Financial instruments (continued)**

There has been no movement from Level 3 to Level 2 during the current period.

Changes in the Group's retirement village resident loans which are Level 3 instruments are presented in note 16.

The carrying amounts of the Group's other financial instruments approximate their fair values.

**28. Fair value measurement**

The following table provides the fair value measurement hierarchy of the Group's assets and liabilities:

**(a) Assets measured at fair value**

30 June 2014	Date of valuation	Total \$'000	Fair value measurement using		
			Quoted prices in active markets (Level 1) \$'000	Significant observable inputs (Level 2) \$'000	Significant unobservable inputs (Level 3) \$'000
Investment properties	30 June 2014 Refer to note 12	498,863	-	-	498,863
Discontinued operations- investment property	30 June 2014 Refer to note 8(b)	45,902	-	-	45,902
Assets held for sale – investment property	30 June 2014 Refer to note 8(a)	-	-	-	-
Assets held for sale – deferred management fee receivable	30 June 2014 Refer to notes 8(a) and 16	5,439	-	-	5,439

**(b) Liabilities measured at fair value**

30 June 2014	Date of valuation	Total \$'000	Fair value measurement using		
			Quoted prices in active markets (Level 1) \$'000	Significant observable inputs (Level 2) \$'000	Significant unobservable inputs (Level 3) \$'000
Retirement village resident loans	30 June 2014 Refer to note 16	190,122	-	-	190,122
Derivatives	30 June 2014	168	-	168	-

There have been no transfers between Level 1 and Level 2 during the year.

**(c) Fair value hierarchy for financial instruments measured at fair value as at 30 June 2013:**

30 June 2013	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
Retirement village resident loans	175,703	-	-	175,703
Derivatives	209	-	209	-
	<b>175,912</b>	<b>-</b>	<b>209</b>	<b>175,703</b>

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**29. Auditor's remuneration**

	2014	2013
	\$	\$
Amounts received or receivable by Ernst & Young for:		
Audit or review of the financial reports	333,355	277,423
Other audit related services	34,450	32,683
Non-audit related services	27,295	-
	<b>395,100</b>	<b>310,106</b>

**30. Related parties**

**(a) Key management personnel**

The aggregate compensation paid to Key Management Personnel ("KMP") of the Group is as follows:

	Note	2014	2013
		\$	\$
Directors fees		462,500	319,167
Salaries and other short-term benefits		1,094,684	756,735
Short-term incentives		332,235	182,382
Superannuation benefits		59,084	48,957
Share-based payment	25	680,600	293,113
		<b>2,629,103</b>	<b>1,600,354</b>

The amounts disclosed in the table are the amounts recognised as an expense during the reporting period related to key management personnel.

The aggregate PQRs and RQRs (refer to note 25) of the Group held directly, by KMP, are as follows:

Issue date	Rights	Expiry date	Number outstanding	
			2014	2013
2012	RQR	2014	1,818,000	1,818,000
2012	PQR	2015	3,842,000	3,842,000
2013	PQR	2016	3,716,000	-

**31. Company financial information**

Summary financial information about the Company is:

	2014	2013
	\$'000	\$'000
Current assets	-	190
Total assets	7,870	6,459
Current liabilities	7,320	3,494
Total liabilities	7,320	3,117
<b>Net assets</b>	<b>550</b>	<b>3,342</b>
Securityholders' equity		
Issued securities	7,377	6,078
Reserves	988	308
Accumulated losses	(7,815)	(3,044)
<b>Total securityholders' equity</b>	<b>550</b>	<b>3,342</b>
Profit from continuing operations	(4,771)	(3,636)
<b>Net profit attributable to securityholders</b>	<b>(4,771)</b>	<b>(3,636)</b>
Total comprehensive income	(4,771)	(3,636)

The Company is a joint guarantor of the Commonwealth Bank of Australia debt facility, which has an outstanding balance of \$94,000,000 at 30 June 2014 (2013: \$68,000,000).

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**32. Subsidiaries**

**(a) Names of subsidiaries**

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1(d):

Name	Country of residence	Ownership interest	
		2014 %	2013 %
Bridge Street Trust	Australia	100	100
Browns Plains Road Trust	Australia	100	100
Casuarina Road Trust	Australia	100	100
Edinburgh Drive Trust	Australia	100	100
Garden Villages Management Trust	Australia	100	100
INA CC Holdings Pty Ltd	Australia	100	100
INA CC Pty Ltd	Australia	100	100
INA Community Living Lynbrook Trust	Australia	100	100
INA Community Living Subsidiary Trust	Australia	100	100
INA Community Living Subsidiary Trust No. 2	Australia	100	100
INA Garden Villages Pty Ltd	Australia	100	100
INA Kiwi Communities Pty Ltd	Australia	100	100
INA Kiwi Communities Subsidiary Trust No. 1	Australia	100	100
INA Management Pty Ltd	Australia	100	100
INA CC Trust	Australia	100	100
INA Regency Co Pty Ltd	Australia	100	100
INA Settlers Co Pty Ltd	Australia	100	100
INA Sunny Communities Pty Ltd	Australia	100	100
INA Sunny Trust	Australia	100	100
Ingenia Communities RE Limited	Australia	100	100
Jefferis Street Trust	Australia	100	100
Lovett Street Trust	Australia	100	100
ILF Regency Operations Trust	Australia	100	100
ILF Regency Subsidiary Trust	Australia	100	100
Settlers Operations Trust	Australia	100	100
Settlers Subsidiary Trust	Australia	100	100
SunnyCove Gladstone Unit Trust	Australia	100	100
SunnyCove Rockhampton Unit Trust	Australia	100	100
Ridge Estate Trust	Australia	100	100
Taylor Street (2) Trust	Australia	100	100
INA Subsidiary Trust No.1	Australia	100	100
INA Subsidiary Trust No.2	Australia	100	100
INA Subsidiary Trust No.3	Australia	100	100
INA Operations Pty Ltd	Australia	100	100
INA Operations Trust No.1	Australia	100	100
INA Operations Trust No.2	Australia	100	100
INA Operations Trust No.3	Australia	100	100
Noyea Pty Ltd	Australia	100	-
Noyea Operations Pty Ltd	Australia	100	-
IGC NZ Student Holdings Ltd	New Zealand	100	100
INA NZ Subsidiary Trust No 1	New Zealand	100	100

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**32. Subsidiaries (continued)**

Name	Country of residence	Ownership interest	
		2014 %	2013 %
CSH Lynbrook GP LLC	United States of America	100	100
CSH Lynbrook LP	United States of America	100	100
Lynbrook Freer Street Member LLC	United States of America	100	100
Lynbrook Management, LLC	United States of America	100	100
INA Community Living LLC (formerly ING Community Living LLC)	United States of America	100	100
INA Community Living II (formerly ING Community Living II)	United States of America	100	100
INA US Community Living Fund LLC (formerly ING US Community Living Fund LLC)	United States of America	100	100

The Group's voting interest in its subsidiaries is the same as its ownership interest.

**33. Notes to the cash flow statement**

**Reconciliation of profit to net cash flow from operating activities**

	2014 \$'000	2013 \$'000
<b>Net profit for the year</b>	<b>11,518</b>	(10,290)
Adjustments for:		
Net foreign exchange (gain)/loss	(1,410)	718
Release of FCTR on disposal of foreign operations	-	17,463
Net loss on disposal of investment properties - continuing	-	107
Net loss on disposal of investment properties - discontinuing	-	994
Disposal costs associated with overseas investments - continuing	-	150
Disposal costs associated with overseas investments - discontinued	290	672
Gain on disposal of equity accounted investments	(327)	(7,584)
Net (gain)/loss on change in fair value of:		
Investment properties – continuing	341	(3,457)
Investment properties – discontinued	1,630	2,783
Derivatives	(41)	(752)
Retirement village residents' loan	616	(327)
Income tax expense/(benefit):		
Continuing	(7,264)	(367)
Discontinued	14	1,002
Amortisation of intangibles	-	585
Share-based payments expense	681	293
Other non-cash items	211	35
<b>Operating profit for the year before changes in working capital</b>	<b>6,259</b>	2,025
Changes in working capital:		
(Increase)/decrease in receivables	5,237	(3,309)
Increase in inventory	(1,923)	-
Increase in retirement village residents' loans	6,327	12,220
Increase/(decrease) in other payables and provisions	(1,660)	304
<b>Net cash provided by operating activities</b>	<b>14,240</b>	11,240

**Ingenia Communities Holdings Limited**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**34. Subsequent events**

**(a) RQR vesting**

On 1 July 2014, 1,818,000 Retention Quantum Rights ("RQRs") granted to KMP in 2012 vested. As a result, 1,818,000 fully paid stapled securities have been issued to the following KMP:

Simon Owen	1,070,000
Tania Betts	374,000
Nicole Fisher	374,000

**(b) Sale of Noyea**

Settlement on the sale of Settlers Lifestyle Noyea was completed on 31 July 2014 at an adjusted sales price of \$5.4 million resulting in \$nil gain or loss recognised upon completion.

**(c) Bank guarantee**

On 1 July 2014, the Group obtained a bank guarantee of \$10 million from the bank facility in relation to cash requirements under the Australian Financial Services Licence.



**INGENIA COMMUNITIES FUND  
AND  
INGENIA COMMUNITIES MANAGEMENT TRUST**

**PRELIMINARY FINAL REPORTS  
YEAR ENDED 30 JUNE 2014**

[www.ingeniacommunities.com.au](http://www.ingeniacommunities.com.au)

Registered Office: Level 5, 151 Castlereagh Street, Sydney NSW 2000

**Ingenia Communities Fund & Ingenia Communities Management Trust  
Management Trust Preliminary Final Reports  
Year ended 30 June 2014**

**Contents**

	<b>Page</b>
Financial report	
Consolidated statements of comprehensive income	7
Consolidated balance sheets	9
Consolidated cash flow statements	10
Statements of changes in unitholders' interest	11
Note 1 Summary of significant accounting policies	13
Note 2 Accounting estimates and judgements	23
Note 3 Segment information	25
Note 4 Earnings per unit	29
Note 5 Finance expense	29
Note 6 Income tax benefit	29
Note 7 Discontinued operations and assets held for sale	30
Note 8 Cash and cash equivalents	33
Note 9 Trade and other receivables	33
Note 10 Inventories	34
Note 11 Investment properties	34
Note 12 Plant and equipment	37
Note 13 Trade and other payables	37
Note 14 Borrowings	38
Note 15 Retirement village resident loans	40
Note 16 Provisions	40
Note 17 Derivatives	40
Note 18 Deferred tax liabilities	41
Note 19 Issued units	41
Note 20 Reserves	42
Note 21 Accumulated losses	43
Note 22 Commitments	43
Note 23 Contingencies	44
Note 24 Capital management	44
Note 25 Financial instruments	44
Note 26 Fair value measurement	52
Note 27 Auditor's remuneration	54
Note 28 Related parties	54
Note 29 Parent financial information	56
Note 30 Subsidiaries	57
Note 31 Notes to the cash flow statements	58
Note 32 Subsequent events	58



## **Ingenia Communities Fund & Ingenia Communities Management Trust**

### **Preliminary final reports (continued)**

**Year ended 30 June 2014**

The Ingenia Communities Fund (ARSN 107 459 576) and the Ingenia Communities Management Trust (ARSN 122 928 410) are Australian registered schemes. Ingenia Communities RE Limited (ACN 154 464 990; Australian Financial Services Licence number 415862), the Responsible Entity of both Trusts, is incorporated and domiciled in Australia.

The parent company of Ingenia Communities RE Limited is Ingenia Communities Holdings Limited (the "Company"). The shares of the Company and the units of the Trusts are "stapled" and trade on the Australian Securities Exchange ("ASX") as a single security. The Company and the Trusts along with their subsidiaries are collectively referred to as the Group in this report.

The preliminary final report is a combined preliminary final report that covers both Trusts.

#### **Directors**

The directors of the Ingenia Communities RE Limited at any time during or since the end of the financial year were:

Jim Hazel (Chairman)	Appointed 27 March 2012
Philip Clark AM	Appointed 4 June 2012
Amanda Heyworth	Appointed 16 April 2012
Robert Morrison	Appointed 8 February 2013
Norah Barlow	Appointed 31 March 2014
Simon Owen (Managing Director)	Appointed 25 November 2011

#### **Principal activity**

The principal activity of ICF is investment in seniors living communities in Australia. The principal activities of ICMT are the development, management and operation of seniors living communities in Australia. There was no significant change in the nature of either Trust's activities during the financial year.

#### **Operating and financial review**

##### **(a) ICF and ICMT Overview**

ICF and ICMT are two of the entities forming part of Ingenia Communities Group which is a triple stapled structure traded on the ASX.

The Group's vision is to be a leading Australian provider of affordable seniors living accommodation whilst delivering value to all its stakeholders, including strong earnings growth for securityholders and providing an affordable community environment for residents.

##### **(b) Strategy**

The strategies of ICF and ICMT are aligned with the Group's strategy of growing its Australian seniors living portfolio with a focus on the lifestyle parks sector. Using a disciplined investment framework, the Group is continuing to increase its exposure to lifestyle parks through targeted acquisitions and building out its development pipeline. The Group remains focused on divestment of its non-core New Zealand Students portfolio and reducing its investment in DMF assets. It is the Group's intention to grow its investment in lifestyle parks through capital recycling, efficient inventory management and monetisation of stock

##### **(c) FY14 financial results**

FY14 has been a year of strong acquisitive growth. The results are underpinned by a significantly increased contribution from the Active Lifestyle Estates and Garden Villages portfolios following the acquisition of a further thirteen lifestyle parks and five rental villages during the year. Furthermore, ICMT and its subsidiaries formed a tax consolidation group which has allowed unrecognised carried forward and current year tax losses to be recognised, which is the primary driver for the \$6.5m income tax benefit recorded in ICMT.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Preliminary final reports (continued)**  
Year ended 30 June 2014

**Operating and financial review (continued)**

During the year, the acquisition of numerous properties were funded using a mix of debt and equity raised from a June 2013 institutional placement of \$21.2m and a September 2013 rights issue of \$61.7m.

**(d) Key Metrics**

- Net profit for the year of \$15.4 million for ICF and a loss of \$1.2 million for ICMT
- Full year distribution of 1.15 cent per security by ICF, nil for ICMT

These results are reflective of execution of the strategy to divest overseas operations, which is now largely complete, and redeploy that capital into the Australian market to generate strong returns for securityholders.

**(e) Continuing Operations**

The key strategic priorities of the continuing operations are:

- increase rate of new home delivery within the Active Lifestyle Estates development pipeline;
- grow occupancy of the Garden Villages portfolio towards the mid-term target of 92%;
- sell recently completed homes and explore opportunities to reduce exposure to the Settlers portfolio; and
- invest available capital into further accretive lifestyle parks.

**(f) Discontinued operations**

A sales campaign was undertaken for the sale of the New Zealand Students portfolio and terms have been agreed with a global real estate investment firm. The carrying value of these assets at 30 June 2014 is \$45.9m.

**(g) Capital Management**

ICF strengthened its capital position by undertaking a capital raising and renegotiating its core debt facility.

On 23 August 2013, ICF refinanced its Bank of New Zealand debt facility, which funds the New Zealand Students portfolio with a NZ\$32.7m core debt facility in place expiring 31 July 2018.

On 17 October 2013, ICF completed a non-renounceable rights issue to raise \$61.7m (excluding transaction costs) to fund the expansion of lifestyle parks. A total of 169.1m securities were issued at 36.5 cents each.

ICF has increased its full year distributions to 1.15 cents, in line with its commitment to grow distributions over the medium term. The final distribution represents a 30% increase over the previous period.

**(h) Outlook**

The Trusts are well positioned to continue growing their lifestyle parks business and ICF has agreed indicative terms for a new multilateral Australian debt facility of \$175m, which replaces the existing facility. Whilst the lead time from property acquisition to achieving set up for delivery of the first new homes has taken longer than anticipated, Ingenia is confident the rate of delivery and settlement of new homes will continue to slowly build each half and deliver a much stronger result in FY15.

There will be a strong focus on finalising divestment of the New Zealand Students portfolio and exploring opportunities for recycling capital from the Settlers Lifestyle portfolio. At the same time, the Trusts will continue to regularly assess the performance of its existing assets and where appropriate to recycle that capital into other opportunities delivering superior returns.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Preliminary final reports (continued)**  
 Year ended 30 June 2014

**Significant changes in the state of affairs**

Changes in the state of affairs during the financial year are set out in the various reports in this Preliminary Final Report. Refer to note 7 of the accompanying financial statements for discontinued operations, note 11 for Australian investment properties acquired or disposed of during the year, note 14 for details of Australian debt refinanced and note 19 for units issued.

**Events subsequent to reporting date**

**(a) Retention Quantum Rights vesting**

On 1 July 2014, 1,818,000 Retention Quantum Rights ("RQRs") granted to KMP in 2012 vested. As a result 1,818,000 fully paid stapled securities have been issued to the following KMP:

Simon Owen	1,070,000
Tania Betts	374,000
Nicole Fisher	374,000

**(b) Sale of Noyea**

Settlement on the sale of Settlers Lifestyle Noyea was completed on 31 July 2014 at an adjusted sales price of \$5.4 million resulting in \$nil gain or loss recognised upon completion.

**(c) Bank guarantee**

On 1 July 2014, ICF obtained a bank guarantee of \$10 million from the bank facility in relation to cash requirements under the Australian Financial Services Licence.

**Likely developments**

The Trusts will continue to pursue strategies aimed at improving cash earnings, profitability and market share within the seniors living industry during the next financial year, with a strong focus on the development and acquisition of manufactured home estates.

Other information about certain likely developments in the operations of the Trusts and the expected results of those operations in future financial years is included in the various reports in the Ingenia Communities Annual Report.

**Environmental regulation**

The Trusts' operations are not subject to any particular and significant environmental regulation under a law of the Commonwealth or of a State or Territory.

**Indemnities**

The Trusts have not indemnified, nor paid any insurance premiums for, a person who is or has been an officer of the Responsible Entity or an auditor of either Trust.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Preliminary final reports (continued)**  
Year ended 30 June 2014

**Interests of directors of the Responsible Entity**

Units in each Trust held by directors of the Responsible Entity as at 30 June 2014 were:

	<b>Number of units</b>	<b>Performance quantum rights</b>	<b>Retention quantum rights</b>
Jim Hazel	1,333,334	-	-
Philip Clark AM	208,334	-	-
Amanda Heyworth	561,334	-	-
Robert Morrison	221,667	-	-
Norah Barlow	178,000	-	-
Simon Richard Owen	2,179,667	4,720,000	1,070,000

**Other information**

Fees paid to the Responsible Entity and its associates, and the number of units in each Trust held by the Responsible Entity and its associates as at the end of the financial year; are set out in note 28 in the financial report.

**Rounding of amounts**

The Trusts are of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in this report and in the financial report. Amounts in these reports have been rounded off in accordance with that Class Order to the nearest thousand dollars, unless otherwise stated.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Consolidated statements of comprehensive income**  
Year ended 30 June 2014

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Revenue</b>					
Rental income		9,354	8,439	31,643	19,287
Accrued deferred management fee income		-	-	5,333	4,850
Manufactured home sales		-	-	3,442	405
Catering income		-	-	3,178	2,617
Other property income		-	142	1,819	871
Interest income		10,339	3,524	16	14
		<b>19,693</b>	12,105	<b>45,431</b>	28,044
Property expenses		(274)	-	(20,693)	(16,198)
Employee expenses		-	-	(11,131)	(7,226)
Administration expenses		(682)	(797)	(2,050)	(1,439)
Operational, marketing and selling expenses		(295)	(96)	(2,734)	(2,189)
Manufactured home cost of sales		-	-	(2,130)	(297)
Finance expense	5	(3,955)	(3,841)	(10,145)	(5,212)
Net foreign exchange gain/(loss)		(147)	37	-	-
Net loss on disposal of investment properties		-	(107)	-	-
Net gain/(loss) on change in fair value of:					
Investment properties		1,530	1,618	(1,871)	1,839
Derivatives		41	752	-	-
Retirement village resident loans		-	-	(616)	327
Responsible Entity's fees and expenses	28	(1,170)	(1,101)	(1,626)	(1,456)
Other expenses		-	(185)	-	-
<b>Profit/(loss) from continuing operations before income tax</b>		<b>14,741</b>	8,385	<b>(7,565)</b>	(3,807)
Income tax benefit/(expense)	6	-	-	6,506	(17)
<b>Profit/(loss) from continuing operations</b>		<b>14,741</b>	8,385	<b>(1,059)</b>	(3,824)
Profit/(loss) from discontinued operations	7	681	(5,715)	(111)	(7,891)
<b>Net profit/(loss) for the year</b>		<b>15,422</b>	2,670	<b>(1,170)</b>	(11,715)
<b>Attributable to unitholders of:</b>					
Ingenia Communities Fund		15,422	2,670	(111)	(3,314)
Ingenia Communities Management Trust		-	-	(1,059)	(8,401)
		<b>15,422</b>	2,670	<b>(1,170)</b>	(11,715)

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Consolidated statements of comprehensive income (continued)**  
Year ended 30 June 2014

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Net profit/(loss) for the year</b>		<b>15,422</b>	2,670	<b>(1,170)</b>	(11,715)
<b>Other comprehensive income, net of income tax:</b>					
Items that may be reclassified subsequently to profit or loss:					
Foreign currency translation differences arising during the year	20	<b>(226)</b>	1,389	<b>495</b>	(1,064)
Release of foreign currency translation reserve on disposal of foreign operations	20	-	15,507	-	2,444
<b>Total comprehensive income for the year, net of tax</b>		<b>15,196</b>	19,566	<b>(675)</b>	(10,335)
<b>Total comprehensive income/(loss) for the year is attributable to:</b>					
Ingenia Communities Fund		<b>15,196</b>	19,566	<b>335</b>	(2,668)
Ingenia Communities Management Trust		-	-	<b>(1,010)</b>	(7,667)
		<b>15,196</b>	19,566	<b>(675)</b>	(10,335)
		<b>2014 Cents</b>	<b>2013 Cents</b>	<b>2014 Cents</b>	<b>2013 Cents</b>
<b>Distributions per unit</b>		<b>1.0<sup>(2)</sup></b>	1.0	-	-
<b>Earnings per unit <sup>(1)</sup>:</b>					
Basic earnings from continuing operations	4	<b>2.3</b>	1.6	<b>(0.2)</b>	(0.8)
Basic earnings	4	<b>2.4</b>	0.5	<b>(0.2)</b>	(2.3)
Diluted earnings from continuing Operations	4	<b>2.3</b>	1.6	<b>(0.2)</b>	(0.7)
Diluted earnings	4	<b>2.4</b>	0.5	<b>(0.2)</b>	(2.3)

<sup>(1)</sup> Prior period weighted average number of units and earnings per unit have been adjusted in accordance with AASB 133 "Earnings per Share" ("AASB 133"). The weighted average number of units on issue for the current period, prior to the rights issue in September 2013, has also been adjusted as required by AASB 133.

<sup>(2)</sup> Distributions relate to the amount paid during FY14. Subsequent to the end of the year, a final distribution was declared for 0.65 cents for a total full year distribution of 1.15 cents.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Consolidated balance sheets**  
As at 30 June 2014

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current assets</b>					
Cash and cash equivalents	8	2,658	31,014	3,893	1,229
Trade and other receivables	9	4,280	9,204	3,131	2,819
Inventories	10	-	-	2,208	285
Income tax receivable		975	882	-	-
Assets held for sale		-	-	5,439	-
Assets of discontinued operations	7	3,874	3,874	47,657	36,576
<b>Total current assets</b>		<b>11,787</b>	<b>44,974</b>	<b>62,328</b>	<b>40,909</b>
<b>Non-current assets</b>					
Trade and other receivables	9	39,334	39,472	40	438
Receivable from related party	28	135,805	31,870	-	-
Investment properties	11	134,488	120,167	364,375	250,764
Plant and equipment	12	239	339	180	547
<b>Total non-current assets</b>		<b>309,866</b>	<b>191,848</b>	<b>364,595</b>	<b>251,749</b>
<b>Total assets</b>		<b>321,653</b>	<b>236,822</b>	<b>426,923</b>	<b>292,658</b>
<b>Current liabilities</b>					
Trade and other payables	13	1,210	1,569	8,480	6,305
Borrowings	14	-	-	3,461	3,589
Retirement village resident loans	15	-	-	190,122	175,703
Provisions	16	-	-	590	507
Derivatives	17	84	-	-	-
Provision for income tax		-	-	29	126
Payable to related party	28	-	-	133,249	30,769
Liabilities of discontinued operations	7	-	-	30,449	21,527
<b>Total current liabilities</b>		<b>1,294</b>	<b>1,569</b>	<b>366,380</b>	<b>238,526</b>
<b>Non-current liabilities</b>					
Trade and other payables	13	-	-	4,000	-
Borrowings	14	93,688	67,422	41,883	40,475
Provisions	16	-	-	249	140
Derivatives	17	84	209	-	-
Deferred tax liabilities	18	-	-	1,433	7,855
<b>Total non-current liabilities</b>		<b>93,772</b>	<b>67,631</b>	<b>47,565</b>	<b>48,470</b>
<b>Total liabilities</b>		<b>95,066</b>	<b>69,200</b>	<b>413,945</b>	<b>286,996</b>
<b>Net assets</b>		<b>226,587</b>	<b>167,622</b>	<b>12,978</b>	<b>5,662</b>
<b>Equity</b>					
Issued units	19	547,642	497,956	14,097	6,106
Reserves	20	(226)	-	169	120
Accumulated losses	21	(320,829)	(330,334)	(4,049)	(2,990)
<b>Unitholders' interest</b>		<b>226,587</b>	<b>167,622</b>	<b>10,217</b>	<b>3,236</b>
Non-controlling interest		-	-	2,761	2,426
<b>Total equity</b>		<b>226,587</b>	<b>167,622</b>	<b>12,978</b>	<b>5,662</b>
<b>Attributable to unitholders of:</b>					
Ingenia Communities Fund		226,587	167,662	2,761	2,426
Ingenia Communities Management Trust		-	-	10,217	3,236
		<b>226,587</b>	<b>167,622</b>	<b>12,978</b>	<b>5,662</b>

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Consolidated cash flow statements**  
Year ended 30 June 2014

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Cash flows from operating activities</b>					
Rental and other property income		-	33	43,274	29,478
Payment of management fees (including arrears)		-	-	(29)	(167)
Property and other expenses		(51)	(210)	(30,286)	(21,487)
Proceeds from resident loans		-	-	22,021	19,338
Repayment of resident loans		-	-	(10,361)	(7,118)
Proceeds from manufactured home sales		-	-	3,511	450
Payments for manufactured homes		-	-	(4,035)	(275)
Distributions received from equity accounted investments		295	2,353	6	-
Interest received		205	243	12	54
Borrowing costs paid		(4,123)	(5,249)	(1,689)	(1,836)
Income taxes received/(paid)		(125)	(76)	4	-
	31	<b>(3,799)</b>	<b>(2,906)</b>	<b>22,428</b>	<b>18,437</b>
<b>Cash flows from investing activities</b>					
Payments for plant and equipment		-	(81)	(150)	(329)
Additions to investment properties		(2)	(474)	(18,723)	(16,416)
Proceeds/(costs) from sale of investment properties		1,321	3,030	(120)	26,292
Payments for investment properties		(10,452)	(23,315)	(102,803)	(7,708)
Amounts received from/(advanced to) villages		-	-	72	(330)
Payments for lease arrangements		-	-	(745)	(699)
Proceeds of equity accounted investments		5,695	37,560	116	-
		<b>(3,438)</b>	<b>16,720</b>	<b>(122,353)</b>	<b>810</b>
<b>Cash flows from financing activities</b>					
Proceeds from the issue units		61,707	18,170	-	2,900
Payment for issue costs		(2,528)	(907)	(243)	(145)
Internalisation costs		-	(600)	-	-
Distributions to unitholders		(5,885)	(4,235)	-	-
Receipts from derivatives		-	1,650	-	-
Payments for derivatives		-	(150)	-	-
Finance lease payments		-	-	(81)	(13)
(Repayment of)/proceeds from borrowings with related parties		(100,124)	-	108,231	-
Proceeds from borrowings		94,000	16,261	-	-
Repayment of borrowings		(68,000)	(33,195)	(2,581)	(27,749)
Payment of borrowing costs		(142)	(586)	(75)	-
		<b>(20,972)</b>	<b>(3,592)</b>	<b>105,251</b>	<b>(25,007)</b>
<b>Net increase/(decrease) in cash</b>		<b>(28,209)</b>	<b>10,222</b>	<b>5,326</b>	<b>(5,760)</b>
Cash at beginning of the year		31,014	20,777	248	6,029
Effects of exchange rate changes on cash		(147)	15	(24)	(21)
<b>Cash at the end of the year</b>	8	<b>2,658</b>	<b>31,014</b>	<b>5,550</b>	<b>248</b>



**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Statements of changes in unitholders' interest**  
Year ended 30 June 2014

	Note	Ingenia Communities Fund					
		Attributable to unitholders			Total	Non-controlling interest	Total equity
		Issued capital	Reserves	Retained earnings			
\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
<b>Carrying amounts at 1 July 2012</b>		<b>480,693</b>	<b>(16,896)</b>	<b>(328,594)</b>	<b>135,203</b>	-	<b>135,203</b>
Net profit for the year		-	-	2,670	2,670	-	2,670
Other comprehensive income		-	16,896	-	16,896	-	16,896
<b>Total comprehensive income for the year</b>		-	16,896	2,670	19,566	-	19,566
Transactions with unitholders in their capacity as unitholders:							
Placement securities	19	17,263	-	-	17,263	-	17,263
Distributions paid or payable	21	-	-	(4,410)	(4,410)	-	(4,410)
<b>Carrying amounts at 30 June 2013</b>		<b>497,956</b>	-	<b>(330,334)</b>	<b>167,622</b>	-	<b>167,622</b>
Net profit for the year		-	-	15,422	15,422	-	15,422
Other comprehensive income	20	-	(226)	-	(226)	-	(226)
<b>Total comprehensive income for the year</b>		-	<b>(226)</b>	<b>15,422</b>	<b>15,196</b>	-	<b>15,196</b>
Transactions with unitholders in their capacity as unitholders:							
Placement securities	19	49,686	-	-	49,686	-	49,686
Distributions paid or payable	21	-	-	(5,917)	(5,917)	-	(5,917)
<b>Carrying amounts at 30 June 2014</b>		<b>547,642</b>	<b>(226)</b>	<b>(320,829)</b>	<b>226,587</b>	-	<b>226,587</b>

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Statements of changes in unitholders' interest (continued)**  
Year ended 30 June 2014

Ingenia Communities Management Trust							
	Note	Attributable to unitholders			Total	Non-controlling interest <sup>(1)</sup>	Total equity
		Issued capital	Reserves	Retained earnings			
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Carrying amounts at 1 July 2012</b>		<b>3,351</b>	<b>(614)</b>	<b>5,411</b>	<b>8,148</b>	<b>5,094</b>	<b>13,242</b>
Net loss for the year		-	-	(8,401)	(8,401)	(3,314)	(11,715)
Other comprehensive income		-	734	-	734	646	1,380
<b>Total comprehensive income for the year</b>		-	734	(8,401)	(7,667)	(2,668)	(10,335)
Transactions with unitholders in their capacity as unitholders:							
Placement securities	19	2,755	-	-	2,755	-	2,755
<b>Carrying amounts at 30 June 2013</b>		<b>6,106</b>	<b>120</b>	<b>(2,990)</b>	<b>3,236</b>	<b>2,426</b>	<b>5,662</b>
Net loss for the year		-	-	(1,059)	(1,059)	(111)	(1,170)
Other comprehensive income		-	49	-	49	446	495
<b>Total comprehensive income for the year</b>		-	<b>49</b>	<b>(1,059)</b>	<b>(1,010)</b>	<b>335</b>	<b>(675)</b>
Transactions with unitholders in their capacity as unitholders:							
Placement securities	19	7,991	-	-	7,991	-	7,991
<b>Carrying amounts at 30 June 2014</b>		<b>14,097</b>	<b>169</b>	<b>(4,049)</b>	<b>10,217</b>	<b>2,761</b>	<b>12,978</b>

<sup>(1)</sup> Non-controlling interest relates to the portion in which ICF owns subsidiaries consolidated within ICMT.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

## **1. Summary of significant accounting policies**

### **(a) The Trusts**

The Ingenia Communities Fund ("ICF" or the "Fund") (ARSN 107 459 576) and the Ingenia Communities Management Trust ("ICMT") (ARSN 122 928 410) (together the "Trusts") are Australian registered schemes. Ingenia Communities RE Limited (ACN 154 464 990; Australian Financial Services Licence number 415862), the Responsible Entity of the Trusts, is incorporated and domiciled in Australia.

The parent company of Ingenia Communities RE Limited is Ingenia Communities Holdings Limited (the "Company"). The shares of the Company and the units of the Trust are "stapled" and trade on the Australian Securities Exchange ("ASX") as a single security. The Company and the Trust along with their subsidiaries are collectively referred to as the Group in this report.

The stapling structure will cease to operate on the first to occur of:

- the Company or either of the Trusts resolving by special resolution in accordance with its constitution to terminate the stapling provisions; or
- the commencement of the winding up of the Company or either of the Trusts.

### **(b) Basis of preparation**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards ("AASB"), Australian Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board (the "Board") and the *Corporations Act 2001*.

As permitted by Class Order 05/642, issued by the Australian Securities and Investments Commission, this financial report is a combined financial report that presents the financial statements and accompanying notes of both the Ingenia Communities Fund and Ingenia Communities Management Trust. The financial statements and accompanying notes of the Trusts have been presented in the attached associated financial report.

The financial report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated.

The financial report is prepared on an historical cost basis, except for investment properties, retirement village residents' loans and derivative financial instruments, which are measured at fair value.

As at 30 June 2014, ICMT recorded a net current asset deficiency of \$304,052,000. This deficiency includes retirement village resident loans of \$190,122,000, liabilities from discontinued operations of \$30,449,000 and payables to other entities within the Group of \$133,249,000. Resident loan obligations of the Trusts are classified as current liabilities due to the demand feature of these obligations despite the unlikely possibility that the majority of the loans will be settled within the next twelve months. Furthermore, if required, the proceeds from new resident loans could be used by the Group to settle its existing loan obligations should those incumbent residents vacate their units. Intercompany loan balances are payable on demand, however ICF has undertaken not to call its loan receivable from ICMT within twelve months of the date of this report, if calling the loan would result in ICMT being unable to pay its debts as and when they are due and payable. The liabilities of the discontinued operations consist mainly of borrowings of \$30,081,000 related to a facility with the Bank of New Zealand, which has been refinanced recently for a five year period and will be repaid upon disposal of the corresponding assets. Accordingly, there are reasonable grounds to believe that ICMT will be able to pay its debts as and when they become due and payable; and the financial report of ICMT has been prepared on a going concern basis.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

**(c) Adoption of new and revised accounting standards**

The Group has adopted all of the new and revised standards and interpretations issued by the Australian Accounting Standards Board that are relevant to its operations and effective for the current period. The following standards were most relevant to the Group:

- AASB 10 "Consolidated Financial Statements" and AASB 2011-7 "Amendments to Australian Accounting Standards arising from consolidation and Joint Arrangements standards";
- AASB 13 'Fair Value Measurement' and AASB 2011-8 'Amendments to Australian Accounting Standards arising from AASB 13';
- AASB 119 'Employee Benefits' (2011) and AASB 2011-10 'Amendments to Australian Accounting Standards arising from AASB 119 (2011) ;
- AASB 2012-2 'Amendments to Australian Accounting Standards-Disclosures-Offsetting Financial Assets and Financial Liabilities'
- AASB 2011-4 'Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements'

The impact of application of each Standard is as follows:

<b>Accounting Standard</b>	<b>Impact on the Group</b>
AASB 10 and AASB 2011-7	<p>AASB 10 amends the definition of control such that an investor controls an investee when a) it has power over an investee; b) it is exposed, or has rights, to variable returns from its involvement with the investee and c) has the ability to use its power to affect its returns. All three conditions have to be met for an investor to have control.</p> <p>The application of the standard did not have any impact on the Group.</p>
AASB 13 and AASB 2011-8	<p>AASB 13 establishes a single source of guidance for fair value measurements and disclosures about fair value. The standard is broad in scope and applies to both financial instrument and non-financial instrument items with the exception of a few items like share-based payments and leases, which are covered by other standards. AASB 13 defines fair value as the price that would be received to sell an asset or liability in an orderly transaction in the principal (or the most advantageous) market at the measurement date under current market conditions. Valuations made are categorised into three levels based on the inputs used. However, regardless of the valuation methodology applied, fair value represents the exit price in relation to the asset or liability. The standard applies prospectively from 1 January 2013.</p> <p>The Group has applied requirements of the Standard in all its valuations in particular of investment properties. Additionally, the disclosure requirements of the standard, which includes information about assumptions made and the qualitative impact of those assumptions on fair value, have been complied with.</p>
AASB 119 and AASB 2011-10	<p>AASB 119 amends the definition of short-term employee benefits, with the distinction now being based on whether the benefits are expected to be settled within 12 months after reporting date (short-term benefit). Long term employee benefits are required to be measured using the actuarial valuation method. The method involves projecting future cash flows and discounting back to present value. This requirement applies to the annual leave balance for the Group. The application of the standard's requirement for both current and previous periods did not result in amendment to the figures disclosed, as the changes were not material.</p>

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

Accounting Standard	Impact on the Group
AASB 2012-2	The standard provides application and presentation guidance to AASB 132 'Financial Instruments: Presentation' for applying some offsetting criteria. The Group has applied the requirements of the Standard, which necessitates disclosure of information about rights of offset and related arrangements for financial instruments under an enforceable master netting arrangement or similar arrangement. This has resulted in changes to disclosure principally for retirement village resident loans for the Group.
AASB 2011-4	The standard amends AASB 124 'Related Party Disclosures' to remove individual key management personnel disclosures required by Australian specific paragraphs. The application of the standard did not have any financial impact on the Group.

**(d) Principles of consolidation**

ICF's consolidated financial statements comprise the parent and its subsidiaries. ICMT's consolidated financial statements comprise ICMT and its subsidiaries. Subsidiaries are all those entities (including special purpose entities) whose financial and operating policies a trust has the power to govern, so as to obtain benefits from their activities.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent, using consistent accounting policies. Adjustments are made to bring into line dissimilar accounting policies. Inter-company balances and transactions including unrealised profits have been eliminated.

Subsidiaries are consolidated from the date on which the parent obtains control. They are de-consolidated from the date that control ceases.

Investments in subsidiaries are carried at cost in the parent's financial statements.

**(e) Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Trusts elect whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in other expenses.

When the Trusts acquire a business, they assess the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

**(f) Discontinued operations and assets held for sale**

The Trusts have classified certain components as discontinued operations. A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, or is part of a single co-ordinated plan to dispose of such a line of business or area of operations. The results of discontinued operations are presented separately on the face of the income statement.

Components of the entity are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as investment property, which are carried at fair value.

An impairment loss is recognised for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets classified as held for sale, and the assets of a disposal group classified as held for sale are presented separately from the other assets on the face of the balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities on the face of the balance sheet.

Details of discontinued operations and assets held for sale are given at note 7.

**(g) Distributions**

A liability for any distribution declared on or before the end of the reporting period is recognised on the balance sheet in the reporting period to which the distribution pertains.

**(h) Foreign currency**

**(i) Functional and presentation currencies**

The functional currency and presentation currency of the Trusts and their subsidiaries, other than foreign subsidiaries, is the Australian dollar.

**(ii) Translation of foreign currency transactions**

Transactions in foreign currency are initially recorded in the functional currency at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currency are retranslated at the rate of exchange prevailing at the balance date. All differences in the consolidated financial report are taken to the income statement with the exception of differences on foreign currency borrowings designated as a hedge against a net investment in a foreign entity. These are taken directly to equity until the disposal of the net investment at which time they are recognised in the income statement.

A non-monetary item that is measured at fair value in a foreign currency is translated using the exchange rates at the date when the fair value was determined.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

**(iii) Translation of financial statements of foreign subsidiaries**

The functional currency of certain subsidiaries is not the Australian dollar. At reporting date, the assets and liabilities of these entities are translated into the presentation currency of the Trusts at the rate of exchange prevailing at balance date. Financial performance is translated at the average exchange rate prevailing during the reporting period. The exchange differences arising on translation are taken directly to the foreign currency translation reserve in equity.

On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that foreign operation is recognised in the income statement.

**(i) Leases**

Finance leases, which transfer to the Trusts substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in the income statement.

Finance leases, which transfer away from the Trusts substantially all the risks and benefits incidental to ownership of the leased item, are recognised at the inception of the lease. A finance lease receivable is recognised on inception at the present value of the minimum lease receipts. Finance lease receipts are apportioned between the interest income and reduction in the lease receivable to achieve a constant rate of interest on the remaining balance of the receivable. Interest is recognised as income in the income statement.

Leases of properties that are classified as investment properties, are classified as finance leases under AASB 140 *Investment Properties*.

Leases where the lessor retains substantially all the risks and benefits of ownership are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the term of the lease.

**(j) Financial assets and liabilities**

Current and non-current financial assets and liabilities within the scope of AASB 139 *Financial Instruments: Recognition and Measurement* are classified as at fair value through profit or loss; loans and receivables; held-to-maturity investments; or as available-for-sale. The Trusts determine the classification of their financial assets and liabilities at initial recognition with the classification depending on the purpose for which the asset or liability was acquired or issued. Financial assets and liabilities are initially recognised at fair value, plus directly attributable transaction costs unless their classification is at fair value through profit or loss. They are subsequently measured at fair value or amortised cost using the effective interest method. Changes in fair value of available-for-sale financial assets are recorded directly in equity. Changes in fair values of financial assets and liabilities classified as at fair value through profit or loss are recorded in the income statement.

The fair values of financial instruments that are actively traded in organised financial markets are determined by reference to quoted market bid prices at the close of business on the balance sheet date. For those with no active market, fair values are determined using valuation techniques. Such techniques include: using recent arm's length market transactions; reference to the current market value of another instrument that is substantially the same; discounted cash flow analysis and option pricing models, making as much use of available and supportable market data as possible and keeping judgemental inputs to a minimum.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

**(k) Impairment of non-financial assets**

Assets other than investment property and financial assets carried at fair value are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Non-financial assets excluding goodwill which have suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

**(l) Cash and cash equivalents**

Cash and cash equivalents in the balance sheet and cash flow statement comprise cash at bank and in hand and short-term deposits that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

**(m) Trade and other receivables**

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment. An allowance for impairment is made when there is objective evidence that collection of the full amount is no longer probable.

**(n) Inventories**

The Trusts hold inventory in relation to the acquisition and development of manufactured homes within their Active Lifestyle Estates segment.

Inventories are held at the lower of cost and net realisable value.

Costs of inventories comprise all acquisition costs, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Inventory includes work in progress and raw materials used in the production of manufactured home units.

Net realisable value is determined on the basis of an estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale.

**(o) Derivative financial instruments**

The Trusts use derivative financial instruments such as foreign currency contracts and interest rate swaps to hedge its risks associated with foreign currency and interest rate fluctuations. Such derivative financial instruments are initially recognised at fair value on the date in which the derivative contract is entered into and are subsequently remeasured to fair value.

**(p) Investment property**

Land and buildings have the function of an investment and are regarded as composite assets. In accordance with applicable accounting standards, the buildings, including plant and equipment, are not depreciated.

Investment property includes property under construction and tourism cabins.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the income statement in the period in which they arise, including corresponding tax effect.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal market for the asset or liability or in its absence, the most advantageous market.



**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

It is the Trusts' policy to have all investment properties externally valued at intervals of not more than two years and that such valuation be reflected in the financial reports of the Trusts. It is the policy of the responsible trust to review the fair value of each investment property every six months and to cause investment properties to be revalued to fair values whenever their carrying value materially differs to their fair values.

In determining fair values, expected net cash flows are discounted to their present value using a market determined risk adjusted discount rate. The assessment of fair value of investment properties does not take into account potential capital gains tax assessable.

**(q) Payables**

Trade and other payables are carried at amortised cost and due to their short-term nature are not discounted. They represent liabilities for goods and services provided to the Trusts prior to the end of the financial year that are unpaid and are recognised when the Trusts become obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 60 days of recognition.

**(r) Retirement village resident loans**

These loans, which are non-interest bearing and repayable on the departure of the resident, are classified as financial liabilities at fair value through profit and loss with resulting fair value adjustments recognised in the income statement. The fair value of the obligation is measured as the ingoing contribution plus the resident's share of capital appreciation to reporting date. Although the expected average residency term is more than ten years, these obligations are classified as current liabilities, as required by Accounting Standards, because the Trusts do not have an unconditional right to defer settlement to more than twelve months after reporting date.

This liability is stated net of deferred management fee accrued to reporting date, because the Trusts contracts with residents require net settlement of those obligations.

Refer to notes 25(k) and 1(y) for information regarding the valuation of retirement village resident loans.

**(s) Borrowings**

Borrowings are initially recorded at the fair value of the consideration received less directly attributable transaction costs associated with the borrowings. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest rate method. Under this method fees, costs, discounts and premiums that are yield related are included as part of the carrying amount of the borrowing and amortised over its expected life.

Borrowings are classified as current liabilities unless the Trusts do not have an unconditional right to defer settlement to more than twelve months after reporting date.

Borrowing costs are expensed as incurred except where they are directly attributable to the acquisition, construction or production of a qualifying asset. When this is the case, they are capitalised as part of the acquisition cost of that asset.

**(t) Issued units**

Issued and paid up units are recognised at the fair value of the consideration received by the Trusts. Any transaction costs arising on issue of ordinary units are recognised directly in unitholders' interest as a reduction of the units proceeds received.

**(u) Revenue**

Revenue from rents, interest and distributions is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. Revenue brought to account but not received at balance date is recognised as a receivable.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

Rental income from operating leases is recognised on a straight-line basis over the lease term. Contingent rentals are recognised as income in the financial year that they are earned. Fixed rental increases that do not represent direct compensation for underlying cost increases or capital expenditures are recognised on a straight-line basis until the next market review date. Rent paid in advance is recognised as unearned income.

Deferred management fee income is calculated as the expected fee to be earned on a residents ingoing loan, allocated pro-rata over the resident's expected tenure, together with any share of capital appreciation that has occurred at reporting date.

Revenue from the sale of manufactured homes within the Active Lifestyle Estate segment is recognised when the significant risks, rewards of ownership and effective control has been transferred to the buyer.

Interest income is recognised as the interest accrues using the effective interest rate method.

**(v) Provisions, including for employee benefits**

**(i) General**

Provisions are recognised when the Trusts have a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Trusts expect some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

**(ii) Wages, salaries, annual leave and sick leave**

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within twelve months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non-accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

**(iii) Long service leave**

The liability for long service leave is recognised and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

**(w) Income tax**

**(i) Current income tax**

Under the current tax legislation, the Fund is not liable to pay Australian income tax provided that its taxable income (including any assessable capital gains) is fully distributed to unitholders each year. Tax allowances for building and fixtures depreciation are distributed to unitholders in the form of the tax-deferred component of distributions.

However, ICMT and its subsidiaries are subject to Australian income tax.

Current tax assets and liabilities for the current period are measured at the amount expected to be recovered from, or paid to, the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

The subsidiaries that hold the Trusts foreign properties may be subject to corporate income tax and withholding tax in the countries in which they operate. Under current Australian income tax legislation, unitholders may be entitled to receive a foreign tax credit for this withholding tax.

**(ii) Deferred income tax**

Deferred income tax represents tax (including withholding tax) expected to be payable or recoverable by taxable entities on the differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised through continuing use or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date. Income taxes related to items recognised directly in equity are recognised in equity and not against income.

**(x) Goods and services tax ("GST")**

Revenue, expenses and assets (with the exception of receivables) are recognised net of the amount of GST to the extent that the GST is recoverable from the taxation authority. Where GST is not recoverable, it is recognised as part of the cost of the acquisition, or as an expense.

Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from or payable to the tax authority is included in the balance sheet as an asset or liability.

Cash flows are included in the cash flow statement on a gross basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from or payable to the tax authorities, are classified as operating cash flows.

**(y) Fair value measurement**

The Trusts measure financial instruments, such as, derivatives, and non-financial assets such as investment properties, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in note 26.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Trusts.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Trusts use valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
 Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Trusts determine whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of the reporting period.

The Trusts' Audit and Risk Committee determines the policies and procedures for both recurring fair value measurement, such as investment properties and resident loans and for non-recurring measurement.

External valuers are involved for valuation of significant assets, such as properties and significant liabilities. Selection criteria include market knowledge, experience and qualifications, reputation, independence and whether professional standards are maintained.

On a six monthly basis management presents valuation results to the Audit and Risk Committee and the Trusts' auditors. This includes a discussion of the major assumptions used in the valuations.

For the purpose of fair value disclosures, the Trusts have determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

**(z) Pending Accounting Standards**

AASB 9 Financial Instruments is applicable to reporting periods beginning on or after 1 January 2018. The Group has not early adopted this standard. This standard provides requirements for the classification and measurement of financial assets and accounting for financial liabilities. These requirements seek to improve and simplify the requirements listed in AASB 139 Financial Instruments: Recognition and Measurement. The Group is currently evaluating the impact of this standard.

AASB 2012-3 "Amendments to Australian Accounting Standards- Offsetting Financial Assets and Liabilities" is applicable for annual financial periods beginning on or after 1 January 2014. The standard makes amendments to AASB 132 "Financial Instruments- Presentation" as a result of the issuance of International Financial Reporting Standard "Offsetting Financial Assets and Financial Liabilities" and provides application guidance to certain criteria mentioned in AASB 132. The application of the Standard does not have any impact on the results of the Group as retirement village resident loans are already offset as there is a current legally enforceable right and there is an intention to settle on a net basis.

AASB 2014-1 *Amendments to Australian Accounting Standards* is applicable for periods beginning on or after 1 July 2014. This standard clarifies that judgement is needed to determine whether an acquisition of investment property is solely the acquisition of an investment property or whether it is an acquisition of a group of assets or a business combination within the scope of AASB 3 *Business Combinations* that includes an investment property. The Trusts are currently making an assessment about this classification for each investment property acquired, therefore no impact is expected from this change except for additional disclosures regarding judgements and estimates.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
 Year ended 30 June 2014

**1. Summary of significant accounting policies (continued)**

Other new accounting standards, amendments to accounting standards and interpretations have been published that are not mandatory for the current reporting period. These are not expected to have any material impact on the Group's financial reporting future reporting periods.

**(aa) Current versus non-current classification**

The Trusts present assets and liabilities in the balance sheet based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalents unless restricted from being exchanged or used to settle a liability for at least twelve months after reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

**2. Accounting estimates and judgements**

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires the Responsible Entity to exercise its judgement in the process of applying the Trusts accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

**(a) Critical accounting estimates and assumptions**

The Trusts make estimates and assumptions concerning the future. The resulting accounting estimates, by definition, will seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**2. Accounting estimates and judgements (continued)**

**(i) Valuation of investment property**

The Trusts have investment properties with a combined carrying amount of \$498,863,000 (2013: \$370,931,000) (refer note 11), and combined retirement village residents' loans with a carrying amount of \$190,122,000 (2013: \$175,703,000) which together represent the estimated fair value of the Trusts interest in retirement villages. In addition, the Trusts hold investment properties with carrying amounts of \$45,902,000 (2013: \$35,343,000) which are included in assets of discontinued operations. These carrying amounts reflect certain assumptions about expected future rentals, rent-free periods, operating costs and appropriate discount and capitalisation rates. The valuation assumptions for deferred management fee villages reflect assumptions relating to average length of stay, unit market values, estimates of capital expenditure, contract terms with residents, discount rates and projected property growth rates. In forming these assumptions, the Responsible Entity considered information about current and recent sales activity, current market rents, and discount and capitalisation rates, for properties similar to those owned by the Trusts, as well as independent valuations of the Trusts' property.

**(ii) Fair value of derivatives**

The fair value of derivative assets and liabilities is based on assumptions of future events and involves significant estimates. Given the complex nature of these instruments and various assumptions that are used in calculating mark-to-market values, the Trusts rely on counterparty valuations for derivative values. The counterparty valuations are usually based on mid-market rates and calculated using the main variables including the forward market curve, time and volatility.

**(iii) Valuation of assets acquired in business combinations**

Upon recognising the acquisition, management uses estimations and assumptions of the fair value of assets and liabilities assumed at the date of acquisition, including judgements related to valuation of investment property as discussed above.

**(iv) Valuation of retirement village resident loans**

The fair value of the retirement village resident loans is calculated by reference to the initial loan amount plus the resident's share of any capital gains in accordance with their contracts less any deferred management fee income accrued to date by the operator. The key assumption for calculating the capital gain and deferred management fee income components is the value of the dwelling being occupied by the resident. This value is determined by reference to the valuation of investment property as referred to above.

**(v) Calculation of deferred management fee ("DMF")**

Deferred management fees are recognised by the Trusts over the estimated period of time the property will be leased by the resident and the accrued DMF is realised upon exit of the resident. The accrued DMF is based on various inputs including the initial price of the property, estimated length of stay of the resident, various contract terms and projected price of property at time of re-leasing.

**(b) Critical judgements in applying the entity's accounting policies**

There were no judgements, apart from those involving estimations, that management has made in the process of applying the entity's accounting policies that had a significant effect on the amounts recognised in the financial report.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

### 3. Segment information

#### (a) Description of segments

The Trusts invest in seniors living properties located in Australia with three reportable segments:

- Garden Villages – rental villages;
- Settlers Lifestyle – deferred management fee villages; and
- Active Lifestyle Estates – comprising permanent and short stay rentals within lifestyle parks and the sale of manufactured homes.

The Trusts have identified their operating segments based on the internal reports that are reviewed and used by the chief operating decision maker in assessing performance and in determining the allocation of resources. Other parts of the Trusts are neither operating segments nor part of an operating segment. Assets that do not belong to an operating segment are described below as “unallocated”.

#### (b) Ingenia Communities Fund - 30 June 2014

	Active Lifestyle Estates	Settlers	Garden Villages	Corporate/ Unallocated	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>(i) Segment revenue</b>					
External segment revenue	-	-	9,354	-	9,354
Interest income	-	-	-	10,339	10,339
<b>Total revenue</b>	-	-	9,354	10,339	19,693
<b>(ii) Segment underlying profit</b>					
External segment revenue	-	-	9,354	-	9,354
Interest income	-	-	-	10,339	10,339
Property expenses	-	-	-	(274)	(274)
Administration expenses	-	-	-	(682)	(682)
Operational, marketing and selling expenses	-	-	-	(295)	(295)
Finance expense	-	-	-	(3,955)	(3,955)
<b>Underlying profit – continuing operations</b>	-	-	9,354	5,133	14,487
<b>Reconciliation of underlying profit to profit from continuing operations:</b>					
Net foreign exchange gain	-	-	-	(147)	(147)
Net gain/(loss) on change in fair value of:					
Investment properties	(852)	-	2,382	-	1,530
Derivatives	-	-	-	41	41
Responsible Entity fees	-	-	-	(1,170)	(1,170)
<b>Profit from continuing operations per the Consolidated Statement of Comprehensive Income</b>	(852)	-	11,736	3,857	14,741
<b>(iii) Segment assets</b>					
Segment assets	6,904	53,992	114,286	142,597	317,779
Discontinued operations					3,874
<b>Total assets</b>					321,653

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**3. Segment information (continued)**

**(c) Ingenia Communities Fund - 30 June 2013**

	Active Lifestyle Estates	Settlers	Garden Villages	Corporate/ Unallocated	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>(i) Segment revenue</b>					
External segment revenue	118	-	8,341	122	<b>8,581</b>
Interest income	-	-	-	3,524	<b>3,524</b>
<b>Total revenue</b>	<b>118</b>	<b>-</b>	<b>8,341</b>	<b>3,646</b>	<b>12,105</b>
<b>(ii) Segment underlying profit</b>					
External segment revenue	118	-	8,341	122	<b>8,581</b>
Interest income	-	-	-	3,524	<b>3,524</b>
Administration expenses	-	-	-	(797)	<b>(797)</b>
Operational, marketing and selling expenses	-	-	-	(96)	<b>(96)</b>
Finance expense	-	-	-	(3,841)	<b>(3,841)</b>
<b>Underlying profit/(loss) – continuing operations</b>	<b>118</b>	<b>-</b>	<b>8,341</b>	<b>(1,088)</b>	<b>7,371</b>
<b>Reconciliation of underlying profit to profit from continuing operations:</b>					
Net foreign exchange gain	-	-	-	37	<b>37</b>
Net gain/(loss) on disposal of investment property	-	-	(107)	-	<b>(107)</b>
Net gain/(loss) on change in fair value of:					
Investment properties	-	-	1,618	-	<b>1,618</b>
Derivatives	-	-	-	752	<b>752</b>
Responsible Entity fees	-	-	-	(1,101)	<b>(1,101)</b>
Other	-	-	-	(185)	<b>(185)</b>
<b>Profit from continuing operations per the Consolidated Statement of Comprehensive Income</b>	<b>118</b>	<b>-</b>	<b>9,852</b>	<b>(1,585)</b>	<b>8,385</b>
<b>(iii) Segment assets</b>					
Segment assets	7,154	54,009	99,704	72,081	<b>232,948</b>
Discontinued operations					<b>3,874</b>
<b>Total assets</b>					<b>236,822</b>



**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**3. Segment information (continued)**

**(d) Ingenia Communities Management Trust - 30 June 2014**

	Active Lifestyle Estates	Settlers	Garden Villages	Corporate/ Unallocated	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>(i) Segment revenue</b>					
External segment revenue	13,589	10,576	24,570	-	48,735
Interest income	-	-	-	16	16
Reclassification of gain on revaluation of newly constructed villages	-	(3,320)	-	-	(3,320)
<b>Total revenue</b>	<b>13,589</b>	<b>7,256</b>	<b>24,570</b>	<b>16</b>	<b>45,431</b>
<b>(ii) Segment underlying profit</b>					
External segment revenue	13,589	10,576	24,570	-	48,735
Interest income	-	-	-	16	16
Property expenses	(2,570)	(1,738)	(16,385)	-	(20,693)
Employee expenses	(2,367)	(851)	(7,913)	-	(11,131)
Administration expenses	(320)	(157)	(1,129)	(444)	(2,050)
Operational, marketing and selling expenses	(377)	(3)	(2,354)	-	(2,734)
Manufactured home cost of sales	(2,130)	-	-	-	(2,130)
Finance expense	-	-	-	(10,145)	(10,145)
Income tax benefit	-	-	-	2,137	2,137
<b>Underlying profit/(loss) – continuing operations</b>	<b>5,825</b>	<b>7,827</b>	<b>(3,211)</b>	<b>(8,436)</b>	<b>2,005</b>
<b>Reconciliation of underlying profit to profit from continuing operations:</b>					
Net loss on change in fair value of:					
Investment properties	(1,273)	(598)	-	-	(1,871)
Retirement village resident loans	-	(616)	-	-	(616)
Gain on revaluation of newly constructed villages	-	(3,320)	-	-	(3,320)
Responsible Entity fees	-	-	-	(1,626)	(1,626)
Income tax benefit associated with reconciliation items	-	-	-	4,369	4,369
<b>Profit from continuing operations per the Consolidated Statement of Comprehensive Income</b>	<b>4,552</b>	<b>3,293</b>	<b>(3,211)</b>	<b>(5,693)</b>	<b>(1,059)</b>
<b>(iii) Segment assets</b>					
Segment assets	122,955	249,183	1,420	269	373,827
Assets held for sale					5,439
Discontinued operations					47,657
<b>Total assets</b>					<b>426,923</b>

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**3. Segment information (continued)**

**(e) Ingenia Communities Management Trust - 30 June 2013**

	Active Lifestyle Estates	Settlers	Garden Villages	Corporate/ Unallocated	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>(i) Segment revenue</b>					
External segment revenue	940	11,444	20,265	-	32,649
Interest income	-	-	-	14	14
Reclassification of gain on revaluation of newly constructed villages	-	(4,619)	-	-	(4,619)
<b>Total revenue</b>	<b>940</b>	<b>6,825</b>	<b>20,265</b>	<b>14</b>	<b>28,044</b>
<b>(ii) Segment underlying profit</b>					
External segment revenue	940	11,444	20,265	-	32,649
Interest income	-	-	-	14	14
Property expenses	(216)	(3,577)	(12,405)	-	(16,198)
Employee expenses	(59)	(939)	(6,228)	-	(7,226)
Administration expenses	(15)	(132)	(1,058)	(234)	(1,439)
Operational, marketing and selling expenses	(80)	(1,087)	(1,022)	-	(2,189)
Manufactured home cost of sales	(297)	-	-	-	(297)
Finance expense	-	-	-	(5,212)	(5,212)
Income tax expense	-	-	-	(427)	(427)
<b>Underlying profit – continuing operations</b>	<b>273</b>	<b>5,709</b>	<b>(448)</b>	<b>(5,859)</b>	<b>(325)</b>
<b>Reconciliation of underlying profit to profit from continuing operations:</b>					
Net gain/(loss) on change in fair value of:					
Investment properties	(15)	(1,513)	3,367	-	1,839
Retirement village resident loans	-	327	-	-	327
Gain on revaluation of newly constructed villages	-	(4,619)	-	-	(4,619)
Responsible Entity fees	-	-	-	(1,456)	(1,456)
Income tax benefit associated with reconciliation items	-	-	-	410	410
<b>Profit from continuing operations per the Consolidated Statement of Comprehensive Income</b>	<b>258</b>	<b>(96)</b>	<b>2,919</b>	<b>(6,905)</b>	<b>(3,824)</b>
<b>(iii) Segment assets</b>					
Segment assets	11,489	241,674	1,390	1,529	256,082
Discontinued operations					36,576
<b>Total assets</b>					<b>292,658</b>

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**4. Earnings per unit**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
<b>Earnings per unit</b>				
Profit/(loss) from continuing operations (\$'000)	14,741	8,385	(1,059)	(3,824)
Profit/(loss) from discontinued operations (\$'000)	681	(5,715)	(111)	(7,891)
Net profit/(loss) for the year (\$'000)	15,422	2,670	(1,170)	(11,715)
Weighted average number of units outstanding (thousands)	646,603	509,716	646,603	509,716
Dilutive securities:				
Performance quantum rights (thousands)	2,310	3,842	2,310	3,842
Retention quantum rights (thousands)	1,818	1,818	1,818	1,818
<b>Weighted average number of issued and dilutive potential securities outstanding (thousands)</b>	<b>650,731</b>	<b>515,376</b>	<b>650,731</b>	<b>515,376</b>
Basic earnings per unit from continuing operations (cents) <sup>(1)</sup>	2.3	1.6	(0.2)	(0.8)
Basic earnings per unit from discontinued operations (cents) <sup>(1)</sup>	0.1	(1.1)	-	(1.5)
Basic earnings per unit (cents) <sup>(1)</sup>	2.4	0.5	(0.2)	(2.3)
Diluted earnings per unit from continuing operations (cents) <sup>(1)</sup>	2.3	1.6	(0.2)	(0.7)
Diluted earnings per unit from discontinued operations (cents) <sup>(1)</sup>	0.1	(1.1)	-	(1.5)
Diluted earnings per unit (cents) <sup>(1)</sup>	2.4	0.5	(0.2)	(2.3)

<sup>(1)</sup> Prior period weighted average number of units and earnings per unit have been adjusted in accordance with AASB 133 "Earnings per Share" ("AASB 133"). The weighted average number of units on issue for the current period, prior to the rights issue in September 2013, has also been adjusted as required by AASB 133.

**5. Finance expense**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
Interest paid or payable	3,955	3,841	10,145	5,212

**6. Income tax benefit**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
<b>(a) Income tax benefit/(expense)</b>				
Current tax	-	-	83	(83)
Decrease in deferred tax liabilities	-	-	6,423	66
<b>Income tax benefit/(expense)</b>	<b>-</b>	<b>-</b>	<b>6,506</b>	<b>(17)</b>

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**6. Income tax benefit (continued)**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>(b) Reconciliation between tax expense and pre-tax net profit</b>				
Profit/(loss) before income tax	14,741	8,385	(7,565)	(3,807)
Less amounts not subject to Australian income tax	(14,741)	(8,385)	-	-
	-	-	(7,565)	(3,807)
Income tax at the Australian tax rate of 30% (2013: 30%)	-	-	2,270	1,142
ICMT tax consolidation impact	-	-	2,823	-
Tax effect of amounts which are not deductible/ (taxable) in calculating taxable income				
Prior period income tax return true-ups	-	-	588	(92)
Movement in carrying value and tax cost base of investment properties	-	-	1,163	(80)
Movements in carrying value and tax cost base of DMF receivables	-	-	(1,232)	(907)
Other timing differences	-	-	406	101
Non-recognition of Australian tax losses	-	-	-	(181)
Recognition of Australian tax losses	-	-	488	
<b>Income tax benefit/(expense)</b>	-	-	<b>6,506</b>	<b>(17)</b>

**(c) Tax consolidation**

Effective from 1 July 2012, ICMT and its Australian domiciled owned subsidiaries formed a tax consolidation group with the ICMT being the head entity. Under the tax funding agreement the funding of tax within the tax group is based on taxable income as if that entity was not a member of the tax group.

Upon entering into the ICMT tax consolidated group, the tax cost bases for certain assets were reset resulting in income tax benefits being recorded. In addition, unrecognised losses incurred by entities within the ICMT tax consolidated group are now available for utilisation by the ICMT tax consolidated group resulting in an additional income tax benefit being recorded.

**7. Discontinued operations and assets held for sale**

**(a) Assets held for sale**

**(i) Details of assets held for sale**

Prior to 30 June 2014, a subsidiary of ICMT entered into discussions with a third party regarding the sale of Noyea Riverside Village ("Noyea"). Noyea was included within the Settlers Lifestyle segment.

Settlement on the sale of Settlers Lifestyle Noyea was completed on 31 July 2014 at an adjusted sales price of \$5.4 million resulting in \$nil gain or loss recognised upon completion.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**7. Discontinued operations and assets held for sale (continued)**

(ii) **Assets held for sale**

The following is the breakdown of the assets held for sale at Noyea:

	Note	2014 \$'000
Investment property		-
Deferred management fee receivable	15	5,439
		<b>5,439</b>

**(b) Discontinued operations**

(i) **Details of discontinued operations**

The Trusts' investment in the New Zealand Students business has been classified as a discontinued operation since 30 June 2011, consistent with the previously announced strategy to focus on transitioning to an actively managed Australian seniors living business. The Trusts holds a 100% interest in three facilities in Wellington, New Zealand that are primarily leased for 15 years to Victoria University of Wellington and Wellington Institute of Technology.

The Trusts have completed a sales campaign and terms have been agreed with a global real estate investment firm. Following divestment of these operations the proceeds will be reinvested into its Australian lifestyle parks business.

(ii) **Financial performance**

The financial performance of components of the Trusts disposed of or classified as discontinued operations at each reporting date were:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
Revenue	-	40	3,211	5,256
Net loss on change in fair value of investment properties	-	(43)	(1,630)	(2,740)
Unrealised net foreign exchange gain/(loss)	104	-	1,453	(718)
Other income	-	31	-	-
(Expenses)/income	(5)	759	(2,859)	(5,505)
Gain on disposal of equity investments	320	-	7	-
Distributions from formerly equity accounted investments	268	2,262	5	24
Disposal costs associated with overseas investments	-	-	(290)	(672)
<b>Profit/(loss) from operating activities before income tax</b>	<b>687</b>	<b>3,049</b>	<b>(103)</b>	<b>(4,355)</b>
Income tax benefit/(expense)	(6)	(747)	(8)	(255)
<b>Profit/(loss) from operating activities</b>	<b>681</b>	<b>2,302</b>	<b>(111)</b>	<b>(4,610)</b>
Gain/(loss) on sale of discontinued operations	-	7,490	-	(837)
Release of foreign currency translation reserve on disposal of foreign operations	-	(15,507)	-	(2,444)
<b>Net profit/(loss) for the year</b>	<b>681</b>	<b>(5,715)</b>	<b>(111)</b>	<b>(7,891)</b>

Net profit attributable to the parent of ICF is \$681,000 (2013: loss of \$5,715,000), and net loss attributable to the parent of ICMT is \$nil (2013: \$4,577,000).

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**7. Discontinued operations and assets held for sale (continued)**

(iii) **Cash flows**

The cash flows of components of the Trusts disposed of or classified as discontinued operations at each reporting date were:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
Net cash flow from operating activities	-	1,155	1,135	-
Net cash flow from investing activities:				
Proceeds/(payments) on sale of discontinued operations	-	28,531	(120)	35,818
Additions to investment properties	-	-	(9,081)	(13,666)
Payments for lease arrangements	-	-	(745)	-
Net cash flow from financing activities	-	(29,786)	11,448	(26,283)
<b>Net cash flows from discontinued operations</b>	-	(100)	<b>2,637</b>	<b>(4,131)</b>

(iv) **Assets and liabilities**

The assets and liabilities of components of the Trusts classified as disposal groups at each reporting date were:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Assets</b>				
Cash and cash equivalents	-	-	1,657	974
Trade and other receivables	-	-	98	259
Investment properties	-	-	45,902	35,343
Plant and equipment	-	-	-	-
Equity accounted investments	3,874	3,874	-	-
<b>Total assets</b>	<b>3,874</b>	<b>3,874</b>	<b>47,657</b>	<b>36,576</b>
<b>Liabilities</b>				
Bank overdraft	-	-	-	1,955
Payables	-	-	368	2,050
Borrowings	-	-	30,081	17,522
Deferred tax liabilities	-	-	-	-
<b>Total liabilities</b>	-	-	<b>30,449</b>	<b>21,527</b>
<b>Net assets of disposal groups</b>	<b>3,874</b>	<b>3,874</b>	<b>17,208</b>	<b>15,049</b>

The change in investment properties increased for the year due to capitalised expenditure of \$7.8 million, lease incentive payments of \$0.4 million and foreign exchange gain of \$4.0 million offset by a fair value loss of \$1.6 million.

(v) **Capital commitments**

There were no capital commitments under construction contracts for the New Zealand Students business for the year ended 30 June 2014 (2013: A\$9,208,234).

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**7. Discontinued operations and assets held for sale (continued)**

(vi) **Capitalisation rate**

The weighted average capitalisation rate of the New Zealand Students properties within discontinued operations is 8.6% (2013: 7.75%).

**8. Cash and cash equivalents**

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
Cash at bank and in hand	25	2,658	31,014	3,893	1,229
<b>Reconciliation to statements of cash flows</b>					
Cash and cash equivalents attributable to:					
Continuing operations - cash at bank		2,658	31,014	3,893	1,229
Discontinued operations - cash at bank		-	-	1,657	974
Discontinued operations - bank overdraft		-	-	-	(1,955)
<b>Cash at end of the year as per cash flow statement</b>		<b>2,658</b>	<b>31,014</b>	<b>5,550</b>	<b>248</b>

**9. Trade and other receivables**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current</b>				
Rental and other amounts due	866	4,822	1,648	1,336
Finance lease receivable from stapled entity	3,322	3,322	-	-
Accrued income, prepayments and deposits	92	1,060	1,483	1,483
<b>Total current trade and other receivables</b>	<b>4,280</b>	<b>9,204</b>	<b>3,131</b>	<b>2,819</b>
<b>Non-current</b>				
Finance lease receivable from stapled entity	37,356	37,358	-	-
Accrued income, prepayments and deposits	1,978	2,114	40	438
<b>Total non-current trade and other receivables</b>	<b>39,334</b>	<b>39,472</b>	<b>40</b>	<b>438</b>

Rental amounts due are typically paid in advance and other amounts due are receivable within 30 days. There are no receivables which are neither past due nor impaired.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**9. Trade and other receivables (continued)**

ICF has leased a number of its properties to ICMT under leases that are classified as finance leases. The remaining term of each agreement varies between 92 and 115 years. There are no purchase options. Minimum payments under the agreements and their present values are:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Minimum lease payments receivable:</b>				
Not later than one year	3,322	3,322	-	-
Later than one year and not later than five years	13,287	13,287	-	-
Later than five years	301,540	304,862	-	-
	318,149	321,471	-	-
Unearned finance income	(277,471)	(280,791)	-	-
<b>Net present value of minimum lease payments</b>	<b>40,678</b>	<b>40,680</b>	-	-
<b>Net present value of minimum lease payments receivable:</b>				
Not later than one year	3,178	3,178	-	-
Later than one year and not later than five years	10,399	10,400	-	-
Later than five years	27,101	27,102	-	-
	40,678	40,680	-	-
<b>Finance income recognised and included in interest income in the income statement</b>	<b>3,320</b>	<b>3,160</b>	-	-

Information about the related finance lease payable by ICMT is given in note 14.

**10. Inventories**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current assets</b>				
Manufactured homes	-	-	2,208	285

**11. Investment properties**

**(a) Summary of carrying amounts**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
Completed properties	134,188	119,867	360,860	247,249
Land not yet under construction	300	300	3,515	3,515
<b>Total investment properties</b>	<b>134,488</b>	<b>120,167</b>	<b>364,375</b>	<b>250,764</b>



**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**11. Investment properties (continued)**

**(b) Movements in carrying amounts**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Completed investment property</b>				
<b>Carrying amount at beginning of year</b>	<b>119,867</b>	100,357	<b>247,249</b>	225,005
Acquisitions	<b>10,616</b>	23,317	<b>108,300</b>	16,006
Expenditure capitalised	<b>2,175</b>	474	<b>7,551</b>	3,070
Transferred from plant and equipment	-	-	<b>320</b>	-
Disposals	-	(2,830)	-	-
Sale of units – Strata title	-	-	<b>(495)</b>	-
Transfer (to)/from finance lease	-	(3,069)	-	3,069
Transfer to inventory	-	-	<b>(194)</b>	(195)
Net gain/(loss) on change in fair value	<b>1,530</b>	1,618	<b>(1,871)</b>	294
<b>Carrying amount at end of year</b>	<b>134,188</b>	119,867	<b>360,860</b>	247,249
<b>Land not yet under construction</b>				
<b>Carrying amount at beginning of year</b>	<b>300</b>	310	<b>3,515</b>	1,660
Expenditure capitalised	-	300	-	310
Net gain/(loss) on change in fair value	-	-	-	1,545
Disposals	-	(310)	-	-
<b>Carrying amount at end of year</b>	<b>300</b>	300	<b>3,515</b>	3,515

The net change in fair value is recognised in profit or loss as net gain/(loss) on change in fair value of investment properties.

Fair value hierarchy disclosures for investment properties have been provided in note 26.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**11. Investment properties (continued)**

**(c) Description of valuation techniques used and key inputs to valuation of investment properties:**

	<b>Valuation technique</b>	<b>Significant unobservable inputs</b>	<b>Range (weighted average)</b>	<b>Relationship of unobservable input to fair value</b>
Garden Villages	Capitalisation method	Stabilised occupancy	62-98% (87%)	As costs are fixed in nature, occupancy has a direct correlation to valuation (ie. the higher the occupancy, the greater the value).
		Capitalisation rate	8-13% (11%)	Capitalisation has an inverse relationship to valuation.
Settlers Lifestyle	Discounted cash flow	Current market value of property	\$115,000-\$470,000 (\$307,000)	Market value and growth in value have a direct correlation to valuation, while length of stay and discount rate have an inverse relationship to valuation.
		Growth in value	0-4%	
		Average length of stay – future residents	11.4 years	
		Average length of stay – current residents	14.6 years	
		Discount rate	14-20% (15%)	
Active Lifestyle Estates	Capitalisation method (for existing rental streams)	Short-term occupancy	15-70% based on seasonality and accommodation categories	Higher the occupancy, the greater the value.
		Residential occupancy	90-100%	
	Discounted cash flow (for future development)	Operating profit margin	50-70% dependent upon short-term and residential accommodation mix	Higher the profit margin, the greater the value.
		Capitalisation rate	9-12%	Capitalisation has an inverse relationship to valuation.
	Discount rate	15-25%	Discount rate has an inverse relationship to valuation.	

**Capitalisation method**

Under the capitalisation method, fair value is estimated using assumptions regarding the expectation of future benefits. The capitalisation method involves estimating the expected income projections of the property into perpetuity and applying a capitalisation rate. The capitalisation rate is based on current market evidence. Future income projections take into account occupancy, rental income and operating expenses.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

## 11. Investment properties (continued)

### Discounted cash flow method

Under the discounted cash flow method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life including an exit or terminal value. This method involves the projection of a series of cash flows on a real property interest. To this projected cash flow series, a market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The exit yield normally reflects the exit value expected to be achieved upon selling the asset and is a function of the risk adjusted returns of the asset and expected capitalisation growth rate. The duration of the cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, lease renewal and related re-letting, redevelopment, or refurbishment as well as the development of new units. The appropriate duration is typically driven by market behaviour that is a characteristic of the class of real property. Periodic cash flow is typically estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance cost, agent and commission costs and other operating and management expenses. The series of periodic net underlying cash flows, along with an estimate of the terminal value anticipated at the end of the projection period, is then discounted.

## 12. Plant and equipment

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>(a) Summary of carrying amounts</b>				
Plant and equipment	423	423	824	1,185
Less: accumulated depreciation	(184)	(84)	(644)	(638)
<b>Total plant and equipment</b>	<b>239</b>	<b>339</b>	<b>180</b>	<b>547</b>
<b>(b) Movements in carrying amount</b>				
<b>Carrying amount at beginning of year</b>	<b>339</b>	<b>342</b>	<b>547</b>	<b>427</b>
Acquired through acquisitions	-	-	-	320
Assets written off	-	-	(82)	-
Transferred to investment property	-	-	(320)	(173)
Additions	-	81	102	49
Depreciation	(100)	(84)	(67)	(76)
<b>Carrying amount at end of year</b>	<b>239</b>	<b>339</b>	<b>180</b>	<b>547</b>

## 13. Trade and other payables

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current liabilities</b>				
Trade and other payables	1,210	1,569	8,480	6,305
<b>Non-current liabilities</b>				
Other payables	-	-	4,000	-

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**14. Borrowings**

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current liabilities</b>					
Finance leases	(c)	-	-	3,461	3,589
		-	-	3,461	3,589
<b>Non-current liabilities</b>					
Bank debt	(a)	94,000	68,000	-	-
Prepaid borrowing costs		(312)	(578)	-	-
Finance leases	(c)	-	-	41,883	40,475
		93,688	67,422	41,883	40,475

**(a) Bank debt**

On 21 February 2014, ICF refinanced its Australian dollar denominated bank debt facility to \$129,500,000. The facility expires on 30 September 2015 and has the following principal financial covenants:

- Loan to value ratio ("LVR") is less than or equal to 50%;
- Total leverage ratio does not exceed 50%; and
- Interest cover ratio (as defined) of at least 1.50x in financial year ending 2014 increasing to at least 1.75x in FY2015.

As at 30 June 2014, the facility has been drawn to \$94,000,000 (2013: \$68,000,000).

The carrying value of investment property net of resident liabilities at reporting date for the Group's Australian properties pledged as security is \$290,375,000 (2013: \$179,320,000).

**(b) Bank guarantees**

ICF has the ability to utilise a portion of its \$129.5 million bank facility to provide bank guarantees. Bank guarantees at 30 June 2014 were \$4.4 million. Refer to note 23.

**(c) Finance leases**

Subsidiaries of ICMT have entered into agreements with subsidiaries of ICF. The subject of each agreement is to lease a retirement village. The remaining term of each agreement varies between 92 and 115 years. There are no purchase options.

On 23 of April 2013, ICMT was assigned a commercial lease with 16.5 years remaining with the Gosford City Council for land and facilities as part of its Ettalong Holiday Beach acquisition. The lease is for an initial three years commencing September 2012 with two renewal options of seven years each. The below table is based on the expectation that the lease options will be exercised.

In December 2013, ICMT acquired One Mile Beach Holiday Park, accounted for as investment property. Two Crown leases are attached to the land, one for 40 years expiring on 19 September 2031 and one for perpetuity.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**14. Borrowings (continued)**

(i) **Minimum lease payments – excluding perpetual lease**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Minimum lease payments:</b>				
Within one year	-	-	3,613	3,589
Later than one year but not later than five years	-	-	14,530	14,422
Later than five years	-	-	305,301	308,628
<b>Total minimum lease payments</b>	-	-	<b>323,444</b>	326,639
Future finance charges	-	-	(279,237)	(282,575)
<b>Present value of minimum lease payments</b>	-	-	<b>44,207</b>	44,064
<b>Present value of minimum lease payments:</b>				
Within one year	-	-	3,461	3,436
Later than one year but not later than five years	-	-	11,456	11,362
Later than five years	-	-	29,290	29,266
	-	-	<b>44,207</b>	44,064

(ii) **Minimum lease payments – perpetual lease**

The perpetual lease is recognised as investment property and non-current liability at a value of \$1.1 million based on a capitalisation rate of 10.6% applied to the current lease payment. Payments each period in relation to the lease are recognised as finance expenses in the statement of comprehensive income therefore there is no subsequent change to the originally determined present value of the minimum lease payments as calculated above.

As this is a perpetual lease, the lease liability will not amortise and no fair value adjustments in relation to the lease will be recognised unless circumstances of the lease change. Under the terms of the lease, lease payments will continue into perpetuity. The current annual lease payment is \$121,000.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**15. Retirement village resident loans**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>(a) Summary of carrying amounts</b>				
Gross resident loans	-	-	218,639	206,629
Accrued deferred management fee	-	-	(28,517)	(30,926)
<b>Net resident loans</b>	-	-	<b>190,122</b>	175,703
<b>(b) Movements in carrying amounts</b>				
<b>Carrying amount at beginning of year</b>	-	-	<b>175,703</b>	162,603
Net (gain)/loss on change in fair value of resident loans	-	-	616	(327)
Accrued deferred management fee income	-	-	(5,333)	(4,850)
Deferred management fee cash collected	-	-	1,811	1,368
Acquired resident loans	-	-	-	4,473
Proceeds from resident loans	-	-	22,021	19,338
Repayment of resident loans	-	-	(10,361)	(7,118)
Transfer to assets held for sale	-	-	5,439	-
Other	-	-	226	216
<b>Carrying amount at end of year</b>	-	-	<b>190,122</b>	175,703

Fair value hierarchy disclosures for retirement village resident loans have been provided in note 26.

**16. Provisions**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current liabilities</b>				
Employee liabilities	-	-	590	507
<b>Non-current liabilities</b>				
Employee liabilities	-	-	249	140

**17. Derivatives**

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Current liabilities</b>					
Interest rate swap contracts	25	84	-	-	-
<b>Non-current liabilities</b>					
Interest rate swap contracts	25	84	209	-	-

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**18. Deferred tax liabilities**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Deferred tax assets</b>				
Tax losses	-	-	13,269	8,120
Other	-	-	883	242
<b>Deferred tax liabilities</b>				
DMF receivable	-	-	8,176	6,756
Investment properties	-	-	7,409	9,461
<b>Net deferred tax liabilities</b>	-	-	1,433	7,855
<b>Deductible temporary differences and carried forward losses tax effected for which no deferred tax asset has been recognised</b>	-	-	7,488	4,220

The availability of carried forward tax losses of \$7.5 million to the ICMT tax consolidated group is subject to recoupment rules at the time of recoupment. Further, the rate at which these losses can be utilised is determined by reference to market values at the time of tax consolidation and subsequent events. Accordingly, a portion of these carried forward tax losses may not be available in the future.

The Group offsets tax assets and liabilities, if and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

**19. Issued units**

**(a) Carrying amounts**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>At beginning of year</b>	497,956	480,693	6,106	3,351
Placement securities	-	18,179	-	2,908
Transaction costs of institutional placement securities	-	(916)	-	(153)
Rights issue	51,985	-	8,364	-
Rights issue costs	(2,299)	-	(373)	-
<b>At end of year</b>	547,642	497,956	14,097	6,106
<b>The closing balance is attributable to the unitholders of:</b>				
Ingenia Communities Fund	547,642	497,956	-	-
Ingenia Communities Management Trust	-	-	14,097	6,106
	547,642	497,956	14,097	6,106

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**19. Issued units (continued)**

**(b) Number of issued units**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 Thousands	2013 Thousands	2014 Thousands	2013 Thousands
<b>At beginning and end of year</b>	<b>507,179</b>	441,029	<b>507,179</b>	441,029
Placement securities	<b>169,061</b>	66,150	<b>169,061</b>	66,150
<b>At end of year</b>	<b>676,240</b>	507,179	<b>676,240</b>	507,179

**(c) Terms of units**

All units are fully paid and rank equally with each other for all purposes. Each unit entitles the holder to one vote, in person or by proxy, at a meeting of unitholders.

**20. Reserves**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Foreign currency translation reserve</b>				
<b>Balance at beginning of year</b>	-	(16,896)	<b>766</b>	(614)
Translation differences arising during the year	<b>(226)</b>	1,389	<b>495</b>	(1,064)
Amounts transferred to profit and loss on disposal of foreign operations	-	15,507	-	2,444
Deconsolidation of ICMT	-	-	-	-
<b>Balance at end of a year</b>	<b>(226)</b>	-	<b>1,261</b>	766
<b>The closing balance is attributable to the unitholders of:</b>				
Ingenia Communities Fund	<b>(226)</b>	-	<b>1,092</b>	646
Ingenia Communities Management Trust	-	-	<b>169</b>	120
	<b>(226)</b>	-	<b>1,261</b>	766

The foreign currency translation reserve records exchange differences arising from the translation of the financial statements of foreign subsidiaries.



**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

## 21. Accumulated losses

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Balance at beginning of year</b>	<b>(330,334)</b>	(328,594)	<b>(6,304)</b>	5,411
Net profit/(loss) for the year	15,422	2,670	(1,170)	(11,715)
Distributions	(5,917)	(4,410)	-	-
<b>Balance at end of year</b>	<b>(320,829)</b>	(330,334)	<b>(7,474)</b>	(6,304)
<b>The closing balance is attributable to the unitholders of:</b>				
Ingenia Communities Fund	<b>(320,829)</b>	(330,334)	<b>(3,425)</b>	(3,314)
Ingenia Communities Management Trust	-	-	<b>(4,049)</b>	(2,990)
	<b>(320,829)</b>	(330,334)	<b>(7,474)</b>	(6,304)

## 22. Commitments

### (a) Capital commitments

ICMT had commitments for capital expenditure on investment property contracted but not provided for at reporting date amounting to \$3,266,000 (2013: \$nil), all payable within one year.

### (b) Operating lease commitments

A subsidiary of ICMT has entered into a non-cancellable operating lease for its Brisbane office. The lease has a remaining life of five years.

Future minimum rentals payable under this lease as at reporting date were:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
Within one year	-	-	220	95
Later than one year but not later than five years	-	-	973	-
Later than five years	-	-	-	-
	-	-	<b>1,193</b>	95

### (c) Finance lease commitments

A subsidiary of ICMT was assigned a commercial lease with 16.5 years remaining with the Gosford City Council for land and facilities as part of its Ettalong Holiday Beach acquisition. The lease is for an initial three years commencing September 2012 with two renewal options of seven years each.

In December 2013, a subsidiary of ICMT acquired One Mile Beach Holiday Park, accounted for as investment property. Two Crown leases are attached to the land, one for 40 years expiring on 19 September 2031 and one for perpetuity.

Refer to note 14 for future minimum lease payments payable and the present value of minimum lease payments payable at reporting date for the finance leases at Ettalong Holiday Village and One Mile Beach Holiday Park.

For commitments for inter-staple related party finance leases refer to notes 9, 14 and 25.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

## **23. Contingencies**

There are no known contingent liabilities other than the bank guarantees of \$4.4 million provided for under the ICF \$129.5 million bank facility (note 14). Bank guarantees of \$4.0 million are in relation to deferred land payments within ICMT recognised as non-current payables (refer to note 13). These guarantees will not be called by the counterparty unless the payable is not paid per the terms of the agreement.

## **24. Capital management**

The capital management of ICF and ICMT is not managed separately, but rather, is managed at a consolidated Group level (ICH and subsidiaries).

At the Group level, the aim is to meet strategic objectives and operational needs and to maximise returns to security holders through the appropriate use of debt and equity, while taking account of the additional financial risks of higher debt levels.

In determining the optimal capital structure, the Group takes into account a number of factors, including the views of investors and the market in general, the capital needs of its portfolio, the relative cost of debt versus equity, the execution risk of raising equity or debt, and the additional financial risks of debt including increased volatility of earnings due to exposure to interest rate movements, the liquidity risk of maturing debt facilities and the potential for acceleration prior to maturity.

In assessing this risk, the Group takes into account the relative security of income flows, the predictability of expenses, debt profile, the degree of hedging and the overall level of debt as measured by gearing.

The actual capital structure at a point in time is the product of a number of factors, many of which are market driven and to various degrees outside of the control of the Group, particularly the impact of revaluations on gearing levels, the availability of new equity and the liquidity in real estate markets. While the Group periodically determines the optimal capital structure, the ability to achieve the optimal structure may be impacted by market conditions and the actual position may often differ from the optimal position.

The Group's capital position is primarily monitored through the ratio of total liabilities to total assets ("Leverage Ratio"), calculated on a look-through basis.

In addition, the Trusts monitor the ratio of debt to total assets ("Gearing Ratio"), calculated on a look-through basis.

## **25. Financial instruments**

### **(a) Introduction**

The Trusts principal financial instruments comprise receivables, payables, interest bearing liabilities, other financial liabilities, cash and short-term deposits and derivative financial instruments.

The main risks arising from the Trusts' financial instruments are interest rate risk, foreign exchange risk, credit risk and liquidity risk. The Trusts manage the exposure to these risks primarily through the Treasury Policy. The policy sets out various targets aimed at restricting the financial risk taken by the Trusts. Management reviews actual positions of the Trusts against these targets on a regular basis. If the target is not achieved, or forecast not to be achieved, a plan of action is, where appropriate, put in place with the aim of meeting the target within an agreed timeframe. Depending on the circumstances of the Trusts at a point in time, it may be that positions outside of the Treasury Policy are accepted and no plan of action is put in place to meet the treasury targets, because, for example, the risks associated with bringing the Trusts into compliance outweigh the benefits. The adequacy of the Treasury Policy in addressing the risks arising from the Trust's financial instruments is reviewed on a regular basis.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**25. Financial instruments (continued)**

While the Trusts aim to meet the Treasury Policy targets, many factors influence the performance, and it is probable that at any one time, not all targets will be met. For example, the Trusts may be unable to negotiate the extension of bank facilities sufficiently ahead of time, so that they fail to achieve their liquidity target. When refinancing loans they may be unable to achieve the desired maturity profile or the desired level of flexibility of financial covenants, because of the cost of such terms or their unavailability. Hedging instruments may not be available, or their cost may outweigh the benefit of risk reduction or they may introduce other risks such as mark to market valuation risk. Changes in market conditions may limit the Trusts ability to raise capital through the issue of units or sale of properties.

The main risks arising from ICMT's financial instruments are interest rate risk, foreign exchange risk, credit risk and liquidity risk. These risks are not separately managed. Management of these risks for the ICF may result in consequential changes for ICMT.

**(b) Interest rate risk**

The Trusts exposure to the risk of changes in market interest rates arises primarily from its use of borrowings. The main consequence of adverse changes in market interest rates is higher interest costs, reducing the Trust's profit. In addition, one or more of the Trust's loan agreements may include minimum interest cover covenants. Higher interest costs resulting from increases in market interest rates may result in these covenants being breached, providing the lender the right to call in the loan or to increase the interest rate applied to the loan.

The Trusts manage the risk of changes in market interest rates by maintaining an appropriate mix of fixed and floating rate borrowings. Fixed rate debt is achieved either through fixed rate debt funding or through derivative financial instruments permitted under the Treasury Policy. The policy sets minimum and maximum levels of fixed rate exposure over a ten-year time horizon.

At 30 June 2014, after taking into account the effect of interest rate swaps, approximately 47% of ICF's borrowings are at a fixed rate of interest (30 June 2013: 26%).

Exposure to changes in market interest rates also arises from financial assets such as cash deposits and loan receivables subject to floating interest rate terms. Changes in market interest rates will also change the fair value of any interest rate hedges.

**(c) Interest rate risk exposure**

ICF's exposure to interest rate risk and the effective interest rates on financial instruments at reporting date were:

	<b>Ingenia Communities Fund</b>				<b>Total</b>
	<b>Floating interest rate</b>	<b>Fixed interest maturing in:</b>			
		<b>Less than 1 year</b>	<b>One to five Years</b>	<b>More than 5 years</b>	
<b>30 June 2014</b>					
<b>Principal amounts \$'000</b>					
<b><i>Financial assets</i></b>					
Cash at bank	2,658	-	-	-	2,658
<b><i>Financial liabilities</i></b>					
Bank debt denominated in AUD	94,000	-	-	-	94,000
Interest rate swaps:					
denominated in AUD; Fund pays fixed rate	(45,000)	45,000	-	-	-

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**25. Financial instruments (continued)**

ICMT's exposure to interest rate risk and the effective interest rates on financial instruments at reporting date were:

30 June 2014	Ingenia Communities Management Trust				Total
	Floating interest rate	Fixed interest maturing in:			
		Less than 1 year	One to five Years	More than 5 years	
<b>Principal amounts \$'000</b>					
<b>Financial assets</b>					
Cash at bank	3,893	-	-	-	3,893
<b>Financial liabilities</b>					
Finance leases (excluding perpetual lease)	-	3,461	11,456	29,290	44,207

ICMT's exposure to interest rate risk and the effective interest rates on financial instruments at the end of the previous financial year were:

30 June 2013	Ingenia Communities Management Trust				Total
	Floating interest rate	Fixed interest maturing in:			
		Less than 1 year	One to five Years	More than 5 years	
<b>Principal amounts \$'000</b>					
<b>Financial assets</b>					
Cash at bank	1,229	-	-	-	1,229
<b>Financial liabilities</b>					
Finance leases	-	3,436	11,362	29,266	44,064

Other financial instruments of the Trusts not included in the above tables are non-interest bearing and are therefore not subject to interest rate risk.

**(d) Interest rate sensitivity analysis**

The impact of an increase or decrease in average interest rates of 1% (100 basis points) at reporting date, with all other variables held constant, is illustrated in the tables below. This analysis is based on the interest rate risk exposures in existence at balance sheet date. As the Trusts have no derivatives that meet the documentation requirements to qualify for hedge accounting, there would be no impact on unitholders' interest (apart from the effect on profit).

**(i) Increase in average interest rates of 1%**

The effect on net interest expense for one year would have been:

Variable interest rate instruments denominated in:	Effect on profit after tax			
	Ingenia Communities Fund		Ingenia Communities Management Trust	
	Higher/(lower) 2014	Higher/(lower) 2013	Higher/(lower) 2014	Higher/(lower) 2013
	\$'000	\$'000	\$'000	\$'000
Australian dollars	(940)	(680)	-	-

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**25. Financial instruments (continued)**

The effect on change in fair value of derivatives would have been:

	Effect on profit after tax			
	Ingenia Communities Fund		Ingenia Communities Management Trust	
	Higher/(lower)		Higher/(lower)	
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
Interest rate swaps denominated in:				
Australian dollars	417	793	-	-

(ii) **Decrease in average interest rates of 1%**

The effect on net interest expense for one year would have been:

	Effect on profit after tax			
	Ingenia Communities Fund		Ingenia Communities Management Trust	
	Higher/(lower)		Higher/(lower)	
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
Variable interest rate instruments denominated in:				
Australian dollars	940	680	-	-

The effect on change in fair value of derivatives would have been:

	Effect on profit after tax			
	Ingenia Communities Fund		Ingenia Communities Management Trust	
	Higher/(lower)		Higher/(lower)	
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
Interest rate swaps denominated in:				
Australian dollars	(297)	(810)	-	-

**(e) Foreign exchange risk**

By holding properties in offshore markets, the Trusts are exposed to the risk of movements in foreign exchange rates. Foreign exchange rate movements may reduce the Australian dollar equivalent of the carrying value of the Trusts offshore properties, and may result in lower Australian dollar equivalent proceeds when an offshore property is sold. In addition, foreign exchange rate movements may reduce the Australian dollar equivalent of the earnings from the offshore properties while they are owned by the Trusts.

The Trusts reduce exposure to the foreign exchange risk inherent in the carrying value of its offshore properties and interests in offshore investments by partly or wholly funding their acquisition using borrowings denominated in the particular offshore currency, and by using derivatives. The Treasury Policy sets a target for minimum and maximum hedging of the carrying value of its offshore properties.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**25. Financial instruments (continued)**

The Trusts exposure to the impact of exchange rate movements on earnings from offshore properties is partly mitigated by the foreign denominated interest expense of its foreign denominated borrowings and any derivative hedges. The Trusts aim to reduce any residual exposure to earnings arising because of investment in offshore markets by using forward exchange contracts. The Treasury Policy sets out targets of minimum and maximum hedging of earnings from offshore properties over a five-year time horizon.

The Trusts net foreign currency monetary exposure, after taking into account the effect of foreign exchange derivatives, as at reporting date is shown in the following table. The net foreign currency exposure reported is of foreign currencies held by entities whose functional currency is the Australian dollar. It excludes assets and liabilities of entities, including the Trusts' United States subsidiaries and equity accounted investments, whose functional currency is not the Australian dollar.

	<b>Net foreign currency asset/(liability)</b>			
	<b>Ingenia Communities Fund</b>		<b>Ingenia Communities Management Trust</b>	
	<b>2013 \$'000</b>	<b>2013 \$'000</b>	<b>2013 \$'000</b>	<b>2013 \$'000</b>
Net foreign currency exposure:				
United States dollars	<b>157</b>	1,282	-	-

**(f) Foreign exchange sensitivity analysis**

The impact of an increase or decrease in average foreign exchange rates of 10% at reporting date, with all other variables held constant, is illustrated in the tables below. This analysis is based on the foreign exchange risk exposures in existence at balance sheet date. In these tables, the effect on unitholders' interest excludes the effect on profit after tax.

**(i) Effect of appreciation in Australian dollar of 10%:**

	<b>Effect on profit after tax</b>			
	<b>Ingenia Communities Fund</b>		<b>Ingenia Communities Management Trust</b>	
	<b>Higher/(lower)</b>		<b>Higher/(lower)</b>	
	<b>2014 \$'000</b>	<b>2013 \$'000</b>	<b>2014 \$'000</b>	<b>2013 \$'000</b>
Foreign exchange risk exposures denominated in:				
United States dollars	<b>(16)</b>	(128)	-	-

**(ii) Effect of depreciation in Australian dollar of 10%:**

	<b>Effect on profit after tax</b>			
	<b>Ingenia Communities Fund</b>		<b>Ingenia Communities Management Trust</b>	
	<b>Higher/(lower)</b>		<b>Higher/(lower)</b>	
	<b>2014 \$'000</b>	<b>2013 \$'000</b>	<b>2014 \$'000</b>	<b>2013 \$'000</b>
Foreign exchange risk exposures denominated in:				
United States dollars	<b>16</b>	128	-	-

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
**Year ended 30 June 2014**

**25. Financial instruments (continued)**

**(g) Foreign exchange derivatives held**

Forward exchange contracts, options and foreign exchange swaps are taken out to mitigate the effect of foreign exchange movements on the financial statements.

At balance sheet date, the Trusts did not hold any foreign exchange derivatives. There was no impact to the consolidated result for the year for the change in fair value for foreign exchange derivatives ended 30 June 2014 (2013: loss \$9,000).

**(h) Credit risk**

Credit risk refers to the risk that a counterparty defaults on its contractual obligations resulting in a financial loss to the Trusts.

The major credit risk for the Trusts is default by tenants, resulting in a loss of rental income while a replacement tenant is secured and further loss if the rent level agreed with the replacement tenant is below that previously paid by the defaulting tenant.

The Trusts assess the credit risk of prospective tenants, the credit risk of in-place tenants when acquiring properties and the credit risk of existing tenants renewing upon expiry of their leases. Factors taken into account when assessing credit risk include the financial strength of the prospective tenant and any form of security, for example a rental bond, to be provided.

The decision to accept the credit risk associated with leasing space to a particular tenant is balanced against the risk of the potential financial loss of not leasing up vacant space.

Rent receivable balances are monitored on an ongoing basis and arrears actively followed up in order to reduce, where possible, the extent of any losses should the tenant subsequently default.

The Responsible Entity believes that the Trust's receivables that are neither past due nor impaired do not give rise to any significant credit risk.

Credit risk also arises from deposits placed with financial institutions and derivatives contracts that may have a positive value to the Trusts. The Trust's Treasury Policy sets target limits for credit risk exposure with financial institutions and minimum counterparty credit ratings. Counterparty exposure is measured as the aggregate of all obligations of any single legal entity or economic entity to the Trusts, after allowing for appropriate set offs which are legally enforceable.

The Trust's maximum exposure to credit risk at reporting date in relation to each class of financial instrument is the carrying amount as reported in the balance sheet.

**(i) Liquidity risk**

The main objective of liquidity risk management is to reduce the risk that the Trusts do not have the resources available to meet their financial obligations and working capital and committed capital expenditure requirements. The Trust's Treasury Policy sets a target for the level of cash and available undrawn debt facilities to cover future committed expenditure in the next year, loan maturities within the next year and an allowance for unforeseen events such as tenant default.

The Trusts may also be exposed to contingent liquidity risk under term loan facilities, where term loan facilities include covenants which if breached give the lender the right to call in the loan, thereby accelerating a cash flow which otherwise was scheduled for the loan maturity. The Trusts monitor adherence to loan covenants on a regular basis, and the Treasury Policy sets targets based on the ability to withstand adverse market movements and remain within loan covenant limits.

The Trusts monitor the debt expiry profile and aims to achieve debt maturities below a target level of total committed debt facilities, where possible, to reduce refinance risk in any one year.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**25. Financial instruments (continued)**

The contractual maturities of the Trust's non-derivative financial liabilities at reporting date are reflected in the following table. It shows the undiscounted contractual cash flows required to discharge the liabilities including interest at market rates. Foreign currencies have been converted at rates of exchange ruling at reporting date.

Although the expected average residency term is more than ten years, retirement village residents' loans are classified as current liabilities, as required by Accounting Standards, because the Trusts do not have an unconditional right to defer settlement to more than twelve months after reporting date.

	<b>Ingenia Communities Fund</b>			
	<b>Less than 1 year \$'000</b>	<b>1 to 5 years \$'000</b>	<b>More than 5 years \$'000</b>	<b>Total \$'000</b>
<b>2014</b>				
Trade and other payables	1,210	-	-	1,210
Borrowings	4,521	99,653	-	104,174
	<b>5,731</b>	<b>99,653</b>	<b>-</b>	<b>105,384</b>
<b>2013</b>				
Trade and other payables	1,569	-	-	1,569
Borrowings	3,271	72,089	-	75,360
	<b>4,840</b>	<b>72,089</b>	<b>-</b>	<b>76,929</b>
	<b>Ingenia Communities Management Trust</b>			
	<b>Less than 1 year \$'000</b>	<b>1 to 5 years \$'000</b>	<b>More than 5 years \$'000</b>	<b>Total \$'000</b>
<b>2014</b>				
Trade and other payables	8,480	4,000	-	12,480
Retirement village resident loans	190,122	-	-	190,122
Borrowings (excluding perpetual lease)	3,613	14,530	305,301	323,444
Finance lease (perpetual lease)	121	483	-	604
Provisions	590	249	-	839
	<b>202,926</b>	<b>19,262</b>	<b>305,301</b>	<b>527,489</b>
<b>2013</b>				
Trade and other payables	6,305	-	-	6,305
Retirement village resident loans	175,703	-	-	175,703
Borrowings	3,589	14,422	308,628	326,639
Provisions	507	140	-	647
	<b>186,104</b>	<b>14,562</b>	<b>308,628</b>	<b>509,294</b>



**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**25. Financial instruments (continued)**

The contractual maturities of ICF's derivative financial liabilities at reporting date are reflected in the following table. It shows the undiscounted contractual cash flows required to discharge the instruments including interest at market rates. Foreign currencies have been converted at rates of exchange ruling at reporting date.

	<b>Ingenia Communities Fund</b>			
	<b>Less than 1 year</b>	<b>1 to 5 years</b>	<b>More than 5 years</b>	<b>Total</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>2014</b>				
<b>Liabilities</b>				
Derivative liabilities – net settled	84	84	-	168
<b>2013</b>				
<b>Liabilities</b>				
Derivative liabilities – net settled	-	209	-	209

ICMT did not have any derivative financial liabilities at either 30 June 2014 or 30 June 2013.

**(j) Other financial instrument risk**

The Trusts carry retirement village residents' loans at fair value with resulting fair value adjustments recognised in the income statement. The fair value of these loans is dependent on market prices for the related retirement village units. The impact of an increase or decrease in these market prices of 10% at reporting date, with all other variables held constant, is shown in the table below. This analysis is based on the retirement village residents' loans in existence at reporting date.

	<b>Effect on profit after tax</b>			
	<b>Ingenia Communities Fund</b>		<b>Ingenia Communities Management Trust</b>	
	<b>Higher/(lower)</b>		<b>Higher/(lower)</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
Increase in market prices of investment properties of 10%	-	-	(21,864)	(20,700)
Decrease in market prices of investment properties of 10%	-	-	21,864	20,700

However, these effects are largely offset by corresponding changes in the fair value of the Trusts investment properties.

The effect on unitholders' interest would have been the same as the effect on profit.

**(k) Fair value**

The Trusts use the following fair value measurement hierarchy:

- Level 1: fair value is calculated using quoted prices in active markets for identical assets or liabilities;
- Level 2: fair value is calculated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3: fair value is calculated using inputs for the asset or liability that are not based on observable market data.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

## 25. Financial instruments (continued)

Quoted market price represents the fair value determined based on quoted prices on active markets as at the reporting date without any deduction for transaction costs.

The following table presents the Trusts' financial instruments that were measured and recognised at fair value at reporting date:

<b>Financial assets/ financial liabilities</b>	<b>Valuation technique(s) and key inputs</b>	<b>Significant Unobservable Inputs</b>	<b>Relationship of unobservable inputs to fair value</b>	<b>Sensitivity to the input to fair value</b>
Retirement village resident loans	Loans measured as the ingoing resident's contribution plus the resident's share of capital appreciation to reporting date, less DMF accrued to reporting date	Long-term capital appreciation rates for residential property between 0-4%. Estimated length of stay of residents based on life tables	The higher the appreciation, the higher the value of resident loans. The longer the length of stay, the lower the value of resident loans.	The higher the appreciation, the higher the value of resident loans. The longer the length of stay, the lower the value of resident loans.
Derivative interest rate swaps	Net present value of future cash flows discounted at market rates adjusted for the Group's credit risk	N/A	N/A	The longer the length of stay, the higher the DMF accrued, capped at a predetermined period of time.

There has been no movement from Level 3 to Level 2 during the current period. Changes in ICMT's retirement village resident loans which are level 3 instruments are presented in note 26.

The carrying amounts of the Trusts' other financial instruments approximate their fair values.

## 26. Fair value measurement

### (a) Ingenia Communities Fund

The following table provides the fair value measurement hierarchy of Ingenia Communities Fund assets and liabilities:

#### (i) Assets measured at fair value

	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>30 June 2014</b>					
Investment properties	30 June 2014 Refer to note 11	<b>134,488</b>	-	-	134,488

#### (ii) Liabilities measured at fair value

	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>30 June 2014</b>					
Derivatives	30 June 2014	<b>168</b>	-	168	-

There have been no transfers between Level 1 and Level 2 during the year.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**26. Fair value measurement (continued)**

**(b) Ingenia Communities Management Trust**

The following table provides the fair value measurement hierarchy of Ingenia Communities Management Trust assets and liabilities:

**(i) Assets measured at fair value**

	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>30 June 2014</b>					
Investment properties	30 June 2014 Refer to note 11	<b>364,375</b>	-	-	364,375
Discontinued operations- investment property	30 June 2014 Refer to note 7(b)	<b>45,902</b>	-	-	45,902
Assets held for sale – investment property	30 June 2014 Refer to note 7(a)	-	-	-	-
Assets held for sale – deferred management fee receivable	30 June 2014 Refer to notes 7(a) and 15	<b>5,439</b>	-	5,439	-

**(ii) Liabilities measured at fair value**

	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>30 June 2014</b>					
Retirement village resident loans	30 June 2014 Refer to note 15	<b>190,122</b>	-	-	190,122

There have been no transfers between Level 1 and Level 2 during the year.

**(c) Fair value hierarchy for financial instruments measured at fair value as at 30 June 2013:**

	Ingenia Communities Fund			
	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
<b>30 June 2013</b>				
Financial liabilities - derivatives	<b>209</b>	-	209	-

  

	Ingenia Communities Management Trust			
	Total \$'000	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
<b>30 June 2013</b>				
Financial liabilities – retirement village resident loans	<b>175,703</b>	-	-	175,703

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**27. Auditor's remuneration**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
	\$	\$	\$	\$
Amounts received or receivable by Ernst & Young for:				
Audit or review of financial reports	146,025	120,339	146,025	122,364
Other audit related services	9,350	9,183	9,350	-
	<b>155,375</b>	<b>129,522</b>	<b>155,375</b>	<b>122,364</b>

**28. Related parties**

**(a) Responsible Entity**

The Responsible Entity for both trusts from 4 June 2012 is Ingenia Communities RE Limited ("ICRE"). ICRE is an Australian domiciled company and is a wholly owned subsidiary of ICH.

**(b) Fees of the Responsible Entity and its related parties**

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
	\$	\$	\$	\$
Ingenia Communities RE Limited:				
Asset management fees	1,170,374	1,101,265	1,625,516	1,456,230

The Responsible Entity is entitled to a fee of 0.5% of total assets. In addition, it is entitled to recover certain expenses.

The amount accrued and recognised but unpaid at reporting date was:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
	\$	\$	\$	\$
Current trade payables	2,340,175	1,169,801	3,167,572	1,542,056

These are included in current trade payables in the balance sheet.

**(c) Holdings of the Responsible Entity and its related parties**

There were no holdings of the Responsible Entity and its related parties (including managed investment schemes for which a related party is the Responsible Entity) as at 30 June 2014 and 30 June 2013.

**(d) Other related party transactions**

Subsidiaries of ICMT have entered into agreements with subsidiaries of ICF for the leases of land that retirement villages are operated on. The remaining term of each agreement varies between 92 and 115 years. There are no purchase options. Rental villages have been classified as operating leases and DMF villages have been classified as finance leases.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**28. Related parties (continued)**

Intercompany loans are subject to a loan deed dated 29 June 2012 encompassing ICH, ICF and ICMT and their respective subsidiaries. The deed stipulates that on the last business day of each month intercompany balances are set off within each of the ICH, ICF and ICMT sub-groups and the balances between ICH, ICF and ICMT incur interest at 8.5%pa. Intercompany loan balances are payable on demand, however ICF has undertaken not to call its loan receivable from ICMT within twelve months of the date of this report, if calling the loan would result in ICMT being unable to pay its debts as and when they are due and payable.

There are a number of other transactions and balances that occur between the Trusts, which are detailed below:

	Note	Ingenia Communities Fund		Ingenia Communities Management Trust	
		2014 \$	2013 \$	2014 \$	2013 \$
Finance lease fees received or accrued/(paid or payable) for the year between ICF and ICMT		<b>3,319,833</b>	3,321,780	<b>(3,319,833)</b>	(3,321,780)
Finance lease balance receivable/(payable) between ICF and ICMT	9	<b>40,677,551</b>	40,679,518	<b>(40,677,551)</b>	(40,679,518)
Finance lease commitments		<b>318,149,045</b>	321,470,845	<b>(318,149,045)</b>	(321,470,845)
Operating lease fees received or accrued/(paid or payable) for the year between ICF and ICMT		<b>9,354,036</b>	8,467,260	<b>(9,354,036)</b>	(8,467,260)
Interest on intercompany loans received or accrued/(paid or payable) between stapled entities		<b>6,807,133</b>	2,039,631	<b>6,335,522</b>	1,820,680
Intercompany loan balances between stapled entities		<b>135,805,451</b>	31,870,000	<b>(133,249,024)</b>	(30,769,000)

**(e) Key management personnel**

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director of the Responsible Entity.

The names of the directors of ICRE, and their dates of appointment or resignation if they were not directors for all of the financial year, are:

Jim Hazel (Chairman)  
Philip Clark AM  
Amanda Heyworth  
Robert Morrison  
Norah Barlow  
Simon Owen (Managing Director)

Appointed 31 March 2014

The names of other key management personnel, and their dates of appointment or resignation if they did not occupy their position for all of the financial year, are:

Simon Owen  
Nicole Fisher  
Tania Betts

Managing Director  
Chief Operating Officer  
Chief Financial Officer

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

**28. Related parties (continued)**

Key management personnel do not receive any remuneration directly from the Trusts. They receive remuneration from ICH in their capacity as Directors or employees of ICH. Consequently, the Trusts do not pay any compensation as defined in Accounting Standard AASB 124 *Related Parties* to its key management personnel.

The aggregate compensation paid to Key Management Personnel (“KMP”) of the Group is as follows:

	2014	2013
	\$	\$
Directors fees	462,500	319,167
Salaries and other short-term benefits	1,094,684	756,735
Short-term incentives	332,235	182,382
Superannuation benefits	59,084	48,957
Share-based payment	680,600	293,113
	<b>2,629,103</b>	<b>1,600,354</b>

The amounts disclosed in the table are the amounts recognised as an expense during the reporting period related to key management personnel.

The aggregate PQRs and RQRs of the Group held directly, by KMP, are as follows:

Issue date	Rights	Expiry date	Number outstanding	
			2014	2013
2012	RQR	2014	1,818,000	1,818,000
2012	PQR	2015	3,842,000	3,842,000
2013	PQR	2016	3,716,000	-

**29. Parent financial information**

Summary financial information about the parent of each Trust is:

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014	2013	2014	2013
	\$'000	\$'000	\$'000	\$'000
Current assets	134,675	57,833	178	3
Total assets	253,843	183,749	3,165	2,991
Current liabilities	1,379	1,779	8,108	9,332
Total liabilities	95,067	69,202	5,772	9,332
<b>Net assets/(liabilities)</b>	<b>158,776</b>	<b>114,547</b>	<b>(2,607)</b>	<b>(6,341)</b>
Unitholders equity:				
Issued units	547,643	497,957	14,092	6,106
Accumulated losses	(388,867)	(383,410)	(16,699)	(12,447)
<b>Total unitholders' equity</b>	<b>158,776</b>	<b>114,547</b>	<b>(2,607)</b>	<b>(6,341)</b>
Profit/(loss) from continuing operations	460	(4,744)	(4,252)	(3,511)
<b>Net profit/(loss) attributable to unitholders of each Trust</b>	<b>460</b>	<b>19,704</b>	<b>(4,252)</b>	<b>(9,088)</b>
Total comprehensive income/(loss)	460	19,703	(4,252)	(9,055)

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

### 30. Subsidiaries

#### (a) Names of subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1(d):

Name	Country of residence	Ownership interest	
		2014 %	2013 %
<b><i>Subsidiaries of Ingenia Communities Fund</i></b>			
Bridge Street Trust	Australia	100	100
Browns Plains Road Trust	Australia	100	100
Casuarina Road Trust	Australia	100	100
Edinburgh Drive Trust	Australia	100	100
INA CC Trust	Australia	100	100
INA Community Living Subsidiary Trust No. 2	Australia	100	100
INA Community Living Subsidiary Trust	Australia	100	100
INA Kiwi Communities Subsidiary Trust No. 1	Australia	100	100
INA Sunny Trust	Australia	100	100
Jefferis Street Trust	Australia	100	100
Lovett Street Trust	Australia	100	100
ILF Regency Subsidiary Trust	Australia	100	100
Settlers Subsidiary Trust	Australia	100	100
SunnyCove Gladstone Unit Trust	Australia	100	100
SunnyCove Rockhampton Unit Trust	Australia	100	100
Taylor Street (2) Trust	Australia	100	100
INA Subsidiary Trust No.1	Australia	100	100
INA Subsidiary Trust No.2	Australia	100	100
Noyea Pty Ltd	Australia	100	-
INA Community Living LLC (formerly ING Community Living LLC)	United States of America	100	100
INA US Community Living Fund LLC (formerly ING US Community Living Fund LLC)	United States of America	100	100
<b><i>Subsidiaries of Ingenia Communities Management Trust</i></b>			
Garden Villages Management Trust	Australia	100	100
INA Community Living Lynbrook Trust	Australia	100	100
ILF Regency Operations Trust	Australia	100	100
Settlers Operations Trust	Australia	100	100
INA Operations Trust No.1	Australia	100	100
INA Operations Trust No.2	Australia	100	100
INA Operations Trust No.3	Australia	100	100
Noyea Operations Pty Ltd	Australia	100	-
Ridge Estate Trust	Australia	100	100
INA Subsidiary Trust No.3	Australia	100	100
INA NZ Subsidiary Trust No. 1	New Zealand	100	100
CSH Lynbrook GP LLC	United States of America	100	100
CSH Lynbrook LP	United States of America	100	100
INA Community Living II (formerly ING Community Living II)	United States of America	100	100
Lynbrook Freer Street Member LLC	United States of America	100	100
Lynbrook Management, LLC	United States of America	100	100

The Trusts voting interest in all other subsidiaries is the same as the ownership interest.

**Ingenia Communities Fund & Ingenia Communities Management Trust**  
**Notes to the financial statements**  
Year ended 30 June 2014

### 31. Notes to the cash flow statements

#### (a) Reconciliation of profit to net cash flows from operations

	Ingenia Communities Fund		Ingenia Communities Management Trust	
	2014 \$'000	2013 \$'000	2014 \$'000	2013 \$'000
<b>Net profit for the year</b>	<b>15,422</b>	2,670	<b>(1,170)</b>	(11,715)
Adjustments for:				
Net foreign exchange (gain)/loss	42	-	<b>(1,453)</b>	718
Release of FCTR on disposal of foreign operations	-	15,507	-	2,444
Net (gain)/loss on disposal of equity accounted investment	320	(7,584)	-	-
Net loss on disposal of investment properties	-	107	-	994
Net (gain)/loss on change in fair value of:				
Investment properties - continuing	<b>(1,530)</b>	(1,618)	<b>1,871</b>	(1,839)
Investment properties - discontinued	-	43	<b>1,630</b>	2,740
Derivatives	<b>(41)</b>	(752)	-	-
Retirement village resident loans	-	-	<b>616</b>	(327)
Disposal costs associated with overseas investments	-	150	<b>290</b>	672
Income tax expense/(benefit)	6	748	<b>(6,498)</b>	273
Other non-cash items	-	35	-	-
<b>Operating profit/(loss) for the year before changes in working capital</b>	<b>14,219</b>	9,306	<b>(4,714)</b>	(6,040)
Changes in working capital:				
(Increase)/decrease in receivables	<b>(18,310)</b>	(12,676)	<b>20,710</b>	12,060
(Increase)/decrease in other assets	-	-	<b>(1,923)</b>	-
Increase in retirement village resident loans	-	-	<b>6,327</b>	12,220
Increase/(decrease) in other payables and provisions	<b>292</b>	464	<b>2,028</b>	197
<b>Net cash provided by operating activities</b>	<b>(3,799)</b>	(2,906)	<b>22,428</b>	18,437

### 32. Subsequent events

#### (a) RQR vesting

On 1 July 2014, 1,818,000 Retention Quantum Rights ("RQRs") granted to KMP in 2012 vested. As a result 1,818,000 fully paid stapled securities have been issued to the following KMP:

Simon Owen	1,070,000
Tania Betts	374,000
Nicole Fisher	374,000

#### (b) Sale of Noyea

Settlement on the sale of Settlers Lifestyle Noyea was completed on 31 July 2014 at an adjusted sales price of \$5.4 million resulting in \$nil gain or loss recognised upon completion.

#### (c) Bank guarantee

On 1 July 2014, ICF obtained a bank guarantee of \$10 million from the bank facility in relation to cash requirements under the Australian Financial Services Licence.